riday, August 5, 2005

Sports Starlings teaches fundamentals of life and volleyball [C1]

Arts & Leisure 'Ugly American' graces Berkeley Rep stage [C8]

Alta Punta residents appeal for extra police



ELCERRITO POLICE CHIEF Scott Kirkland talks with the insidents of the Alta Punta neighborhood about crime in the area on National Night Out on Tuesday. Kirkland said in his 26 years on the force, El Cerrito's crime rate has consistently ranked

Minister learns on job, helping church to grow

months; Douglas Moss is first ordained leader in seven years at Swedenborgian church

By Alan Lopez

EL CERRITO — Attending the Pacific thool of Religion in Berkeley, Douglas was looking for answers to profound sections: If God is good, how can there will in the world?

CHURCH INFO

of God, but rather his spirit. Swedenborg called it the "new church."

Swedenborg also wrote that people are predestined to go to heaven, where their true natures are revealed to them.

"Hell is something we create when we choose to," said Elizabeth Gutfeldt, the widow of former minister Horan Gutfeldt. "You have freedom of choice. You can choose to be egotistical and destructive in this world, and you create a hell."

"I like to describe it as rational Christianity or enlightened Christianity," Moss said. "It encourages you to challenge things in the Bible and try to find a deeper meaning to them. There's a deeper spiritual sense beyond the letter."

Originally located in Berkeley, the Hillion Navellier Street while homes were being built in the area in the late 1940s.

The church thrived in El Cerrito in the 1950s and 1960s. It counted 100 Sunday School students and perhaps as many parishioners.

But attendance dropped over the years and continued to fall after the death in 1997 of Horan Gutfeldt.

See MOSS, Page A8



THE REV. DOUGLAS MOSS, left, speaks to church members of Hillside Community Church during a Sunday service in El Cerrito last month.

Temporary high school campus serves as El Cerrito artist's canvas

The sterile modular buildings twill make up the temporary upus at El Cerrito High School yerve their purpose as classman space for the next four is, the way of imagination or piration.

LEARN MORE

Mark Canepa's studio is at 10330 San Pablo Ave., El Cerrito. For in-formation, visit markcanepa.com or call 510-524-6889.

an interment camp."

A proposal to paint the buildings was tabled last month as a low-priority use of school district praduate. "That's all 1 know. This is all stuff I used to down in Hollywood."

Canepa is an artist and art de-

Lieber says plan meant to quiet him

The vice mayor asks for a limit on council members' ability to raise items for talk or vote

By Alan Lopez

■ The importance of writers speaking cultural truths through their characters. Page A5



Martin Snapp

■ Martin writes about the marathon runner who's winning the race against cancer. Page A3

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WORLD MARKET.

Kensington

Events ordinance to go before supervisors

An events ordinance that would allow Kensington resident Danny Scher to hold up to three events a year in his backyard amphitheater is tentatively scheduled to go before the Contra Costa County Board of Supervisors at 1:15 p.m., Tuesday, at the County Administration Building, 651 Pine Street, Room 107 in Martinez.

The ordinance would apply to all unincorporated areas in Contra Costa County. If approved, it will allow residents — who go through a county permitting process — to hold up to three large events a year, one with up to 300 people and two with up to 200 people. For more information, call the county board clerk at 925-335-1900.

FRIDAY, AUGUST 5, 2005

City seeks applications for commissions

The city is seeking applications for openings on three city commissions: Planning, human relations and arts and culture. Each commission has one opening and meets once a month. For an application, call the city clerk at 510-215-4305 or go online to el-cerritoorg. The deadline for completed applications is Monday at 4 p.m.

City hires assistant planner

El Cerrito has hired Sarah Goralewski as a new assistant planner, bringing the number of city planners to three.

Goralewski earned a master's degree in urban planning from the University of Michigan and worked for a year with a consulting firm that helped counties and school districts develop fees developers paid to do projects.

She started with the city on July 18, joining senior planner Noel Ibalio, who the city also hired in July, and planning manager Jenifer Carman.

"She has good strengths in customer service and helping people, and she is very energetic," said Community Development Director Mitch Oshinsky. "And I think she will be a great addition for helping residents and business people as they come in to improve their properties."

Draft of telecom law to be released

A draft telecommunications law regulating where cell phone antennas can be erected in the city will be available Aug. 26 at City Hall or on the city's Web site, www.el-cerrito.org.

The ordinance is part of an overhaul of the city's zoning code the City Council may approve this December, following review by the planning commission. The city has released 42 pages of the document and will release more in the coming weeks.

City Hall is located at 10890 San Pablo Ave. For more information, call 510-215-4330.

Democratic clubs organize election talk

Members of the Richmond and El Cerrito democratic clubs are organizing a West County Special Election summit conference to be held from 10 a.m. to noon Sept. 17, at the Easter Hill United Methodist Church in Richmond, 3911 Cutting Blvd.

The conference is intended to inform and provide a forum for West County voters about the issues in the Nov. 8 special election. The newly formed West County Coalition to Inform Voters is organizing the event. The coalition is composed in part by the Richmond and El Cerrito democratic clubs.

Additional sponsors, so far, include Assemblywoman Loni Hancock, Contra Costa County Supervisor John Gioia and the Contra Costa County Democratic Central Committee.

County to hold small-business meeting

Small-business owners are invited to meet with Contra Costa County officials and other small-business owners at a "Smart Business" meeting from 5 to 9 p.m. Oct. 19, at the Open House Senior Center, 6500 Stockton Ave.

County officials will discuss what products and services the county will be buying in the coming year, and will give small-business owners the chance to register as a vendor so they can receive notices of upcoming services and products for which the county is inviting bids. The event will include instructions on how to contract with the county, plus a short program about financial services, marketing and more. The city, the El Cerrito Chamber of Commerce, the county and the Contra Costa Small-Business Development Center are sponsoring the event. For information or to find out about speaking, call the chamber at 510-233-7040.

Misc.

Project Ready to Learn under way

It may have seemed like summer just started, but Hills and Contra Costa newspapers are already gearing up for the new school year with their sixth annual school supplies donation drive.

Project Ready to Learn runs through Aug. 26. During that time, we will seek donations of backpacks, pencils, papers, calculators and other classroom essentials that can be donated to students who need them the most. Last year, Hills and Times newspaper readers donated enough supplies to equip more than 2,300 kids, and made monetary donations of more than \$23,000. With the help of the Junior League of the Oakland-East Bay, the supplies were donated to underprivileged children in Alameda and Contra Costa counties.

Drop-off sites will be at Contra Costa and Hills Newspaper locations. For more information, visit www.contracostatimes.com.

— Peggy Spear

they said "smoke it outside..." they didn't say "where" outside got the smoking founge, the cigars, the beer, the wine and the port. Imagine the View!

ALBANY POLICE REPORTS

Monday, July 25

OUTSTANDING WARRANT — Officers stopped a red 1992 Honda Accord on the 900 block of Talbot Stree for a vehicle code violation. They arrested the driver, a 20-year-old Berke ley man, for an outstanding warrant for fighting.

Tuesday, July 26

- NISSAN STOLEN A resident on the 1000 block of Posen Street reported that during the evening hours someone stole his black 1991 Nissan that was parked in front of his home. There were no witnesses.
- There were no witnesses.

 DRUG SALE ARREST Officers responded to the parking lot of the Target Store on the 1000 block of Eastshore on reports of someone acting suspiciously. Officers arrested a San Leandro man who was found to have outstanding warrants and in possession of marijuana for sale.

Wednesday, July 27

- HONDA STOLEN During the night someone stole a blue 1994 Honda Accord parked on the 1000 block of Neilson Street. There were no witnesses.
- EGG THROWING There were two reports of juveniles throwing eggs at vehicles on San Carlos Stree between Thousand Oaks and Solano avenues. They were gone when offi-

Thursday, July 28

■ DUI — At about 1 a.m. officers stopped a white 2000 Ford Mustang near San Pablo and Fairmont avenues for a vehicle code violation. They arrested the driver, a 23-year-old

Daly City man, for DUI.

- Daly City man, for DUI.

 AUTO BREAK-IN During the night someone stole items out of an unlocked green 1997 Plymouth minivan parked on the 1100 block of Ordway Street. There were no witnesses.

 AUTO BREAK-IN During the night someone prowled the inside of an unlocked gray Toyota parked on the 1000 block of Ordway Street. Nothing appeared to have been taken.
- DISTURBANCE —There were nu merous calls of yelling and fighting on the 700 block of Madison Street around 8 p.m. About five hours late officers responded to more calls of urbance in the same area. They sted a 15-year-old boy for battery.

Friday, July 29

- BURGLARS ARRESTED At about 4 a.m. officers stopped a 1991 Ford near San Pablo and Fairmont avenues. They arrested the occupants, two San Pablo men ages 18 and 19, for burglary, possession of stolen property and conspiracy. The 18-year-old man was additionally charged with fluou possession
- charged with drug possession.

 VEHICLE BREAK-INS During the night someone broke into a beigs Toyota Corolla parked on the 400 block of Stannage Avenue. Nothing appeared to have been taken, but the inside was damaged. During the investigation, officers discovered five additional vehicles on the 400 and 500 blocks of Stannage had been broken into. A 1999 Toyota was also broken into on the 400 block of Cornell Avenue. There were no witnesses.
- AUTO BREAK-IN Someone stole a stereo out of a white 1987 Oldsmobile Delta 88 parked on th 1200 block of Brighton Avenue du the night.

■ TIRE SLASHED — During the night someone slashed the tire on a sliver 1987 Honda Accord parked on the 1400 block of Posen Street. Ther were no witnesses.

were no witnesses.

DISORDERLY CONDUCT — Officers responded to the Albarry Bowl on the 500 block of San Pablo Avenue, on reports of someone dancing in the lanes and causing a disturbance. They arrested a 37-year-old El Cerrito man for disorderly conduct.

Saturday, July 30

- AUTO BREAK-IN During the night someone broke into a white 1992 Honda Civic parked on the 40 block of Stannage Avenue and stolitems from inside. There were no with the standard of the st
- aller from a restaurant near Soland. I Kains avenues reported that a n stole money from the tip jar. He is last seen crossing San Pablo Av-le toward Adams Street. He was le when officers arrived.
- gone when officers arrived.

 PETTY THEFT Officers responded to the Target Store on the 1000 block of Easthore on reports that security had a 47-year-old Berkeley woman in custody for stealing. Officers processed her arrest.

Sunday, July 31

- AUTO BREAK-IN During the night someone smashed the window of a blue 1989 Honda parked in an open garage on the 1000 block of Evelyn Avenue and stole the stereo. There were no witnesses.
- ROBBERY An Albany man reported that at 5:15 p.m., while he was near Dartmouth and Masonic avenues, he was robbed by two male adults who threatened him with a tire iron and took his wallet. The second

man was the driver of a 1987. They were gone when officer

night someone sma of a tan 1999 Mazda n an open garage of of Washington Aven stereo. There were

Monday, Augus

- HOME BREAK-IN -

Weekly Summa

EL CERRITO POLICE REPORTS

Monday, July 25

- ACCORD STOLEN Sometile between 10 p.m. on July 25 and 10:30 a.m. the next day, a 1990 Honda Accord was taken from the 5800 block of Central Avenue.
- PATHFINDER STOLEN Between 9:15 p.m. and 9:45 p.m., a siver 1988 Nissan Pathfinder was tak from the 11400 block of San Pablo
- TOYOTA STOLEN Between 10 a.m. and 3 p.m., a maroon 1992 Toyota was taken from the 2500 block of Harris Avenue

Tuesday, July 26

■ TERCEL STOLEN — Sometime between 5 p.m. on July 26 and 9:45 a.m. the next day, a 1987 Toyota Ter cel station wagon was taken from th 2400 block of Mira Vista Drive.

Wednesday, July 27

**DRUG ARREST — At 12:40 p.m. police arrested the passenger of a vhicle stopped at Arlington Boulevar and Terrace Drive. The passenger had a warrant for his arrest from Solano County. He also resisted arrest and possessed a cack pipe, ac ording to police records. Police arrested the driver on suspicion of possessing methamphetamine.

HILLS NEWSPAPERS AUTO PLUS

- SHOPLIFTING ARREST At 7:45 p.m., store security at Barnes and Noble arrested a man on suspicion of shoplifting \$303 worth of CDs. The man also gave police a false identity, according to police records.
- STOLEN PROPERTY Sometime between 7 a.m. and 6:45 p.m., someone took property from a vehicle on the 3200 block of Belmont Av
- CAMRY STOLEN Sometime be-tween 4:30 p.m. on July 27 and 10 a.m. the next day, a blue 1988 Toyota Camry was taken from the 11700 block of San Pablo Avenue.

Thursday, July 28

- SHOPLIFTING ARREST At 1 p.m., Target store security arrested a man on suspicion of shopliffing \$100 worth of merchandise. The man had numerous felony theft convictions, according to police records.

 BURGLARY Sometime between 5:30 a.m. and 8:30 p.m., some \$4,400 worth of property was taken from a home on the 800 block of Liberty Street. The property included two laptop computers and a video game system. Whoever burglarized the Auto Plus

home pried open an unlocked win-

- COUNTERFEIT CHECK At 8:30 p.m., Target store security arrested a man on suspicion of attempting to pass a counterfeit check.
- CIVIC STOLEN A 1994 black Honda Civic was taken from the 1300 block of Everett Street.

Friday, July 29

- INTEGRA STOLEN Someting between 9 a.m. and noon, a 1992 blue Acura Integra was taken from the 6400 block of Knott Avenue.
- mattemPteD ROBBERY Police arrested two juveniles on suspicion o attempting to take a woman's purse at Moser Lane and Pomona Avenue Police could not locate two other suspects involved in the robbery.
- ACURA STOLEN A gold Acura
 Legend was taken shortly after 11
 a.m. from El Cerrito Plaza. The owne had left the vehicle unlocked with the engine running, according to police records.
- BORD ARREST Police arrested a man riding a bicycle on the 10400 block of San Pablo Avenue on suspi-cion of possessing drug parapherna-lia and for being under the influence of methamphetamine. ■ ROBBERY — At 3:45 p.m., a woman was robbed of her purse at

Saturday, July 3

SHOPLIFTING ARREST-p.m., police arrested two Rid wormen on suspicion of shop \$196 worth of merchandise

Sunday, July 3

- BURGLARY ARRESTS -

Monday, Aug.

■ ALCOHOL ARREST -/

A photo caption in the July 22 Journal contained an error Vitale did not build the house in the photo. He bought and eled it. Also, the story on Vitale misspelled Oroville.

THE JOURNAL

Shareef Dajani, general manager . Craig Lazzeretti, Hills

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EDITORIAL

TO REPORT AN ERROR: Call the newsroom at 510-262-2724. The Journ strives for accuracy, but should an erro occur, a correction will be published in the next edition.

the next edition.

SUBMISSIONS: All items for publication should reach us 10 days in advance of publication and may be mailed, faxed or, e-mailed.

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E-mail: journal@cctimes.com
510-262-2776

NEWS STAFF:
Alan Lopez: 510-243-3578
alopez: (@octimes.com
Martin Snapp; 510-262-2787 or
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Neighbors

Marathon runner wins hearts of moved friends

IA BERNSTEIN of Berke-ley didn't finish first in Jast Sunday's San Fran-Marathon, but she was a

Brain 1 ulusion to fall is the he's still here. She's been ga ni noperable maligbrain tumor since 1997. hen she was diagnosed, octor told her she had eight months to live. He dol her to give up physitivity to conserve her

t's when she started run-

arathons.
seeded to hang on to anyhat would build my menngth for the road
"she said. "Sure, there
ys when my energy waamatically because of
tion, pain, or side effects

onths ahead. It's also made her shy about ploring romantic relation-ups, "I feel like 'Who would ant to take this on?'" she

PET OF THE WEEK

BERKELEY — The following animals may be available for adoption at the Berkeley-East Bay Humane Society.

Dogs: 10-month-old female Aussie mix blue merle; 2-year-old male Chihuahua mix tan; 10-month-old male pit bull/Lab mix tan; 6-month-old male per bull/Lab mix tan; 6-month-old male terrier mix gay; 3-year-old female border oldie/dachshund mix black and the personnel of the personnel of the mix fawn; 2-year-old female Chihuahua mix black and tan.

male Chihuahua mix black and lan.

Cats: 2-year-old male DSH black; 1-year-old female DSH gry; 1-year-old female DSH gry; 1-year-old female DSH tortoiseshell; 1-year-old female DSH tortoiseshell; 5-year-old female DSH tortoiseshell; 5-year-old female DLH tortoiseshell; 3-year-old female DSH gray abby; 8-year-old female DSH gray abby; 8-year-old female DSH lorbie; 4-year-old female DSH lorbie; 4-year-old female DSH lorbie; 4-year-old female DSH lorbie; 4-year-old female DSH gray abby; 8-year-old female DSH lorbie; 4-year-old female DSH lorbie; 4-year-old pemale DSH lorbie; 4-year-old DLH/Maine Coon lack tabby; kittens of various ges, sizes and colors.

OLH: Domestic long hair; bH: domestic medium hair; bH: domestic short hair).

deption fee: dogs \$125; cats
100; rabbits \$40 — including
swing neutering and age-apmortate shots. There is an
vernight hold period. The
erheley-East Bay Humane Soley's located at 2700 Ninth
4, Berkeley. Its hours are 12
ut to 7 p.m. Tuesday through
sanday and 12 p.m. to 5 p.m.
landay, Information:

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then again, I've been around a lot longer than I was told I was going to be."

It's at times like this when you find out who your friends are. Some people have dropped

are. Some people have dropped away.

"I haven't been able to show up at their parties because I was sick, so they finally stopped inviting me," she said.
"I know it's not personal, but you still want to be invited, even if you can't make it."

On the other hand, some people have turned out to be true friends, including her coworkers at TitleNine, a women's sports apparel company in Emeryville.

"They've been great. Instead of my having to call in sick, they allow me to come in whenever I want, even if it's only for an hour or two. They say I'm good for morale. Some have offered to take me back and forth to my chemo treatments. Others come by and bring me groceries."

Now that the marathon is over, she'll increase her chemotherapy because the doctors have discovered a couple of spots on her left lung. But she'll keep running.

"I appreciate each breath, every blister, each drop of sweat, every smile.

"If one sees life as a foot race and the finish line as the end, what's the point of rushing to the finish line? Think about the amazing fact that I'm still alive and running: How cool is that?"

If you'd like to join Lia's team and contribute to brain tumor research in her name, send a check to the National Brain Tumor Foundation, 22 Battery St., suite 612, San Francisco, CA 94111-5520; log on to www.braintumororg; or call 800-934-2873.

Then slow down and smell the flowers. As Lia says, "Why should it take a dramatic disease to make us appreciate life?"

Reach Martin Snapp at 510-262-2787 or e-mail

MARTIN SNAPP

Solano Stroll just around the corner

FACES & PLACES

The Solano Avenue Association is accepting applications for booths and parade entries in this year's Solano Stroll street fair in Berkeley and Albany. The parade will be held at 11 a.m. Sunday, Sept. 11. The association is looking for entries that fit this year's theme: "Don't Rain on My Parade." Mail-in entries for the parade are due Aug. 15; walk-in entries are due 10 a.m. on Sept. 11. For more information, call 510-527-5358 or visit solanostroll.org.

Casey McMurray, formerly of El Cerrito and a 1988 graduate of El Cerrito High School, has been named assistant principal at Milpitas High School, where he taught Spanish for 10 years and was head of the Spanish Department. He is a graduate of Brigham Young University, and received his master's degree and administrative credential from San Jose State University.

— Chris Treadway

The El Cerrito Rotary Club
has named resident Tracy Giles
"Rotarian of the Year." Giles is a
member of the El Cerrito Chamber of Commerce Board of Directors, and was a chairperson
for the "Taste of El Cerrito" in
May. The Rotary honored Giles
in late June. She will act as community service director for the
Rotary in the upcoming year.

— Alan Lopez



A GROUP EFFORT by Scott Brenner, 10, left, his father Jerry Brenner, Dana McMullen, Judy Hardin and Dana's daughter Megan Deino, 10, went into making hay bons for rabbits at Rabbit Ears in Kensington on Sunday. The educational fair offered information about the care of rabbits.

Jessica Cho of Albany was named to the dean's list for the spring 2005 semester at Syracuse University's College of Visual and Performing Arts.

Members of the El Cerrito Green Party will meet at 6:30 p.m. Monday at the Little Hong Restaurant, 10443 San Pablo Ave. Meetings usually end by 8:30 p.m. For more information, call 510-525-4528.

Aug. 13 through Aug. 19.

The camp will include hiking, environmental studies, swimming, canoeing, nature study, field games, basketball, volleyball, archery, horseshoes, a ropes course, campfire, stargazing and

course, campfire, stargazing and more.

There will also be arts and crafts and indoor activities such as pool, foosball, pingpong and board games.

The cost is \$300 for El Cerrito residents and \$375 for nonresidents. For information and registration forms, stop at the community center, 7007 Moeser Lane, go online at electrito.org/recreation or call 510-559-7005.

— Alan Lopez

at the care of rabbits.

partment will hold its ninth annual dynamo golf scramble fundraiser Aug. 22 at the Mira Vista Golf and Country Club, 7900 Cutting Blvd.

The cost per player is \$135. It includes coffee and pastries, a dynamo T-shirt and goodie bag, and lunch after the tournament. All levels of play are welcome. The shotgun format is open to any caliber golfer. Everyone hits, and the best ball is played.

For mental fitness, go online or attend a class



CONNIE LYNCH

Don't Lose Your Mind

Primarily they require the memory of obscure facts — at least the ones with which I am familiar. Using your memory is better than nothing, but far less effective than using your brain to solve actual problems.

As you may have seen in an earlier column, I believe that even using a computer for mental fitness is less effective than social interaction, such as a class, but TV is far worse. A computer actually can provide a large variety of problems for you to solve, but a TV has a set program schedule, and although you can change channels, your choice for mental stimulation is extremely limited.

I questioned the members of

Real Estate & Home

my Mind Works classes. Almost all of them use computers routinely, but they all thought the interaction in classes is far more effective for promoting mental fitness. We work at length on the four mental fitness components: awareness, communication, curiosity and willingness to accept mental challenges.

The last two — curiosity and willingness to accept mental challenges — are simply the terms that I have used to define mental fitness components, and most Mind Works class members are very curious and will attack any problem I assign them. Exercises in awareness and communication are readily available, and we use them often during class time.

Are you prevented in some way from leaving your home? If so, I strongly recommend using a computer instead of watching television. A computer can respond to you. A television has no way to answer a direct question no matter how many channels you

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GUEST COMMENTARY

Shoreline development can serve both camps

By Howard McNenny

of inflamed rhetoric these days about the future of the Albany water-front, with imagined battle lines between so-called "prodevelopment" people and "park advocates." Amidst all the shouting, I would like to remind everyone of a simple fact: We are all park advocates. We all want the Bay Trail completed along the Albany Shoreline. Everyone will insist that there be large areas for games, picnics, children's play areas, and places just to sit and gaze at the incredible view. And who would not advocate restoration of the sand dunes with boardwalks providing protected access to a cleaned-up beach, or reconstruction of the old fishing pier? Or how about an enlargement of the existing marsh, and perhaps an interpretive center with developed trails along the bird sanctuary and marsh area? We all would like these things. So what actually does separate the two sides in this debate? It is not that some people favor development and some do not. The fact is that all sides favor a fairly significant amount of development. The difference to me is this: Some see development as a necessary evil — something probably unattractive to be hidden to the extent possible, and removed as far from our shoreline as the limits of the site permit. Others, myself included, see value in a mix of uses that can, if properly planned, add immensely to the pleasure of being near the water. We live in an age when cities across the country and around the world are re-discovering their waterfronts. Why can't Albany? We now have that chance. With the arrival of Caruso Affiliates as the holder

Barbara Lee: (D-9th District: Albany, Berkeley, most of Oakland) 414 Cannon House Office Building, Washington, D.C. 20515, 202-225-661. Fax: 202-225-9817; 1301 Clay St., Ste. 1000N, Oakland, CA 94612, 510-763-0370. Fax: 510-763-6538. E-mail: barbara.lee@mail.house.gov.

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nati: senator.perata@sen.ca.gov.
Tom Torlakson: (D-7th District: El Cerrito, Kensington) 2801 Concord Blvd., Concord CA 94519; 800-859 9900 or State Capitol, Room 2068, Sacramento CA 95814; 916-445-6083, e-mail: senator.torlakson@sen.ca.gov

Loni Hancock: (D-14th District: Albany, Berkeley, El Cerrito, El Sobrante, Emeryville, Kensington, Richmond, San Pablo, North and West Oakland) State Capitol, P.O. Box 942849, Sacramento, CA 94289, 916-319-2014, Fax: 916-319-2114; 712 El Cerrito Plaza, El Cerrito, CA 94530. 510-559-1406. Fax: 510-559-1478

John Gioia: (1st District) 11780 San Pablo Ave., Suite D, El Cerrito, CA 94530, 510-374-3231. Fax: 510-374-3429. E-mail: dist1@bos.co.contra-

County Supervisors

State Senate

our waterfront and do so in a first-class manner.

Our challenge is now to raise the bar as high as we can, and demand nothing less than world-class planning and architecture to match the magnificence of the site. We get only one chance to do this right, and we cannot afford to fail.

We must make sure we have wonderful places for relaxation, picnicking, biking, sports and appreciation of the natural beauty of the setting. But lef us also provide for those who might prefer instead to enjoy a pleasurable meal with a view of the bay, or those who might like to shop or observe the passing scene in a vibrant plaza filled with fountains, public art and a meaningful connection with the water — a place to socialize, meet friends and bring visitors.

We may decide that a hotel would be desirable and could provide a venue for many civic events that cannot now be held in our city. All this will not be a "necessary evil" that we will want to hide in the far recess of the track property, but rather a wonderful place on our shoreline.

a wonderful place on our shoreline.

And here is the beautiful part: the restaurants and shops and hotels are what will pay for the parks and open space development. Yes, if we all work together as a community, we may yet see that vast sea of asphalt ripped up, and in its place, both the parks we all want, and the development (yes, that is the word) to pay for it.

Howard McNenny is chairman of the Albany Waterfront Coali-

Keith Carson: (5th District) 1221 Oak St., Ste. 536, Oakland, CA 94612, 510-272-6695. Fax: 510-271-5151. E-mail: kcarson@co.alameda.ca.us.

JEFF HANSEN • HILLS NEWSPAPERS

HOME PRICES CONTINUE UPWARD

Here's one. It even has doors and windows for only \$673K.





LETTERS TO THE EDITOR

Rights of non-drivers often violated

Often violated

One commentator on the recent Supreme Court eminent-domain decision expressed concern about the court "... searching through obscure European legal decisions in hopes of finding a new constitutional right to recognize ..."

A "new constitutional right?" For half a century, we've been building new "public roads posted with signs reading: "Pedestrians, bicycles and non-motorized vehicles prohibited."

That's certainly a valid public safety concern, but the same words also accurately describe the kind of new urban and suburban development we've been getting ever since we started building freeways.

Post-World War II flight from the cities is a primary cause of the urban blight that triggered early renewal programs. Then we did not seek out a "new constitutional right" which could have prevented the kind of urban renewal that warranted scrutiny by the highest court.

Civil rights protests against sprawl development in its early stages would have had a hollow ring when compared with the vicious racial discrimination prevailing then.

But we've known all along that driving a motor vehicle on a public road is a privilege, not a right. Local and county governments violate the rights of citizens who cannot, should not, or choose not to drive, when they approve new urban and suburban development that is accessible and functional only for those who drive cars.

Instead of urban limit lines and transit village subsidies, why can't we simply prohibit any new development that is not at least as accessible and functional for non-motorists as it is for those who drive?

Art Weber El Cerrito

David Richardson: Ward No. 4 (Al-bany, Berkeley, and Emeryville; part of Oakland; El Cerrito and Kensing-ton. E-mail: Oakport@igc.org **East Bay Regional Parks** Jean Siri: Ward 1 (Albany, Berkeley, Emeryville, El Cerrito, El Sobrante, Kensington, part of Pinole, and San Pablo). E-mail: jsiri@ebparks.org

AC Transit

ERMUD

Joe Wallace: Ward 1 (West Contra Costa and Northern Alameda coun-ties). E-mail: jwallace@actransit.org; phone 510-891-7143; fax 510-234-7689.

Stege Sanitary District

Phone 510-524-4668 or see online at www.stegesd.dst.ca.us.

El Cerrito: City offices, 10890 San Pablo Ave., El Cerrito. 510-215-4300. E-mail: citycouncil@ci.el-cerrito.ca.us Albany: City offices, 1000 San Pablo Ave., Albany. 510- 528-5710.

Kensington: Fire Protection District 217 Arlington Blvd. 510-527-8395 Police Protection and Community Services District 217 Arlington Blvd.

School boards

West Contra Costa Unified School District: 510-620-2246

Albany Unified School District: 510-558-3766

Have something on your mind? Send a letter to the El Cerrito Journal

Letters should be 300 words or less. They should be addressed to the editor and can be sent by e-mail to wcletters@cctimes.com, by fax to 510-262-2776 or by mail to 4301 Lakeside Dr., Richmond, CA

Find the Journal online at ElCerritoJournal.com

· It's not over yet

We are not paying attention to the issues surrounding Karl Rove and the outing of Valerie Plame, a CIA operative.

Between the Discovery Space Shuttle and the John Roberts nomination to the Supreme Court, we have stopped paying attention. As I recall, the issues have not been resolved.

Rove did out the CIA operative. And

attention. As I recall, the issues have not been resolved.

Rove did out the CIA operative. And there seems to be a cover-up at the highest levels of the Bush administration on the larger issue of whether we used faulty intelligence to justify going to war in Iraq.

We cannot continue to waste human lives and destroy Iraq in service of these lies. It is essential that the press continue to pursue this story and to get to the bottom of things.

Our country stands for the right to a free press, and we all need to start acting like we really believe this.

Laura Brainin-Rodriguez

El Cerrito

Rational voice

There are unfortunate aspects to the impending appointment of Judge Roberts to the Supreme Court.

By happenstance, conservative presidents already have been able to appoint a majority of judges (and not only in the Supreme Court). This appointment only adds to this imbalance.

It will be interpreted as a proper response to the absurd presumption that the judiciary consists of a clique of left-

wing activists addicted to legislating from the bench, and those who do not share his strong faith will be obliged to live with the suspicion that catechism will tilt the marginal case.

Nevertheless, his appointment should be confirmed.

A strong court requires, above all, the intelligence to find sense in the intricacies of law and restraint that confines argument to the legal case. There is evidence Roberts possesses both.

Contrast this with Justice Scalia, abundant in intelligence but devoid of restraint, and Clarence Thomas, who surely has no place on this particular bench.

Judge Roberts can only be viewed as a welcome return to rationality in the court's conservative voice. The country needs that rational voice, which will be the voice of the loyal opposition once reason prevails.

Michael Bloxham Kensington

Michael Bloxham Kensington

Abusive decision

Abusive decision

Recently, the Supreme Court concluded that local city governments have the authority to seize private land and then turn that property over to private developers for economic development.

Locally, Albany Councilman Allan Maris is submitting a proposal for a rule change which will make it significantly more difficult for the average citizen to get an item on the agenda. In short, he wants at least two council members to approve an issue first.

What do these two events have in common? They both represent an erosion of citizens' basic rights and pursuit of happiness. Imagine if Safeway decides it needs the properties on Curtis and Neilson streets to expand its business. The city then agrees to allow this to happen, since this would increase the tax base.

The property owners then wish to argue against this at a City Council meeting but can only get one council member to agree to put it on the agenda.

Well, Joe Citizen, you just lost your house, so shut up!

Attend council meeting

The Albany City Council operates according to democratic principles that encourage information to be presented in an open public meeting. The council should have no interest in suppressing the rights of its members to present evidence that

WRITE TO THE JOURNAL

Letters to the editor and guest commen-taries reflect the opinion of the writer and must include the author's first and last name, address and daytime phone num-ber. All letters are subject to verification. Maximum letter length is 300 words. Maxi-mum op-ed length is 600 words.

Letters are subject to editing for brevity, grammar and style. Not all letters may be published.

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Please write JOURNAL LETTERS on the envelope, at the top of the fax or in the subject field of the message.

Protect wilderness

Protect wilderness

California is fortunate to have leade
such as Sen. Barbara Boxer and lig
Mike Thompson, the sponsors of!
Northern California Coastal Wild fle
itage Wilderness Act, who are willing!
work to protect the public intered
these wild places, including such inco
parably beautiful landscapes as the fine
Range/"Lost Coast."

Boxer and Thompson have workel
address concerns of local residents
bring together broad support for this li
including Gov. Arnold Schwarzeng
and 20 of 24 county supervisors from
affected counties, and to secure the bil
passage by the Senate.

It's encouraging that the House li
sources Committee has granted a li
ing on this important legislation. Io
hope that they will follow through
wote to defend the public's interest
these national treasures.

John Hagnip

Roberts nomination

Roberts nomination

This is in response to some of the ters written regarding the nomination John Roberts to the U.S. Supreme Car Why so much concern about John Roberts' thoughts and ideas? Some ter writers are concerned about Rober being too radical toward the right Wewere these same writers when Rober being too radical toward the right Wewere these same writers when Rober being too radical toward the right Wewere these same writers when Roberts when Roberts and the right was a Bader Ginsburg was nominated?

Ginsburg was, without a doubt, most radically left wing judge on the real bench. But there was no outcy in the set folks? Could it be they are sibting they want only "far left" judge. I am aware that anyone who quies the liberal left is clearly out of placifications are as of the Peoples Republic of its fornia, but the fact remains that are of us still do know the difference between the set of t

DICK'S

CARPET ONE

U

Cultural tales best told from insider's view

"We want the chance to tell our own stories, to tell them honsely and openly. We don't want subjects to say, "Well, we altered by published a book about but," and then find it was a book but do the did not speak the truth about as but rather told someone on the ouside's idea of who we are,"

"Who Can Tell My Story?" from "The Horn Book Magazine"



JULIE WINKELSTEIN

Her initial response to this query — especially since her white friends were never asked — was anger. But over time she came to appreciate the opportunity to speak her mind and to have a conversation about that very question. Her conclusion is that stories should be written from firsthand experience of some kind. She gives an example, using a story she wrote about a white Jewish girl and a young black one. She tells us she isn't Jewish, but she is female; she isn't male, but she is black. Her point is that she can find a common experience with these characters and then bring her own vision to the story.

"A Mess of Stories," by Marc

phatically about the dangers of giving book awards based on the ethnicity or cultural background of the author or illustrator, continues his heartfelt argument against the idea of multiculturalism and children's books. He envisions a world where everyone can tell a story and all of us will "recognize that our world is not made up of cultures forged separately one by one and guarded by skin color, religion, gender, class, or ethnicity."

I like his fervor and I appreciate his dream, but since we are not there yet — and we have a long way to go — I think having a high standard for every writer will not be enough to bring all excellent writers and illustrators into the public eye.

In an article called "Multiculturalism is not Halloween" ("Horn Book"), Thelma Seto clearly expresses yet another view: "I feel very strongly that it is morally wrong for Euro-American writers to 'steal' from other cultures in order to jump on the multicultural bandwagon, unless they have direct, personal experience in the country

where that culture originates."

And by direct experience she doesn't mean being a tourist or doing lots of research—she means actually living in that culture. Her passion is a historical one—years of her ancestors being "silenced" have made her adamant about the need for cultural authenticity and the right to tell her own story. She ends this piece by suggesting that Euro-American writers write books about "the pain of a Euro-American child growing up without knowledge of her ancestral culture."

Because my own back-ground is so mixed, I find this idea appealing—I would love to read a book about a woman whose relatives are Polish/Scotish/Jewish/southern. And as I say that, it helps me understand why we must encourage writers to create literature that speaks the truth about its characters—for, by doing that, they are giving all of us a voice.

Reach librarian Julie Winkelstein at hynhelstein a

Reach librarian Julie Winkel-stein at jwinkelstein@acli-

LIBRARY ACTIVITIES

The Albany Library presents a drop-in poetry-writing workshop led by Alison Seevak on Wednesday from 7 p.m. to 9 p.m. Seevak is an Albany poet and teacher who has taught writing to children and adults at Bay Area schools and community arts centers.

centers.
The event, to be held in the Edith Stone Room, is free and open to all ages
The Albany Library is located at 1247 Marin Ave., and is a branch of the Alameda County Library. For more information, call Julie Winkelstein at 510-526-3720, ext. 17.

On Tuesday at 7 p.m., the duo Just Kidding will perform traditional American music using song, instruments and movement at the Albany Library. Its focus its to invite the audience to become involved in the creative process of performing music. Instruments will include washboards, sandblocks, shakers, kazoos and spoons.

This is the latest in a series of free summer Tuesday evening events at the Albany Library. No registration is required, and all ages are welcome.

For more information, call Julie Winkelstein at 510-526-3720, ext. 17.

Margo Wecksler will host another of her origami events at the Albany Library on Saturday from 2 p.m. to 4 p.m. In this workshop, participants will learn the mysterious inside-reverse fold and then make the elegant eight-unit modular ring. It can be used as art, decoration, ornament, greeting card or jewelry.

Wecksler is an artist, teacher and storyteller. She has been folding origami since she was 8, and will fold anything from gum and candy wrappers and paper placemats to recycled class announcements and occasionally even origami paper.

All supplies are provided, and no registration is required, All ages are welcome. Cookies will be served.

— Croig Lazzeretti

A puppet show celebrating the conclusion of the summer reading program at the Kensington Library will be held at 6:30 p.m., Tuesday, Aug. 23, at the library, 61 Arlington Ave.

P&T Puppet Theatre will perform. A drawing for a large stuffed dragon puppet will be held after the show. For more information, call 510-524-3043.

— Alan Lopez.

Calendar

missions to the Community Cal-ar must be received Thursdays week prior to publication. List-are on a space-available basis. submissions to Parn Middings, 6 Oak St., Alameda, CA 94501; e

Children

ars Vacation Bible School themes and Trip Across the USA" from 9 4 p.m. through Aug. 5 at The thon the Corner, 1319 Solano

Ashkenaz Music & Pance Comm (Center, 1317 San Pablo Ave., Keley, presents: Asheba performs ul Caribbean music 3-4:30 p.m. 1,7. Cost: \$4-\$6. Details: Washkenaz.com or 510-525-5054

Morgan Theatre's Family Film y Series presents "Charlotte's 111 a.m. Aug. 14 at Julia Mor-niter for the Arts, 2640 College erkeley. Animated 1972 musical brings E.B. White's beloved chi novel to life. Tickets: \$5 at door. www.juliamorgan.org.

Bage Door Conservatory presents at musical theatre production of sept and the Amazing Technicolor amount at 190 pm. Aug. 19 and 5 a. Aug. 20, 21 at Julia Morgan Centro the Arts. 246 College Ave., and the Arts. 246 College Ave., and the Arts. 246 College Ave., and the Arts. 246 Arts. Arts.



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comes alive when performed by young actors. Tickets: \$7.50-\$20; call 925-798-1300. Details: www.juliamorgan.org.

■ Black Repertory Group Youth Department's Summer Day Camp is through August for this summer's production of "The Wiz" at 3201 Adeline St., Berkeley. Details: 510-652-2120 or

■ American Red Cross holds the fol-lowing mobile blood drives: 10 a.m. 4 p.m. Aug. 5 at 2480 Barcorft Way, Berkeley. — 10 a.m. 4 p.m. Aug. 31 at MLK Student Union, East Pauley Ball-room, UC Berkeley. Weekly raffle prizes include drawings for Hawaiian vaca-tions, special event tickets, \$100 gas cards. Details: 1-800-448-3543 or www.BeADonor.com.

www.BeADonor.com.

■ Fourth annual Bay Area Peace
Lantern Ceremony is 6:30-9 p.m. Aug. 6
at north end of Aquatic Park, west end of
Addison Street, one block south of University Avenue, Berkeley, People worldwide float world float peace lanterns honoring the victims of the Hiroshima and
Nagasaki bornbings. Decorate lantern shades, hear Japanese music and messages from mayors of Hiroshima and Nagasaki, and watch candle-lit lanterns
floating on the lagoon at dusk. Free. Volunteers are needed; sign up at www.progressiveportal.org/lanterns/volunteer.html
or 510-585-4626. Details: www.progressiveportal.org/lanterns.

Free. Coming up: Lama Arndo on "The Great Guru Padmasambhava" 6 p.m. Aug. 14. Hugh Joswick and Santosh Philip on "Meditation and Philosophy" 6 p.m. Aug. 21. Charaka Jurgens on "Staying Young through Kum Nye" 6 p.m. Aug. 28. Details: 510-843-6812 or www.nyingmainstitute.com.

p.m. Aug. 28. Details: 510-843-6812 or www.nyingminstitute.com.

■ North Berkeley Senior Center, 1901 Hearst Ave., presents the following free events: Aug. 8: Dr. Loron McGillis will give a talk about nerve diseases and diagnostic tests at 10:30 arm. — Aug. 9: Lucci Ellis shows video, leads a discussion about "Seat of the Human Soul" at 1 p.m. — Aug. 15: Parkinson's Support Group hosts speaker Flichard Chan for a discussion about quality of life issues for people with Parkinson's disease at 10 a.m. — Aug. 16, 30: Cedia Wann gives paper sculpture workshops at 1:30 p.m. — Aug. 21: co Cream Social features Diana Perry, ragtime and boogle music at 1:15 p.m. Details: 510-981-5190.

■ Berkeley Chamber of Commerce

at 1:15 p.m. Details: 510-981-5190.

Berkeley Chamber of Commerce presents its "Meet and Greet" Networking "Full Breakfast" 8-9 a.m. Aug. 10 at Rose Garden Inn, 2740 Telegraph Ave. Visit with new and seasoned members, bring business cards, enjoly full breakfast, coffee. Cost: members \$15-\$20; nor-members \$30. Registration deadlin Aug. 9.— Sunset Mixer 5:30-7 p.m. Aug. 18 at Jupiter Restaurant, 2181 Shattuck Ave., Berkeley, Hors d'oeuvres brew pub. Admission: \$20. Details: 510-549-7000 or www.berkeleychamber.com

549-7000 or www.berkeleychamber.cor

Ecology Center's Berkeley
Farmer's Markets are at three locatior
and times: Tuesday's Market is 2-7 p.n
on Derby Street at Marlin Luther King,
Jr. Way. — North Shattuck farmers ma
ket is 3-7 p.n. Tursdays at Shattuck
Avenue at Rose Street. It features all o
agnically corvon produce. — Saturday'

Park, Center Street & Martin Luther King. Jr. Way. All markets open year 'round, rain or shine. Details: 510-548-335 or go to waw.eoclogycente.org. Coming up: Tomato tasting 10 a.m.-3 p.m., theater piece on organic agriculture 11 a.m., 12:30 p.m.; chef cooking demonstration 11:30 p.m.; due focking demonstration 11:30 p.m.; due focking demonstration 11:30 p.m. Aug. 9.0. Concert by Jessica Neighbor and the Hoods 11 a.m.-1 p.m. Aug. 20.

Hoods 11 a.m.-1 p.m. Åug. 20.

Great War Soclety holds its monthly meeting 10:30 a.m. Aug. 13 at 640 Arlington Ave., Berkeley. Topic: "American Field Service - the Men & Material" by Robert Denison. Details: 510-527-7118.

Hopalong Animal Rescue hosts the following pet adoption events: Dogs 12-3 p.m. Aug. 13, 27 at PetSmart, 1001
Eastshore Hwy, Albany; Cats 12-3 p.m. Aug. 32, 27 at Your Basic Bird, 2940 College Ave., Berkeley. Details: 510-267-1915 or www.hopalong.org.

Red Oak Victory ship holds its monthly Pancake Breakfast 9 a.m.-1 p.m. Aug. 14 at Berth 6a, 1337 Canal Blvd., Richmond harbor. Cost \$6; free for children under five. Details: 510-237. 2933.

BMW Ultimate Drive for the Sus G. Komen Breast Cancer Foundatio 10 a.m.-6 p.m. through October at Weatherford BMW, 750 Potter St., Berkeley. Test drive a fleet vehicle a BMW will donate \$1 for every mile of ven to Foundation. Details: 877-4-A-DRIVE



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mushroom caramelized onions, light puff pastry,

Tuna tartare, tomato concassee, red chili vinaigrette, wasabi, won ton, micro

Crispy chicken filets, roasted red pepper dip 9.

Pan seared day boat scallops and Cognac infused Sonama free range duck fole, caramelized spring onlons, plums, mache, port reduction 16.

Salads/Soups

Char grilled spinach salad, endive, almonds, toasts, lemon dressing 9.

Caesar, roasted parmesan Reggiano, anchovies 10.

Fried greens, pears, gorgonzola, candied walnuts, balsamic vinaigrette 9.

Chilled Champagne*potato leek bisque, potato crisps, chives 9.

Poached Maine lobster ravioli, mache, saffron broth 12.

Sides

Sauteed Marsala spinach 4. Brown butter Brussels sprouts 4. Grilled asparagus, Balsamic vinegar 4. Anna potatoes 4.

*An 18% gratuity will be automatically added to parties of 6 or larger.

Roasted breast of chicken, prosclutto, sage, gruyere, pan jus 19.

Blackened Pacific salmon kabob, sauteed greens, organic tomato and citrus vinaigrettes, corn polenta 23

Panko crusted sole, wasabi beurre blanc, baby bok choy, Jasmine rice, trio of tobiko caviars 24.

ratatouille-succotash of roasted corn and vegetables in season, steamed rice 16.

Braised beef Bourguignon, caramelized onions, assorted mushrooms, greens, steamed rice 19.

Bistro Black Angus New York steak, truffled bordelaise, Colbert butter, Anna potatoes 25.

Char grilled loin of pork, sun dried grape-Cabernel essence 22.

Mixed grill of char broiled filet mignon together with almond crusted lobster cake, pinot demi, wild mushrooms, sauteed greens, Anna potatoes 26.

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Dinner 6:00 PM - 9:00 PM Tues, Wed,

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CBCarte Blanche	\$\$\$7-\$14
DCDiners Club	\$\$\$\$15-\$20
DSDiscover Card	\$\$\$\$\$20+
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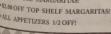
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Moss

FROM PAGE A1

Canepa

FROM PAGE A1

Elizabeth Gutfeldt continued leading the church but found it difficult in the past two years because of health problems.

Moss joined the group in September, as part of seminary course work at the University of Pacific. Attendance has doubled in the past nine months, from about 12 to 24 people.

"He worked hard for us." Elizabeth of the past nine months, and the past nine months, from about 12 to 24 people.

work.

In recent years, he has been in charge of doing decorations for the school's highly praised grad nights, choosing a theme and, with the tireless work of parent volunteers, creating a believable rendition in the manner of a movie set.

Most recently, he came up with the multigenerational decorations used at the "Last Dance" held at the gymnasium before it was torn down.

the gymnasium before it was torn down.

He also advises all four class levels on their floats for the annual homecoming parade.

It was the homecoming parade some 30 years ago, in fact, that got him started in his creative endeavors when he designed the freshman class float during his first year at El Cerrito High.

He also kept himself busy in art classes. "When I went to school, the art department was where they dumped the bad kids," Canepa said. "Artists like myself had the back of the room to ourselves."

had the bath of the selves."

After graduating, he studied art for a year at San Francisco State, then completed his degree at Chico State.

From there, the road led to Southern California, where he found out Disney wasn't hiring, but the Tournament of Roses was. As a result, he designed some 62 floats over the years for the an-

taxis in San Francisco to earn money for his family because we weren't big enough to really sup-port him. But now we're stepping out on faith and hiring him full time"

A Pacifica resident, Moss said he attended seminary from 2001 to 2004 after a crisis in his life.

"I was not a religious person at all," Moss said. "But I did have a background that basically told me there was something more than what we pick up beyond our five senses."

length windows at the church. With about 20 parishioners sitting in a circle, the worship resembled a discussion group — which in some ways it was. Between group prayer and

a conse ways it was.

Between group prayer and singing of hymns, Moss delivered a sermon on the fourth commandment: Honor thy father and mother. A few parishioners chimed in with their own thoughts.

He led the discussion with humor and an understated authority. With a smile, he paused before telling a joke, or offering an anecdote about his own life.

Following his first sermon as

Following his first sermon as

an ordained minister last month, several parishioners gave him gifts, including a stole that belonged to Horan Gutfeldt.

"In general, there's a feeling he's one of us," said 55-year-old Eileen Andrade, a member of the church on and off her whole life. "And we can learn a lot from him but at same time he's continuing to learn, too. That has been a really nice feeling for us. That this is a journey we're all on together."

Reach Alan Lopez at 510-243-3578 or at 3578 or at alopez1@cctimes.com.

Albany

FROM PAGE A1

In his proposal, Maris also suggests that the council consider Berkeley's approach, which involves a committee of the council to review items. Polard recommends against it because it may be too cumbersome.

some.

Maris could not be reached for comment.

In other business, the council will again consider placing a parcel tax on the November ballot that would charge residents \$145 per household, raising \$1 million annually for a variety of city programs and improvements.

milion annually for a variety of city programs and improvements.

On Tuesday, the Albany School District Board will also consider placing a parcel tax on a future ballot. The board is considering a measure that would tax \$220 per home and 44 cents per square foot of commercial space. A public hearing on the tax will be held at 7:30 p.m. during the board's regular meeting.

The tax would provide exemptions for seniors and low-income homeowners and renters. It would sunset after seven years. School District Superintendent Willie Wong said the board is still wrestling with whether it should move forward with a November 2005 or June 2006 ballot measure and if approved, how the district would use the more than \$1.95 million raised annually.

Both the city and the school district have until Aug. 12 to submit parcel tax language to the county for inclusion on the November ballot.

Last Monday, the council and school board in a joint meeting rejected an effort to place a joint

The council wi again consider placing a paro on the Novem ballot that wou charge residen \$145 per house raising \$1 mil annually for a variety of city programs and improvements

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EL CERRITO artist Mark Canepa is working on making the transitional El Cerrito High School campus an inviting place, rather than something that "looks like an internment camp." At initial meetings about what to do to make the campus more welcoming, "I was really adamant," Canepa said. "I went to school there, my mother went there, my brother went there. I played football. I ran track."

And maybe now he can pass along the love of creativity that was nurtured there.

nual Rose Bowl and Fiesta Bowl

FROM PAGE A1

As he talked in his studio surrounded by art pieces he has fabricated out of metal, he pulled out sketches to show and quickly dashed off new ones.

Ideas include an archway with a gaucho, the school's mascot, over the entrance to the campus. Instead of just room numbers painted on the corners of the buildings, he sees "street signs."

In addition, he would like to create a new senior pit with concrete benches — laid out in an "S" pattern — that can withstand four years of student use and still be removed or relocated when the new campus opens.

A large fiberglass sculpture sign featuring E=MC² would go on the side of the TechFutures building. Swinging plywood signs in the shape of a pizza slice and hamburger would dress up the temporary food court that will substitute for the cafeteria.

Canepa also has been in touch with Jurassic Palms in Albany about the possibility of leasing to each senior class potted palm trees, with the possibility of the classes raising funds to buy and plant them as a permanent part of the new campus.

The ECHS community is already familiar with Canepa's work.

In recent years, he has been in charge of doing decocrations for parades.

Canepa also opened an art gallery, but in the Southland, "I found people were more interested in props."

in props."

He found a steady business creating settings for corporate and private parties, sculptures for commercials, and designs for concerts, casinos and billboards. Not to

Over time, Canepa also real-ized the SoCal showbiz lifestyle wasn't necessarily conducive to

good health, and that's when he decided to return home to El Cer-

decided to return home to El Cerrito.

The commissioned art and projects he's taken on since moving
back may not have the prestige of
what he did down South, but
they're nonetheless rewarding.

Canepa is on the El Cerrito Arts
and Culture Commission and did
"Herons," a metal sculpture on the
Albany waterfront commissioned
by that city and the state Coastal
Conservancy.

And, of course, he got back in

Conservancy.

And, of course, he got back in touch with his roots by getting involved with his old high school.

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WE WITH THE LANDSCAPE: The Monterey-style one at 140 Estates Drive in Pledmont blends with its unundings, above; architect J. K Ballantine capped a chimney with its own tiled roof; the pool omplements the home's spacious grounds, rght.

Nonterey-style gem tucked away off Estates Drive

style, privacy YDENNIS EVANOSKY

me at 140 Estates admont offers visihome at 140 Estates in Pledmont offers visine of the city's most
intsurprises. Instead of
ig a house on Estates
the home's first ownnd the architect they
these to tuck the home
off the street in a natstatelland.

In 1933, Oakland physician Doctor T. Eric Reynolds (Ric to his friends) wanted to celebrate his successful career as an Oakland physician. Reynolds had come to California before World War I to study horticulture at the University of California at Berkeley. The war interrupted his studies and he served his country during this "War to End All Wars" as both

See HOME, Page B2



ive large in Montclair



BUILT IN 1992 BY JACKSON MOSHER, this impressive contemporary home at 6845 Oakwood clair features sophisticated design, quality finishes and truly grand proportions. With over 4,20 feet (approximate) of living space, the home is designed to capture the lush vistas unique to clair hills location.

ciair nills location.

It has three bedrooms and two and one-half baths including master suite with fireplace and luxurious bath. The gournet kitchen has granite and hardwood and a dining alcove. Living and dining rooms feature vaulted cellings, with a deck and fireplace. Large office with hardwood floors, arched doorways and built-ins. Stylish in-law quarters have recently been added, offering an additional 1200 square feet of living space including a kitchen and two full baths. Price: \$1,295,000.

Agent: Cathy Truelove, Century 21 Heritage Real Estate, 510-339-8900, ext. 304, or e-mail ctruelove@c21hre.com.

California home prices, sales continue to sizzle

■ Median home price at \$542,720, sales up 3.6 percent compared to last June

CALIFORNIA ASSOCIATION OF REALTORS

The median price of an existing home in California in June increased 16 percent and sales in-

creased 3.6 percent compared with the same period a year ago, according to the California Association of Realtors (C.A.R.).

"Fixed mortgage interest rates have fallen compared with a year ago, and remain below 6 percent

See REPORT, Page B4

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VITAL STATISTICS

What: A 1933 Monterey-style home at 140 Estates Drive in Piedmont Size: A 4,042-square-foot home on a 33,000-square-foot lot

Bedrooms: Four Bedrooms: Four Bathrooms: Four full; one partial Features: The home is set well off Estates Drive on its own private driveway. The grounds include gardens, flagstone paths, decks, patios, a circular drive and a swimming pool. The home's interior design includes vaulted, exposed wood beamed ceilings, plank hardwood floors and incredible detailing throughout.

Price: \$2,380,000

Listing agent: Nahid Nassiri, Montclair Better Homes Realty, 510-339-8400; nahid@nahidnassiri.com

physician and his wife and two children could enjoy privacy and the property's natural surroundings, which include ancient, impressive oaks and a towering redwood.

Twenty-five years later, Reynolds hared the pride he had in his family's 1926, he had finished medical school and set up a practice on Franklin Street in downtown Oakland. Seven years later he bought the property at 140 Estates Drive in Piedmont and hired Berkeley architect John Knox Ballantine Jr. to design a home for him and his family.

"Reynolds' career path would later lead him to service in World War Il's Pacific theater and to the presidency of the California Medical Association.

Ballantine and Reynolds worked closely to create a haven where the

signed and built for the family. The architect sited the home to make an ancient oak and a nearby redwood part of his composition. Indeed the home with its signature balcony helped accent Reynolds' landscape.

The home's style has its roots in United States Consul Thomas O. Larkin's 1835 home in Monterey. The Californios — those of Spanish descent who lived in California —considered Larkin's two-story design bold. Larkin accented his home's second story with a balcony that traversed the facade. This balcony, which Ballantine echoed at 140 Estates Drive, is the style's signature.

The National Association of Realtors Web site www.Realtor.com calls Larkin's design "the prototype of the architectural style known as Monterey Colonial, a combination of Spanish adobe style with New

A BADGE OF HIS
HERITAGE: Architect
John Knox Ballantine left
a Scottish thistle stamped
on the fireplace at 140
Estate Drive in Piedmont,
above. The real thing is

above. The real thing is shown at the right.

England frame construction that was widely adopted in California." Indeed Ballantine used Spanish elements popular in California during the 1930s. For example, he adorned the home with a red tiled roof and echoed this roof on the chimney top.

Inside Ballantine no doubt worked with Reynolds to bring nature's light into the home. Large windows allow this light to bathe both the spacious dining room and the large, comfortable living room. Ballantine spared no time or expense on the living room's vaulted beamed ceiling, its fireplace with his signature thistle or its carefully crafted floors.

An impressive staircase leads upstairs to the home's four bedrooms and access to the balcony with its bay and San Francisco views.

As one stands in the living room, the lawn and swimming pool draw the eye outside. However, once outside one discovers so much more. A patio complements the back of the house. A larger-than-usual playhouse is here. The present owners have given this miniature home the address of 161, to remember their home at 161 Vicente Road in Berkeley that they lost in the 1991 Oakland-Berkeley Hills Firestorm. "Buy one, get one free," the owners said, referring to the smaller playhouse.

Coincidentally, Ballantine had also designed the current owner's Vicente Road home.

To the right of the swimming pool a set of stairs leads to a stonework grill with its own small patio. Beyond, paths wind their way through the rest of the 33,000-square-foot property.

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i Berkeley Association or rs (BAR) Special Events ittee planned and hosted nt Affiliate Appreciation Afn. The event was set up as immation fair in the BAR Aum, at the association's gon Martin Luther King Jr. - Barkelay.

duced to new ones. Each booth offered a unique food dish for tasting.

Realtors were given passports for travel from booth to booth. Those passports with stamps from every booth were entered into a drawing. Just for fun prizes were awarded.

The Affiliate members are an integral part of every home sale. Affiliate companies handle title work and mortgage services, as well as everything home related from inspections to staging. As part of a real estate team they offer behind the scenes help, beneficial to consumers as well as Realtors.

Members of the Special Events Committee attending the event were Tabia Berry of First

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ng agent: Jerilynn Babington, Coldwell Banker Previews International, , 510-421-9000, 925-253-4601,

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Mistake 6: When you max out

account for 2 months, your credit report may never show a zero balance.

Mistake 6: When you max out your credit limit or even come close, you appear more risky to a lender and credit scores suffer. If you want to increase your credit scores fast, pay off your credit card balances each month.

Mistake 7:The credit reporting system in the U.S. is voluntary. Lenders are not required to report your payment history to the three credit reporting agencies.

Credit unions are the worst offenders and the majority chooses not to report your payment history to the Big 3.

If your lenders are not reporting your excellent payment history, your FICOs will not be as high as they could be. Ask your potential lender



Don't give a lender your Social Security number or sign a credit application until you know the lender's credit guidelines. Credit inquiries that you initiate lower your credit scores.

See BALL, Page B4

laking a look around the East Bay real estate community

THE PUBLIC

list of the union.

Inforum

The public is always welcome at the Inforum Meeting sponsored by the Alameda Association of Realtors. The meeting is 8:30 a.m., Tuesday, Aug. 9, at the Garden Isle Community Center on Melrose Avenue in Alameda. The topic is Feng Shui. Agents are encouraged to bring information on new listings.



For ticket information contact Kristin McMahan of AAR at 510-523-7229. Remodel Education If you're handy around the house or want to learn how, the Building Education Center in Berke-ley is the place for you. The BEC

See REID, Page B6

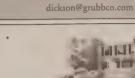
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Report

and the median price of a home as consumers gauge current market conditions against future interest

conditions against future interest rate increases."

Closed escrow sales of existing, single-family detached homes in California totaled 656,310 in June at a seasonally adjusted annualized rate, according to information collected by C.A.R. from more than 90

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local Realtor associations statewide. Statewide home resale activity increased 3.6 percent from the 533,660 sales pace recorded in June 2004.

The statewide sales figure represents what the total number of homes sold during 2005 would be if sales maintained the June pace throughout the year. It is adjusted to account for seasonal factors that typically influence home sales.

The median price of an existing, single-family detached home in Calfornia during June 2005 was \$542,720, a 16 percent Increase by the revised \$468.050 median for June 2004, C.A.R. reported. The June 2005 median price increased 3.8 percent compared with May's revised \$522,900 median price.

"Inventory levels in recent months were nearly double that of a year ago," said C.A.R. Vice President and Chief Economist Leslie Appleton-Young. "This has contributed to the increased pace of home sales in the presence of continued strong demand for housing in California."

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Highlights

Highlights

■ C.A.R.'s Unsold Inventory Index for existing, single-family detached homes in June 2005 was 2.7 months, compared with 1.7 months (revised) for the same period a year ago. The index indicates the number of months needed to deplete the supply of homes on the market at the current sales rate.

■ Thirty-year fixed mortgage interest rates averaged 5.58 percent during June 2005, compared with 6.29 percent in June 2004, according to Freddie Mac. Adjustable mortgage interest rates averaged 4.24 percent in June 2005 compared with 4.10 percent in June 2004.

pared with 4.10 percent in June 2004.

The median number of days it took to sell a single-family home was 27 days in June 2005, compared with 23 days (revised) for the same period a year ago.

The MLS median price and sales data for detached homes are generated from a survey of more than 90 associations of Realtors throughout the state. MLS median price and sales data for condominiums are based on a survey of more than 60 associations. The median price for both detached homes and condominiums represents closed escrow sales.

both detached homes and condominiums represents closed escrow sales.

In a separate report covering more localized statistics generated by C.A.R. and DataQuick Information Systems, 97.5 percent or 396 of 406 cities and communities showed an increase in their respective median home prices from a year ago. DataQuick statistics are based on county records data rather than MLS information.

Large changes in local median home prices typically indicate both local home price appreciation, and often, large shifts in the composition of housing market activity. Some of the variations in median home prices may be exaggerated due to compositional changes in housing demand.

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FROM PAGE B3

FROM PAGE B3
period. All credit inquiries within this timeframe count as only one credit inquiry. By next year, this time period extends to 45 days.

Mistake 15: Co-signing for another is risky because if they default, you are still held responsible for making payments on time. Lates are recorded on your credit report and will lower your scores.

Snyder advises, "It's best not to co-sign for anyone. Loan them cash, not your credit."

Mistake 17: The appearance of a collection account on your credit report lowers your credit report lowers your credit scores. Paying the balance will not increase your scores. In fact, the author warns that even if you pay the balance of the collection amount after it appears on your credit reports, it will continue to lower your scores

for up to 7 years. He suggests ne-gotiating with the lender to remove the account as part of the settle-ment, thereby increasing scores sig-

ment, thereby increasing scores significantly.

Mistake 18: People hear about home equity loans and think they are like having a checking account against which you can borrow at any time. But there are really two kinds: a home equity loan and home equity line of credit (HELOC) and the differences are subtle but important.

A home equity loan is safer because it is considered as an installment trade line, while a HELOC may report as a revolving debt, which can hurt scores if you carry it with a high balance. Opt for a home equity loan.

Mistake 25: Increasing your credit limits is one of the fastest and easiest ways to increase your credit scores, according to Snyder. He notes that when your limits go up

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and your spending patterns remain the same, a smaller percentage of your combined credit limits gets used, thus increasing your scores. Ask your lenders for higher limits twice a year.

Mistake 27: If you're planning to buy a home or refinance your existing one, don't apply for any other credit until after you close on the house or refinance application.

Before shopping for a mortgage, major credit card or a car, Snyder cautions you to ask specific questions about what the lender needs to get you approved.

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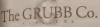
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isite, meticulously maintained three, two and one half bath home on a leve to Montclair Village. Large living room groom have access to patio and rea Third bedroom can be study or office.

Offered at \$835,000



2673 Mountaingate Way

Montclair

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DANA COHEN Office: 510.339.0400/348 dcohen@grubbco.com



826 Mendocino Avenue, Berkeley **OPEN SUNDAY 2-5**



agnificent 5+ bedroom traditional North Berkeley home featuring awe-inspiring, panoramic biden Gate views. Relax in the comfortable living room or adjoining sitting room. Enjoy outdoor living at its best while moving easily between the kitchen and the spacious, beautiful deck or between the family room and the lovely back yard. Conveniently located close to transportation, Solano Avenue, the Gournet Ghetto, the University of California, and El Cerrito Plaza.

Offered at \$1,450,000

David Kafton, Ph.D. licensed Real Estate Broke (510) 524-8973

KAFTON REAL ESTATE Serving the East Bay for 20 Years Knowledge, Experience, & Integrity

Offered at \$1,450,000



Where the Best of Both Worlds Collide -Rockridge and Temescal

A sophisticated 1912 beauty with 2+ bedrooms, I bath, a chef's kitchen, sun filled rooms, charming architectural details and a lovely deck and garden. Increase your living space with the expansive lower level ready for your vision. Close to BART, College Ave, the save Temperal shops and dining. freeways, Temescal shops and dining.

4965 Desmond Street Open Sun. 2-5pm

Prudential

Offered at \$649,000 View a photo tour at anitabecker.com

Anita Beck Berkeley, CA 94709 510-868-1554



shown by appointment

An extraordinary one-of-a-kind gated farmhouse on an oversized, beautifully landscaped property. Remodeled including a two-story addition in 2001, this property features Tilden Park views and an exclusive private pool membership. There are three bedrooms that includes a master suite, two bathrooms, two studios, a family room, gorgeous stare-of-the-art kitchen that opens to wrap around deck and much more!

Offered at \$1,750,000



GRUBBCO.COM



SUSIE SCHEVILL Office: 510.652.2133/444 sschevill@grubbco.com



sold sold

Wonderful home in Balmoral Highlands featuring three bedrooms, two and one half baths. The home has been completely updated featuring a kitchen/family room, master suite and

Sold with eight offers

Originally offered at \$779,000



23 Bell Waver Way, Oakland



Kurt Buchholz Office: 510.339.0400/221 buchholz@grubbco.com



open sunday

OPEN SUNDAY 2-4:30. Located two houses off Trestle Glen, this handsome Traditional with three bedrooms and one a half baths, is full of architectural details and charm. Crown molding in the living room with additional details in the ceiling plus a hand carved mantle piece creates the tone of this home which has been beautifully maintained and updated. French doors in each of the two rear bedrooms open to an entertainment deck and private back garden.

Offered at \$795,000



The GILUBB Co. GRUBBCO.COM

ANTHONY RIGGINS Office: 510.339.0400/282 ariggins@grubbco.com



open sunday

OPEN SUNDAY 2-4:30. Light-filled 3-plus bedrooms, two-and-one-half bath hillside retreat. Dramatic architecture, Bay & hill views & wonderful indoor/ outdoor flow to decks & serene gardens. View photo

Offered at \$1,375,000



136 Panovamic Way, Berkele

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JOHN & JUDITH RATCLIFFE Office: 652.2133/429 johnandjudith@grubbco.com



open sunday

Open Sunday 2-4:30. A romantic view home featuring three bedrooms, two baths, two fireplaces and a family room with kitchenette. This large property offers tranquil gardens, elaborate stonepaths & separate meditation hut.

Offered at \$725,000



1011 Keith Avenue, Berkeley

The GRUBB Co. GRUBBCO.COM

BEBE MCRAE Office: 510.652.2133/415 bmcrae@grubbco.com

AT THE TOP OF PIEDMONT



his incomparable French Renaissance Revival château, designed in 1927 by renowned architect Albert Farr, is one of mately 10,500 square feet on more than 1.6 acres, with spectacular Bay and city views. Abundant and opulent architectura views. Admindant and optical retinection detailing that harkens back to an era of grand elegance and luxury. The ultramodern kitchen was designed in 1999 by San Francisco architect Dan Phipps.



Daniel Winkler and Associates, Inc. Daniel Winkler, Broker e: 510.528.220 510.421.4528



Price upon request. Shown by appointment only fabulouspiedmonthome.com danielwinklerinc.co

Life goes on: Isabel's story

Amendra 44 in a sarder of row

A

Don't forget the National Asso-iciation of Realtors ethics class re-quirement. Realtors are reminded for complete a refresher a two-and-a half hour training course at least once every four years. The course stresses familiarity with the Code of [Ethics and also an understanding of how the code applies to your business. Contact your local asso-ciation for class information. Addi-tionally, Realtor.org offers a free, on-line course.

TIDBITS

Financial Title Company Alameda County Sales Manager Stacl Neves announced new team members. Kim Sanders will cover Oakland and Northern Alameda County. Lorrie Williams now handles Albany, Berkeley and Kensington, Call Sanders at 510-502-

ington. Cali Sanders at 510-5027998 and Williams at 510-393-2993.

Former East Bay Realtor Ann
Maurice is an international TV star.
Once a Pledmont resident, she stars in "House Doctor", a British television program. Each episode portrays Maurice transforming a tough to self home into a quick sale at the asking price. The program also airs in Scotland and on BBC America.

TELL ME

ntings, workshops, promotions, gnations and change of scenery npany). Information deadline is weeks before the event. Send email to bobbiereld@mind-

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Life goes on: Isabel's story

TARPOFF AND TALBERT

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4344 Piedmote
4349 Piedmot

Available! Senior (55+ years) Co-op Housing The Berkeley Townhouse Central Berkeley at 2550 Dana, #8

> A charming, light-filled
> One bedroom, one bath, corner unit With enclosed lanai/office space Secured building, common areas \$250,000 Open Sunday, 2-4 p.m

Nancy Foss, Thornwall Properties, Inc. 510-848-1950, ext 235

THORNWALL

THORNWALL PROPERTIES





Also Available ...

4601 Manila Ave \$599,000

2 bedroom 1920's charmer. Lovely details garage/workshop, formal dining + eat-in kitchen

Serene contemporary with soaring ceilings.

2550 Dana St. 2E Berkeley \$250,000 Senior (55+) co-op with enclosed lanai,

510.848.1950



2 bedroom 1920 s charmer

The state of the s Richmond View. A nice big yard. A play structure. Three bedrooms

(two small, one lg master suite w/private bath) Sunny family room w/fireplace, sliding doors to deck & yard.

OPEN SUNDAYS AUGUST 7th & 14th 2-4 pm

Colleen Larkin/Thornwall Properties, Inc. (510) 848-1950 x240

Temescal Craftsman

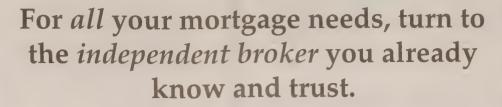
Lovely details, garage/workshop, Landscaped garden/patio, formal dining plus eat-in kitchen OPEN SUNDAY AUGUST 7th 2-4:30 pm

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(510)339-8900



LAFAYETTE



Montclair \$1,295,000

3BR/2.5BA. Sophisticated design & quality finishes coalesce in this impressive contemporary home. Expansive livng room/dining w/ 2-way frplc, family room, master suite w/ luxurlous bath & separate office. Styllsh, recently completed in-law quarters in excess of 1000 sq. ft. of living space.

> 6845 Oakwood Dr. Open Sun 1-4:00PM 510-339-8900





Coming Soon (510)339-8900





(510)339-8900







MONTCLAIR LIVERMORE



open sunday

OPEN SUNDAY 2-4:30. Magical Tropical Paradise in Central Berkeley! Two bedrooms, one bath. Completely remodeled. Wonderful kitchen and bath! Private walled garden! Redesigned garage ideal for





1564 . Allston Hay . Berkeley

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3433 RHEEM, RICHMOND N&E



Charming three bedroom, one bath North & East Richmond home with lots of appeal. New carpeting and freshly painted inside and out, with dual-pane windows and a great floorplan. Step out onto the covered patio and see the mature garden blooming with lovely flowers. Ready to be lived in and enjoyed. Minutes to Highway 80 and shops.

Open Sunday, August 7th & 14th 2-5

Offered at \$439,000

marvin 🕥 gardens

ROGER SMITH



Mark P. Choi 510.381.1116 www.markpchoi.com

221 Amend Court, El Sobrante



Open Sunday 7th & 14th 1:00-400

Offered at \$789,000

marvin

gard.

510.559.29

marvin

8440 Terrace Drive, EL Cerrito



To see the photo tour, go to www.mitch4homes.com

MITCHL 510.2923

marvin gardens

Open Homes



1577 Solano Avenue Berkeley CA 94707

502 Fairmount Avenue (510) 527.9111

| W Fichmond Avenue, | Rickmond CA 9+801 (510) 231,1640



\$1,190,000 Montclair

THE PROPERTY OF Mary See you & &

Traditional with Bay views. Two bedrooms. 1.5 baths, family room and sun porch. Freshly painted interior, gorgeous oak floors, 2 fireplaces, large garage and workshop. Room to expand. Convenient to BART, El Cernito Plaza and Solano shops.

2630 Mountain Blvd. Nic Tang

\$618,000

Open Sun 2-4:30 524-0800



Richmond View \$599,00
FABULOUS WILDCAT CANYON LIVING' Spacious house accessible to miles of horse trails & walking paths. Huge country kitchen. 3 bedrooms, 3 baths, plus den. Beautiful grassy yard.

6039 Park Ave. Juliana Wynberg

\$599,000

Open Sun 2-4 527-2700x31

El Cerrito

1320 Gayle Ct. Melissa Eizenberg

509 Sea View Dr. Celia Concus

\$539,000 Appealing, well-maintained 3BR, 3 both home in peaceful "country" setting Beautiful SF view from Iwng room. New paint and newly polished hardwood floors. Two decks, very private 3-level yard great for entertaining. Close to Alvarado Park, Wildcat Compos hilitor trill.

1519 Bayo Vista Bonnie Scott

Contact Agent 231-1640



Richmond/El Sobrante \$495,000 Spacious three bedroom, two bath home on qu yard, move-in condition and great location!

4848 Morwood Dr. Open Sun 2-4 Marni Fischer & Jean Shrem 527-9111

Richmond N&E

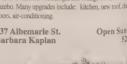
Open Sun.

For more information about these properties visit www.marvingurdens.com











Piedmont - Open Sunday 2 - 4:30



\$2,500,000 This beautifully redesigned home has all the vintage charm & character plus the amenities of new construction w/luxurious master suite, fabulous gourmet kitchen & inviting level garden. Mindy Scott



1400 OAKLAND AVENUE \$1,295,000 Spacious traditional home located in central Piedmont. Gracious formal rooms, updated eat-in kitchen, 3+BR up & rumpus room down. Master suite with French doors to the beautiful gardens. Mindy Scott

OAKLAND OPEN SUNDAY 2 - 4:30



Feast your eyes on this stylish traditional 3BR/2BA home located a half block away from Dracena Park, featuring an updated kitchen/family room with French doors leading to the garden.

Mavie Dala



1555 GRANDVIEW DR. Magnificent new Mediterranean w/breathtaking panoramicview. 5BR, elevator, large family room, game room, media room, library, wine cellar & sauna. Three-5801 BUENA VISTA AVE. \$13,793,000 Exquisite Mediterranean w/many architectural details. French doors to a charming patio. 4BR/3.5BA. Lower level family room w/fireplace opens to a second patio & garden. Bay views. Jean Simmons



8 DOROTHY PLACE Wonderful Tudor (c. 1996) on a level lot w/Bay & Mt.
Tamalpais views. 4BR/3BA. Incredible new kitchen and
bath. Easy commute. A must see! Debra J. Dryden



842 CREED ROAD ndsome traditional, 3BR/1.5BA, full of architectural ails & charm. Hardwood floors & French doors in the redrooms open to deck & garden. Anthony Riggins



83 CASTLE PARK WAY \$1,395,000 Feel like you are on vacation everyday in this stunning contemporary w/views. Open floor plan, pool, spa & sauna. 3+BR/3+BA. Entertain in style. Anne Feste



6194 MAZUELA DRIVE \$1,295,000 Astunning contemporary. Cherry hardwood floors, gourmet kirchen & open family room w/fireplace. All bedrooms haveSF, Golden Gate & Bay Bridge views. Carol Brown



steps away from College Ave. Carolyn Jones
55 CHADBOURNE WAY \$649,000
Crestmont with great Bay view. Needs some TLC!
One-level. 3+BR/2BA. Plus space with many
possibilities. Hardwood floors, nice light and alevel
sunny garden. Michael Friedman

BERKELEY - OPEN SUNDAY 2 - 4:30



136 PANORAMIC WAY \$1,375,000 Light-filled 3+BR/2.5BA hillside retreat. Dramatic architecture, Bay & hill views & wonderful indoor/ outdoorflow to decks & serene gardens. The Ratcliffes

635 SAN FERNANDO AVE. This classic 3BR/2.5BA inviting home boasts many rich details, warm wood trim work, built-ins, large formal room, & gorgeous garden. Near Solano Ave. Anne Van Dyke 1011 KEITH AVNEUE \$725,000 A romantic view home featuring 3BR/2BA, two fireplaces & family room w/kitchenette. This large property offers tranquil gardens, elaborate stone paths & separate meditation hut. Bebe McRae



1564 ALLSTON WAY \$575,000 This unusual property is truly a tropical paradis Remodeled 2BR/1BA. Great indoor/outdoor livin Fabulous kitchen. Special garden & patio. Susie Schevi

Shown By Appointment



\$8,185,000 On one of the most beautiful private gardens in the Bay Areasits a grand neo-classic Willis Polkestate. Wonderful feeling of style and elegance with spacious formal rooms and fine architectural details. Angela Wei Grubb and fine architectural details. Angela Wei Grubb BERKELEY COMPOUND \$5,000,000 BERKELEY. Historic compound w/5 residences, 2 large lots, spectacular views & magnificent gardens! Main house & 3 townhouses could be sold separately from adjacent property.

Bebe McRae





\$579,000 DIMOND JEWEL OAKLAND. Stylish, charming split-level home w/modern systems (incl. air conditioning). Amazing deep gardens. 2BR + family room. Garage w/inside access and a great kitchen too. Katherine Cooper



CROCKER HIGHLANDS \$769,000 OAKLAND. THIS all-level contemporary home has been lovingly renovated & maintained. Entertain in the "great room" w/hill outlooks & hardwood floors. Modern kitchen/family room w/fireplace & French doors to the garden. 3BR incl. master suite.

Mavis Delacroix



CRAFTSMAN JEWEL



THE REAL PROPERTY. ser of himan of them .

BERKELEY. Enchanting Edwardian! Light-filled & spacious w/original details. New kirchen & bathroom. Professional darkroom/office in garage. Large basement & private garden. Near BART. 2BR/1BA. Erika Celestre



CLASSIC CRAFTSMAN \$725,000
OAKLAND. Bathed in sunlight, this classic 3+BR/1BA
Craftsman features hill views & hardwood floors. Great
location near Oakland's Rose Garden. Mavis Delacroix BELLEVUE-STATEN



Oakland. Elegant & sophisticated 2BR/2BA condominium in art-deco landmark treasure. Lake Merritt views, parquet floors, exquisite details, fireplace & updated kitchen. Elevator. 24-hr doorman. Tricia Swift

GREAT BUNGALOW \$349,000
OAKLAND. Beautiful 2BR/1BA bungalow woriginal architectural details., formal dining room, cooks kitchen, remodeled bath, lovely landscaping. The Ratcliffes SWEET VICTORIAN SWEET VICTOREMY
OAKLAND. Excellent condition with huge front & rear gardens, double parlor w/fireplace, formal dining room, remodeled kitchen w/panty, low pest report & vibrant neighborhood.

Carolyn Jones neighborhood.

BERKELEY, BUNGALOW
\$499,000

\$\$BERKELEY, Charming 3BR/1BA bungalow. Formal dining, sunnyear-in kitchen, fireplace, hardwood floors, large garden. Near4th St. shops & dining.

EASY, CAREFREE LIVING
\$425,000 Alawn, Nicdy renovated. Bay views. 1+BR/2BA & dining area. Plenty of amenities in this complex (pool, tennis & more). Easy access to freeway & shops. Diane Verducci



ROSE GARDEN

\$389,000

OAKLAND. A very attractive & spacious 1BR + den condominium in a great building near the Rose Garden.
Upstairs unit w/views of the hills, fireplace & formal dining room. In-unit laundry. K. Buchholz/M. Lyons



The state of the s OAKLAND HILLS \$599,000 OAKLAND HILLS

OKLAND, Nicely updated ranch in the Oakland Hills,
3+BR/2BA w/detached room. New paint, roof, refinished
floors. Spacious w/nice flow. Michael Friedman

KENSINGTON LOT GARDEN DR.LOT \$650,000 MONTCLAIR LOT

Moderate upslope lot w/plans \$299,000 Carol Brown

CHARMING & SPECIAL
KENSINGTON, Level-in to this special \$985,000 KENSINGTON. Level-in to this special charm & out to wonderful gardens! 4BR/2BA, excellent condition & artistry throughout! Located close to a superior public elementary school.

Bebe McRae

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When not to make a home purchase offer

Sometimes emotional anguish isn't worth the time

Thirty days to 'Sudden Success



Anguish isn't worth the time

INMAN NEWS

Some real estate agents think hat a home buyer should make an offer on any property they like, no natter what the odds are that their offer will be accepted. You'll never now if the seller will accept your rifer unless you try. While this reasoning seems sound, it's not necessarily so. There are certain situations where you'll be better off if you don't make an offer. For instance, let's say that you're trying to buy in a market where all the well-priced homes are selling with multiple offers. Your agent calls the listing agent to find out how many offers are being made on a property you like.

Your agent is told that 10 offers are expected. You can't even afford to pay the asking price. So, it's safe to assume that an offer below the asking price won't be accepted.

Even though your agent may encourage you to make an offer, it may not be worth it. It takes a lot of time and emotional energy to decide to make an offer. Then, you can spend hours drafting it. This is a big effort for an outcome that's easy to predict. Why put yourself through the anguish? Sit this one out and wait for a better opportunity.

Buyers who make offers over and over on listings that sell for significantly over their price range can suffer burn out. Then they give up and drop out of the market. For a positive experience, that is more likely to bring results, save your fores for the listely prospects.

Another time to reconsider your ling long distance. Buyers who are being transferred from one location to another often feel pressured to buy quickly in the new location.

Of course, you want to get settled as soon as possible. But, there's an alternative to buying, You could rent for awhile in the new location until you find the right house to buy. Although this requires moving twice, at least you will not buy the wrong house in haste. If you do, you could end up waiting to sell and buy again soon because you can't stand the house you're in House Hunting Tip: Even if you're not transferring, you c

Dian Hymer can be reached at 510-339-4777 or by e-mail at Dian@Dianhymer.com.



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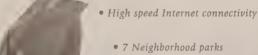
MASTER-PLANNED LIVING IN BRENTWOOD



It's all in the details, and Rose Garden is full of them. This spectacular master-planned community of four distinct single-family home neighborhoods in Brentwood boasts seven neighborhood parks, scenic trails and a nearly four-acre central park that includes a rose garden, gazebo and swim center. Not only are the homes gracious and charming, featuring the latest wiring and high-tech building technologies, but each front yard comes immaculately landscaped with roses. All this, and a location within minutes of Marsh Creek trails, exciting new shops and fine schools. Visit soon and see why everything's coming up roses in Brentwood.



• Central rose garden park Rose Garden



Gazebo and picnic areas

 Swim center • Trail system

Master-planned right down to the last rose



Gallery 1,817-3,101 sq. ft From the high \$5 (925) 516-9380

Classics

Models open daily 10-5; Wednesday 2-5

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Cathie Kosel Team Leader



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Stephanie Root



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barcadero, in Oakland. The class is 10:30 a.m. to 1 p.m., Saturday, Aug. 20.

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Knowledgeable professionals work as a team in order to provide information on all aspects of the home buying process.

Several members on the team

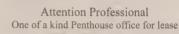
are bi-lingual and speak Chinese, Vietnamese and Tagalog. The workshop helps all buyers make the right decisions and could save them thousands.
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3445 Golden Gate Way • Lafa Magany Abbass, JD, LL.M. Attorney and Co





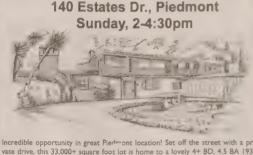
Location, Location

1425 Leimert Blvd, Oakland

ime class A office space for lease. Walking distance to Piedmont, Panoramic w of S.F. Extensive wood work. Hardwood floors, decks, seven private offices s elegant conference room, wet bar and fireplace's. A must see.



Mark Attarha 510.339 4000 office



Incredible opportunity in great Piedmont location! Set off the street with a private drive, this 33,000+ square foot lot is home to a lovely 4+ BD, 4.5 BA 1933 Spanish Monterey Style Estate, with gorgeous gardens, flagstone paths, decks, patios, circular drive, pool and SF/Bay views. Vaulted wood beamed ceilings, plank hardwood floors, and incredible detailing throughout. Includes great room with fireplace, solarium, study with fireplace, formal dining room, huge kitchen, breakfast room, master bedroom suite with dressing area and sun room! Front veranda and gorgeous grounds perfect for indoor/outdoor entertaining!

Asking Price \$2,380,000 Visit my website at www.NahidNassiri.com



Just Listed Prime North Berkeley Location 1509 Hearst Avenue

Condo quality. 15 units- 12 two bedroom units, 3 one bedroom units. Security building. Pride of ownership.

Offered at \$2,799,000



Mark Attarha 510.339.4000 office

26 Ramona Ave., Oakland Sunday, 2-4:30pm



This 3 bedroom, 1.5 bathroom California craftsman is completely updated, restoring it to it's original traditional beauty. Hardwood floors, natural light, great floor plan, and superb detailing. Spacious living & dining room with fireplace and built in cabinetry. Level yards with lawns and patios and extra long drive with garage and separate office space! Right off of Piedmont Ave., within walking distance to everything!!!!

Asking Price \$629,000

Visit my website at www.NahidNassiri.com



Your Best 1

MONTCLAIR



510.339.8400

510.339.4000

Open Homes

2-4:30P.M.

OPEN SUN 2-4:30P.M.
PIEDMONT \$2,380,000
140 ESTATES DRIVE
1933 Spanish Monterey 4++
Bedroom, 4.5 Bath Piedmont
Estate with SF/Bay views, private
drive and 33,000+ square foot
lot. Gorgeous grounds & pool!
Nahid Nassiri 339.8400-339.4550



OPEN SUN

OPEN SUN 2-4:30P.M.
OAKMORE (UPPER) \$929,000
1858 MELVIN ROAD
Lavishly updated home with Bay and
City views. sparkling new designer
kitchen, family room, new laundry
center, beautifully landscaped
and move-in ready! See photos at:
PatriciaBennett.com 339.8400-482.9000



2-5:00р.м. \$829,000 Oakmore
2 Melvin Court

2 MELVIN COURT
Fabulous Upper Oalmore home with
SF Bay views. Three plus bedrooms,
2 baths, One level living on a corner
lot. Extensive upgrades. A Must Seel
Regina Jacobs 339.8400~693.7973

OPEN SUN

ADAMS POINT \$749,000
379 STATEN AVENUE
Custom duplex with lots of original details, 2/1, 1/1, big basement & yard, lots of potential, walk to lake. Call today. Arnold Muller 339,4000



2-4:30 г.м. OAKMORE AREA 4021 LYMAN ROAD \$679,000

4021 LYMAN ROAD Bright spacious traditional with cathedral beamed ceiling, hardwood floors, lots of windows. Level out to backyard. Split level to spacious bedrooms, formal DR. See photos and virtual tour at: PatriciaBennett.com 339.8400~482.9000



OPEN SUN 2-4:30 p.m.
PIEDMONT AVENUE \$629,000
26 RAMONA AVENUE
3 Bedrooms, 1.5 baths California bungalow completely updated. Hardwood floors, natural light, great floor plan, and superb detailing. Walk to Piedmont Ave.
Nahid Nassiri 339.8400~339.4550



1-4:00 P.M. OPEN SUN 1-4:00 P.M.
SAN LEANDRO \$599,000
438 EAST MERLE COURT
Visually stunning 3 bedroom classic with hidden treasures, classic with hidden treasures, copper plumbing, retrofited foundation, reconditioned roof and native plant garden and much more.
EarleShenk.com 339.4000-220.6407



OPEN SAT/SUN 1:30 -4:30P.M. OAK KNOLL \$595,000

QAK KNOLL \$595,000
9401 MURILLO AVENUE
Charming traditional home with 3
bedrooms, 2 baths. Many updates in 2001
including kitchen and bath. Rumpus room,
nice yard, attached garage. See photos at:
SueCaro.com 339.8400~339.4284

By Appointment

Rare opportunity, great area.
Close to major freeway; public transportation. Ideal for those people who work in San Francisco.
A.D. Nassiri

REDWOOD HEIGHTS \$619,000
Spacious with large back yard,
Bay views and walk to school
and parks. Mastersuite with bath
and hill view. See photo tour at:





\$549,000 SAN LEANDRO SAN LEANDRO 5349,000
New Price! Highly upgraded 2 bedrooms, 2 baths main house with
detached studio. New central heat,
dual pane windows, granite countered kitchen, deck, patio and privacy.
EarleShenk.com 339,4000-220,6407

\$525,000 Contractor's special. Charming bunglow. Seller wants to move. 2 Bedrooms, 1 Bath. Martha Shin 339.8400~339.4565

OAKLAND \$440,000 Income producing duplex! 2 Bedrooms, 1 Baths in each unit. Spacious rooms. Wall-to-wall carpet. Washer/dryer hookups in each unit. Plenty of storage. Separate meters. 2 Parking spaces. Minutes to public transportation & New shopping center! Ken Nwokedi 339,4000-899,6333

Coming Soon

HERCULES COMING SOON \$469,000

COMING SOON
Gorgeous 3 bedrooms, 3 baths
townhouse built in 1988. Nice floor
plan, spacious rooms, 2-car garage,
swimming pool in complex.1,324 sq.ft.
Ken Nwokedi 339.4000~899.6333

COMING SOON

Commercial



NORTH BERKELEY \$2,799.0
1509 HEARST AVENUE
Just listed- Prime North Berkely lotion. Condo quality. 15 Units-12 whedrooms units, 3 one bedrooms. Security building. Pride of owner

2545-2555 BROADWAY 2545-2555 BROADWAY
Retail space for lease. Zoned et
19. Excellent Broadway auto rot
cation. 2555 Broadway has 3,80
ft, leasing for \$1.00 per sq. b
\$222.43 per month). 2545 Broadway
month (NNN \$656.71 per month). Second for \$8
month (NNN \$656.71 per month). Second for \$8
Ken Nwokedi 510894.

OAKLAND \$7,23,546 30TH STREET
6 Unit apartment building in long to long the long the long to long the long to long the long to long the long to long the long

2533 BROADWAY STREET
Excellent Broadway auto row local
High walk/ drive-by traffic. Real
available. Not for autometer
Newer roof, electrical and plus
Ken Nwokedi 510,891

2380 TELEGRAPH AVENUE Retail space for sublease. location in the heart of the shopping district. Total sq. ft. Plenty of walk-by Ken Nwokedi 51089

www.MontclairBetterHomes.com

House hunting this weekend? Get a headstart with the Open Home Guide starting on B24.

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\$499,000

926 MASONIC AVENUE, ALBANY





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Mary Lou Martin

Listed at \$489,000

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1312 NORVELL ST., EL CERRITO

#251 - Ranch style home with 1 car garage. Country kitchen, large dining, fireplace, and laundry room.



Richmond Pinole

El Cerrito (510) 232-0281 (510) 232-1462 (510) 758-8050

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FEATURED HOMES





\$1,150,000

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PACIFICA

Demetrius Wilson (510) 834-2010
RESIDENTIAL INCOME

PIEDMONT

\$2,695,000

\$949,000

DAKLAND

Sat and Sun 2-5 \$1,950,000 5747 Buena Vista. Lovely 5+BR/3.5 BA caddonal with Ideal level-in floor plan. Hidl Marchesotti (510) 339-9290

\$1,850,000 Contra Costa Rd. Exquisite lark access, lake views. (510) 834-2010 sta Rd. Exquisite 4++BD/

Sunday 2-4:30 \$1,398,000 klla Road. Light-filled 3+BR/2.5BA st Company Mediterranean. Marchesotti (510) 339-9290

(510) 339-9290 Sunday 1-3 \$849,000 Moraga Ave. 2BR/1.5BA home, aded kitchen, Spanish courtyard, 2 pkg.

(415) 921-0113 \$799,000

\$790,000

(510) 834-2010 **\$725,000** Barrows. Probate 2BR/1BA fixer w/
nal details in Trestle Glen.
(510) 339-92



ton, Berkeley. New Pricel 4BR/2-ntial in-law. Library, sun room,

OAKLAND

\$499,000 \$499,000 \$209 Fairfax Ave. 3BR/1BA lots of space.

BY Sat & Sun 2-5 \$479,000 B2 Morse Dr. Charming Millsmont Iglow, 2BD/1BA, LR, DR, yard. b Graceffa (510) 845-0211

Sunday 2-4:30 \$400,000
Alleen. Very nice, spacious 2BR/1BA
el Probate sale! 1st open!
a Owens (510) 339-9290

Big House \$399,000
Big rooms. 4BD/1.5BA, formal dining room, eat-in, kit plus rm needs TLC.
Lela Logene Butler (510) 868-1410
Sunday 2-4:30 \$379,000
1745-67th Ave. Bright, beautiful 2BR/1BA bungalow. New listing!

Doug Fuller (510) 339-9290

350 Montecito #203. Striking, sophisticated, updated 1+BR/1B condo. Johnwesleyreatror.com (510) 339-9290

Sunday 2-5 \$349,000

2740 68th Ave. 2BR/2BA, FP, basement, parage, new roof. Hamid Grinage (510) 834-2010

2-4:30 \$438,000 a. Great starter, 2+BR/1BA,

\$479,000

eborah Williams
Sat & Sun 2-5

Sunday 2-4:30 236 108th Ave. Great sood condition!

Sunday 2-4:30

large rms. Judith Glass/Sheila Sabine (510) 428-0900 Roy Grigsby



Jake McTigue

CONTRA COSTA COUNTY

\$450,000 mond. 3BR/2BA plus e, hrdwd firs, fencd yrd,

\$799,500

Oakland-Rockridge \$675,000 5508 Broadway. Charming 3BD/1.5BA craftsman wilandscaped back yard. 6750) 428-0900 Sunday 2-5 \$649,000 Thinking 965 Desmond. 2+BR/1BA w/great details, ew kitchen near BART. about a new kitchen near BART.
Anita Becker (510) 868-1554
Sat and Sun 2-4 \$559,000
3319 Magnolia St. Spacious loft, 3 levels,
2BD/2BA, yard, deck, pond.
Deb Graceffa (510) 845-0211 career in

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BERKELEY

nday 2-4:30 \$1,850,000 rly Peak. 4+BD/2.5BA Elegant!

(510) 834-2010

nday 2-5 \$575,000 ison. New Listing! Beautiful Victorian yard, high ceilings, hdw fls. Crandall (510) 868-1400

RA COSTA COUNTY Sunday 1-4 \$699,000

(510) 527-9800

CONTRA COSTA COUNTY

Sunday 2-4 \$6 1211 Flora , El Sobrante. 4 units, well maintained, vintage style. Ad #084.

Sunday 1-4 \$695,000 2328 Carquinez Ave., El Cerrito. 4BR/2+BA lg family home, mid century, view! Deb Graceffa (510) 845-0211

Sat & Sun 2-4 \$529,000
991 37th, Richmond, Beautifully updated
3BR/2BA + bonus, new kit, hrdwd fis.
Phina C/Suchetta D (510) 868-1511

Hamilton, Oakland. Brown iet st. nr Lk Merritt/BART, dith Glass/Sheila Sabine

1411-1413 Alcatraz, Berkeley. Well maintained sunny 4-plex on huge lot. Carport dwd fir, gated. aker de Bruine (510) 868-

Saroline Slotemaker de brunne Sunday 2-5 \$699,000 469 McAuley St., Oakland, Duplex, vacant, 28R/18A, LR/DR/Kit/Laundry, new paint. (510) 428-0900

FREE TRAINING

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BERKELEY REGIONAL 510-868-1400

(510) 834-2010

Beware of high closing costs

BY MARSHALL LOEB

Whether you're buying a new home or refinancing, closing costs will hit you at the end of the trans-action.

action.

Many buyers who have focused their attention on their down payment have been surprised and unprepared for miscellaneous closing costs, sometimes as high as 4 percent to 5 percent of the purchase

Make sure that you receive several closing-cost estimates from your real estate agent or broker during your process of buying a home. This way you can keep track of how much extra cash you'll need to have on hand before making an offer

Make sure that you receive several closing-cost estimates from your real estate agent or broker during your process of buying a home. This way you can keep track of how much extra cash you'll need to have on hand before making an offer. You can also get estimates from online Closing Cost Estimate Calculators at Web sites such as www.ESL.com, the Eastman Savings and Loan Association's Federal Credit Union, or www.Mortgage-Investments.com.

Closing costs can be broken down into three basic categories, according to www.Bankrate.com:

Lender/broker fees: Administration, application, commitment, document preparation, funding, mortgage broker or lender, processing, tax service, underwriting, wire transfer. Make sure that you receive sev-

cessing, tax service, -underwriting, wire transfer.

Third-party fees: Appraisal, attorney or settlement, credit report, flood certification, pest and other inspections, postage/courier, survey, title insurance, title work.

Government fees: Recording, city/county/state tax.

Understanding these fees and having an up-to-date estimate will make you more confident of going ahead with the purchase of your new home.

new home.
You can then pay your lending agent all the closing costs and you'll be given a settlement statement, which lists all the items for which you've paid. Your mortgage will then be recorded in the state's (or county's) Registry of Deeds.

BE A HERO. GIVE BLOOD.



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OPEN SUN, 8/7, 1-4 PM
29423 MIDDL EBOROUGH WAY
2 BD/2 BA Mobile Home in
beautiful community of New England
Village. Well-maintained, A must see.
\$99,000
14008 Outrigger Dr. * SOLD
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KELLER WILLIAMS

EL CERRITO



SPECTACULAR PANORAMIC VIEWS 8535 Betty Lane. 3BR including Master suite 2

RICHMOND VIEW



RICHMOND VIEW BEAUTY \$458,98 5101 Esmond. 3BR 1BA Updated kitchen with a gas stove, attic, at lots of storage. Charming backyard with patio and fruit trees. Front yard has a natio as well

www.cynthiaburke.com Open Sun 1-4 510-517-3326



vers, fruit trees, and organic garden.
w.cynthiaburke.com Open Sun 1-4 510-517-3326



SPECTACULAR S.F. & BAY VIEWS! 6098 Ralston Ave. 2+BR 3BA. Surrounded by £-\$498,988

RICHMOND ANNEX

Kevin Tannahill Open Sun 2-4 510-524-1112

HIGHLANDS



Just Listed 777 Trestle Glen Road Offered at \$875,000

Prudential

Delightful Gardens

Beautiful 1925 Mediterranean features elegant living room with marble fireplace, built in shelves & French doors to patio & garden, formal dining room, light and stylish updated kitchen, 4 bedrooms and 1.5 baths. A charming home in room in condition with lovely architectural details move in condition with lovely architectural details and a fabulous level backyard and garden in a

Visit www.DoloresThom.com for photos & more information and to view all active East Bay listings.

Dolores Thom Fine Homes Specialist 510/834-2010 Office 510/835-6080 VM 510/290-1218 Call

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ORINDA \$2,500,000

7.5-719

LAFAYETTE

OAKLAND \$1,349,000

Estate-Style Living On 2.35+/- Acres. Breathtaking Bay and Hill views from this custom estate-style 4-bd/3.5ba home on 2.35+/- acres. Spacious single level and abundant level outdoor areas.

\$619,000

Enchanting Victorian Duplex blocks from Piedmont Avenue



\$1,549,000

ORINDA \$1,249,000

Spectacular Custom Home. Custom home on 0.65+/- acre, rebuilt in 2000

OAKLAND \$399,000



Tennis Championships Moraga Country Club August 9-14, 2005

Admission is FREE

ORINDA 2 Theatre Square 925.258.1111 | MONTCLAIR 6116 LaSalle Avenue 510.899.8000

Looking for a new home? Don't miss this week's Open Home Guide starting on B24.

open sunday

N SUNDAY 2-4:30. Crestmont mid-century Bay home. This one level, three + bedroom, two home wants TLC! Bonus space with many libilities. Hardwood floors, nice light, mostly gardens. Now add your personal touches!

Offered at \$649,000



55 Chadbourne Way, Oakland

The GRUBB Co. GRUBBCO.COM

MICHAEL FRIEDMAN Office: 510.339.0400/265 mfriedman@grubbco.com FriedmanRealtor.com



open sunday

Open Sunday 2-4:30. Fabulous Craftsman in covered Thousand Oaks! This classic three bedroom two and one half bath inviting home boasts many rich details, warm wood trim work, built-ins, gracious living room, formal dining room and gorgeous level garden. Expansion plans by noted architect Gary Parsons. Great location close to Solano Avenue and Shattuck Avenue's "Gourmet Ghetto".

Offered at \$895,000

The GRUBB Co.

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635 San Fernando Aver Berkeley

ANNE VAN DYKE Office: 510.339.0400/399 avandyke@grubbco.com



sold 1-9-17-12 1661 Hubert Road, Cakland Originally offered at \$1,049,000 MINDY SCOTT Represented the Seller The GRUBB CO. Represented the Buyer 510.339.0400/328 MINDY SCOTT Represented the Buyer 510.339.0400/211 GRUBBCO.COM

sold

Charming Oakland Home in Glenriew Originally offered at \$649,000 Represented the buyer



3926 Woodruff Aven

The GILUBB Co. GRUBBCO.COM

JILL CARRIGAN Office: 510.339.0400/328 jcarrigan@grubbco.com



IELLS BENNETT REALTORS 1451 LEIMERT BLVD., OAKLAND (510) 531-7000 www.wellsandbennett.com

OPEN SUNDAY 2:00PM – 4:30PM



75 VILLANOVA DRIVE



Oakland Hills. New Listing! Enjoy the panoramic San Francisco and Bay views. Two year old, three bedroom, two and a half bath, gourmet kitchen with island and granite counters, light and bright.

aya Bhimani 531-7000 x289



6435 AND 6437 IRWIN COURT \$829,000

Anne Manley 531-7000 x277



1832 HILLVIEW DRIVE

1832 HILLVIEW DRIVE
San Leandro. Beautiful four bedroom single story bone including master suite with adjoining bath. Baclosed entertainment room with built-in BBQ still dining room, living room and family room overlooking low maintenance yard. Great Pportunity! Open Sunday 1pm - 4pm. Bath DeAtley \$31-7006 x234



8926 THERMAL STREET \$650,000

8926 THERMAL STREET \$650,000 Oakland. Open and sunny three bedroom, two bath on quiet street with Bay views. Updated large kitchen, dining room, spacious living room with fireplace, hardwood floors. Built on a 7,000 sq. ft. lot with expansion opportunity. Must See! Rita Robinson 531-7000 x241

762 NORVELL STREET \$588,88 El Cerrito. New Listing! Duplex plus rear not conforming studio. Lots of charm, Front duple may have been three bedroom, two bath hor originally. Separate meters for duple: Hardwood floors, fireplace, nice front and retyards. New roof.

Frank Hennefer 531-7000 x235



3015 MORCOM AVENUE



Oakland. Huge craftsman needs loving. Charming four bedroom, two bath with tremendous potential. Spacious rooms, hardwood floors, living room fireplace, breakfast nook in kitchen, formal dining room, big basement with shop and recreation room, lovely lot. Needs work, sold "As Is".



China Hill. Ultra charming two-story shingled Cape Cod! Two bedroom, one and a half bath with architectural detail, gorgeous refinished hardwood floors, eat-in kitchen with new linoleum, attached garage, close to shopping and Lake Merritt!

Kate Phillips 531-7000 x228



6304 MONADNOCK WAY \$320,000
Millsmont. Great starter with original charm, hardwood floors, built-ins, fireplace, huge back yard with patio, close to Saturday's Farmers Market. Two bedroom, one bath.

Heidi Kearsley 531-7000 x295

BY APPOINTMENT

A SPECIAL TREAT

ASPECIAL TREAT

Albany. Delightful two bedroom, two bath hom
Corner fireplace, arched entry and corner hutch
formal dining room. Modern kitchen, great mast
bedroom suite. Detached office, Convenient
Solano Avenue.

Stan Hammond 531-7000 x246

SUNNY AND CHARMING

El Cerrito. Three bedroom, one bath home. Bay views from living room and kitchen. Fireplace and hardwood floors. Private backyard.

NEW LISTING!

Frank Hennefer 531-7000 x235

LAND

ELVERTON DRIVE \$488,00 South and West Bay views, design review approved plans, neighborhood of \$1.5 millio and up homes. Down slope with great statements of the control of

Gerald Cheney 531-7000 x287

PANORAMIC BAY VIEW \$425,00
Million dollar view lot needs buyer to develor and take advantage of this sweeping view Gentle down slope, utilities in street.
Frank Hennefer 531-7000 x235

MENDOCINO IN OAKLAND? \$365,000 Yes! Private driveway lined with redwoods. Gentle down slope lot of over 12,00 sq. ft. Survey and soil report included. Oakmore Dist. Frank Hennefer 531-7000 x235

OAKWOOD DRIVE \$239,000
Best Deal in Town. Very buildable up slope with soil report and topographic survey.
Gerald Chency 531-7000 x287

INCOME PROPERTIES

Joy Bryden 531-7000 x218

DOWNTOWN OAKLAND COMMERCIAL
BUILDING \$895,000
Jack London. Off Broadway near Jack London
and Chinatown District. Victorian style with great
public access. Across from city parking lot.
Delivered vacant.

Frank Hennefer 531-7000 x235

NEW LISTING \$680,000
Oakland/Emeryville. Triplex. Two flats are three bedroom, two bath each with rear one bedroom, one bath cottage. GI \$44,940 yr. Very nice locale.
Frank Henneton \$31,8000,332 Frank Hennefer 531-7000 x235

NEW LISTING \$650,000
Oakland/Emeryville. Duplex. Three plus
bedroom, one and a quarter bath and two
bedroom, one bath. GI \$42,300 yr. Super locale. Frank Hennefer 531-7000 x235

Hills Newspapers Real Estate & Home section. The first place to look when looking for a new home

2754 Kingsland Avenue, Oakland

Delightful Maxwell Park Starter

Offered At: \$569,000

Upstairs 3 Bedroom, 1 bath Craftsman bungalow Hardwood floors throughout upgraded kitchen, large yard, great light!



Open Sun August 7th 2-4:30PM

1 Bedroom and bath downstairs with private entrance! Close to transportation, freeways and Mills College! Detached garage with laundry and storage.

INTERESTING PEOPLE lrea gordon

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PACIFIC UNION GMAC Real Estate

PERMONT AVENUE DUPLEX

OPEN SUNDAY, AUGUST 7, 2-4:30PM



29-31 Rio Vista Avenue, Oakland Offered at \$649,000

Joan Dark

510.338.1316





JUST LISTED! OPEN SATURDAY, AUGUST 6TH, 1-4 PM OPEN SUNDAY, AUGUST 7TH, 1-4 PM

6457 COLBY STREET, OAKLAND

6457 COLBY STREET, OAKLAND

Loated in sought after Rockridge with restaurants, shops, and easy transportation nearby, this 1906 Prairiestyle home has 3+ bedrooms & 2+ baths. Box beamed ceilings and original built-in cabinetry lend a traditional appeal. Wide, oak planking of the open-plan kinchen floenhances this room's generous feel. With abundant windows overlooking the west facing lawn and gardens, the breakfast room provides a comfortable setting for informal suppers. Every room in this home offers warm & welcome, making everyone feel instantly at home. Please visit www.6457Colby.com for more information

Offered at \$939,000



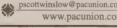


- 3 bedrooms, 2+ baths, home office
 Formal-double living room & dining room both wfireplaces
 Beautiful turn-of-the-century built-in cabine
 Chef's kitchen with built in espresso maker, Viking range, pasta faucet
- isteria covered deck fest facing yard and lawn w/hot tub hundant basement storage area

Patricia Scott Winslow







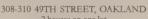
RECENTLY SOLD



1025 HUBERT ROAD, OAKLAND 3+ Bedrooms, 2.5 Baths



1021 HUBERT ROAD, OAKLAND
3++ Bedrooms, 2 Baths
Beautiful architectural details
Originally offered at \$945,000
Sold with 4 offers - Represented the Sellers



2 houses on one lot 2 Bedrooms, 1 Bath each Originally offered at \$625,000 Sold with 2 offers - Represented the Buyer

Ann Nichols

Senior Sales Consultant 510.338.1319 www.pacunion.com



A Little Above The Rest Of The World

4 Leeward Glen, Lafayette

Open Sunday 1-4

SOUGHT AFTER BURTON VALLEY AREA Hidden in the hills just 10 minutes from town, this architecturally acclaimed home sits on 2+ acres of serene natural beauty Full of custom features, stunning views, and your own spa under the stars, you will find this home perfect for entertaining, raising a family, or just relaxing.



\$2,199,000 Seller Moved and Motivated





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Open Saturday & Sunday

A beautiful & spacious two bedroom, one bathroom (+) Colonial Revival home located on a large corner lot in Central Alameda. Built in 1903 this home features hardwood floors, period hardware & architectural details. The kitchen was recently updated with newer flooring, appliances and granite countertops. The converted basement features a family room & tiki bar for entertaining. In addition to a laundry & storage area. Not to be missed, the beautifully landscaped backyard with spa, deck and brick patio.

Offered at \$665,000



1726 Lafayette Str

DANIA ALVAREZ-MORRONI 510-814-4832 dania@hbrhomes.com www.livinginAlameda.com

PACIFIC U



STUNNING VIEW HOME Exquisite 3+ bedroom, 3.5 bath Clarer

home featuring many amenities, park-like gr attention to detail and so much more! A VIEW!!! You'll never want to leave hom see! For more information, pleas www.7089NorfolkRoad.com



7089 Norfolk Road, Berkeley

Offered at \$1,495,000

Jeannie Anderson GRI, SRES 925.253.6226



* www.JeannieAnder

CIFIC



REPRESENTED THE BUYER

Sold for only 3% over the asking price. 2 Bell 1.5 bath fixer upper with great potential. Mill yard with terraces, spacious living/dining room

Contact me for Effective Buyer Represental



Pat Brennan

389 Ocean View, Kensington

Offered at \$525,000



pbrennan@pact



GMAC Real Estate

NEW PIEDMONT LISTING OPEN SUNDAY, AUGUST 7, 2-5PM



16 Nace Avenue, Piedmont Offered at \$859,000



Diane E. McCan 510.338.1352

New Redwood Heights Listing OPEN SUNDAY, AUGUST 7, 2-4:30PM



3140 Guido Street, Oakland Offered at \$699,000

A rare find in a delightful setting Spacious one level living with tree views from every room. Totally remodeled kitchen including gorgeous pecan cabinetry, hardwood floors, stainless appliances and granite countertops. Incredible bath with Jacuzzi, new shower, and beautiful tile. Floorplan includes 2 large bedrooms, family room/home office, dining room, front deck, rear patio, workshop off 2-car garage.

REDWOOD HEIGHTS OPEN SUNDAY, AUGUST 7, 2-4:30PM



4044 Midvale Avenue, Oakland Offered at \$629,000

Adorable cottage style home with SF and Bay views. Two spacious bedrooms, 2 baths including master bedroom suite. Random plank hardwoods in living room with handsome fireplace. Family/dining room off kitchen with deck. Plus room downstairs and attached garage. Deep lot - great space for gardening.



MONTCLAIR Open Sunday, August 7, 2-4:30pm



24 Joaquin Miller Court, Oakland Offered at \$669,000

Wendy GardnerFerrari

510.338.1303

Charming Ranch style, split level 3 bedroom, 1.5 bath home in wooded setting countertops. Hardwood floors. Wood burning stove in living room. Sunny brick patio. Fenced yard. 2-car garage. Close to transportation, schools and Montclair Village.

OPEN SUNDAY 2:00-4:30



\$1,395,000 PIRDMONT



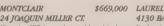


\$859,000 REDWOOD HEIGHTS \$699,000 MONTCLAIR

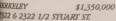




3140 GUIDO ST.
New Listing! Spacious 2BR home with tree views.
Beauffully remodeled kitchen & bath, Family room/ 24 JOAQUIN MILLER CT. Charming 3BR home close to M



\$599,000 4130 BAYO ST.





\$1,025,000 MONTCLAIR 6662 LIGGETT DR.



\$789,000 SHEFFIELD VILLAGE \$679,000
274 COVINGTON ST (Open 1-4)

Guanus & peaceful 3BR/2BA home in a beausualu- remodeled.



\$679.000 PIEDMONT AVENUE \$649,000

PIEDMONT AVENUED
29-31 RIO VISTA AVE.
Charming duplex with light-filled rooms, coved cellings, fireplace, hardwood floors, and much more. Cheerful backyard, garage, Joan



\$495,000

5907-B VALLEJO ST.

By Appointment

PIEDMONT \$1,395,000

MONICLAIR

RETAILEY \$499,000

BERKELEY \$499,000

Major fixer - contractor special. North

Berkeley location, on a slight downslope

k trees. Crown moldings, cathedral

fireplace & separate writer's studio.

berkeley location, on a slight downslope

lot. Great bay view, 3BR/1BA, approxi
mately 1434 square feet. Kathy Flynn

k1317

BERKELEY \$250,000

All and a slight downslope

(55+ years of age). Bright & sunny 1BR/

BA. Freshly painted, views of SF, enclosed

mately 1434 square feet. Kathy Flynn

Nanci, New carpet, Photos @ pacunion.com.

Nancy Moore x1302

COMING SOON



price upon request

EL CERRITO

hills near BART! 3BR/2,5BA

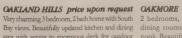
\$899,000

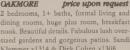


NO BERKELEY price upon request

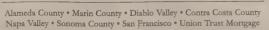
Charming and whimsical 2BR/1BA detached condo near BART & Ohlone Park. Beautiful softwood floors in the living room, kitchen et one bedroom. Wonderful secluded outdoor spaces. Jennie A. Flanigan x1354

Werycharming 3 bedroom, 2 bath horne with South Bay views. Beautifully updated kirchen and diring area with access to enormous deck for outdoor spaces. Jennie A. Flanigan x1354











The Weekly Sales can be found in the Auto Section on page D4.



KEVIN TANNAHILL (510) 524-1112 Security Pacific Real Estate Brokerege



6001 Columbia Ave., Richmond

Charming split-level 2 Bed, 1 Bath Richmond Annex home on a corner lot with an updated eat-in tchen and bathroom, dining room, hardwood ors, new exterior paint, 2 car attached garage and pleasant rear yard. Much more!

Asking Price \$479,000

GLENVIEW Offers taken on or before August 11



Thanks Rick & Jan for your response

4053 EVERETT Great Home!

See this 2+2 and garage. Waiting for your personal touch. This is a special home for the right buyer. Your opportunity is really here.

\$599,000 - Make your offer!

James Brown 510-339-4797

sold@jamesbrownmoves.com

7001 Elverton Dr.

ne 4 level home offering lots d spectacular views. The

athroom and laundry room. And finally the fourth level, there are two us room and bathroom. Luxury at its best!



Reva Tolbert 510-339-4761



Offered at \$1,199,000



NEW LISTING



20 LA CINTILLA ORINDA

\$1,790,000



Jerilynn Babington 510-547-1615 510-421-9000 510-421-3500

www.discriminatinghomes.com

REDWOOD HEIGHTS • Oakland



OPEN SUN AUG 7 1-5

4138 EASTLAKE

Darling Traditional With VIEWS!

meathtaking views await you from this charming 30's traditional home set up off
here's 2 bedrooms and 1 bath upstairs with a bedroom or family room downstai
and dining room, freshly redone wood floors, fireplace and a nice kitchen with e
kd. There's a laundry area and attached garage. A pretty side covered patio and a
s special place to come home to. Come realize your dreams!!



Offered at \$649,000

Donna Conroy 510-339-4723 View photos at www.donnaconroy.com Or www.Realtor.com

open sunday

N SUNDAY 2-4:30. This four bedroom and fo temporary home looks out into a wooded erve plus views of San Francisco, the Golde Bay Bridges. Cherry hardwood floors are on it



The GILUBB Co.

GRUBBCO.COM

ANTHONY RIGGINS Office: 510.339.0400/282



The GRUBB Co. GRUBBCO.COM

MINDY SCOTT Office: 510.339.0400/215 scott@grubbco.com



Offered at \$3,750,000

ft. multi-level interior offers a mu of spaces to accommodate the mos to informal of gatherings. Rela

the Oakland Hills, with unsu Francisco Bay, Bridge and Canyo is this enchanted, very seclud

custom-built home, reminiscent

For Photos Please Visit www.21DruryCourt.com

Susan Peterson 925.253.6223

PLANET PROPERTIES



73 1/2 Roble Road, Oakland Open Sunday 2-4:30pm Listed at \$1,100,000

Great family house built in the 1990's with a sopen tri-level floor plan. Includes four bedroomaster bedroom suite, large living room with fidining room, hardwood floors and a two cargs.

Contact 510-301

NEW LISTING OPEN SUN 1

3911 HAPPY VALLEY ROAD, LAFAYETTE





Jerilynn Babington 510-547-1615 510-421-9000 510-421-3500

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OPEN SUNDAY 2-4:30 PM



1095 Bancroft Avenue, Estudillo Estates

2 BD/1.5 BA Sweet cottage with charming details, lovely original features and terrific updates.

Offered at \$599,000

Nayo Family Partners Lydia Nayo & Kelley Nayo-Cliett 510-339-4728

californiamoves.com Just Listed – Open Sunday 2-4:30pm

719 Longridge Road

cker Highlands

Offered at \$1,050,000



www.719 Longridge Road.com

Dian Hymer, crs

dianhymer.com

Coming Soon

Crocker Highlands

Stately 4+ bedroom, 3 bath traditional with spacious living room, loggia for outdoor entertaining, formal dining, updated eat-in kitchen, private yard, paneled library, walk-up attic, plus room for au pair or

Offered at \$1,250,000





Dian Hymer, CRS Previews Property Specialist 510-339-4777 Photo Tours At: dianhymer.com

Previews Tuternational



1349 PARK AVE, ALAMEDA \$749,000

3+/2 Victorian with full basement. Great East-End location ~ One block to Park St. shopping & restaurants. Gorgeous period details throughout ~ high ceilings, fifors, plaster ceiling medallions & two decorative fireplaces. In need of some work.



BONNIE ROSS

www.CaliforniaMoves.com

Berkeley 510.486.1495 • Oakland 510.339.4700

BY APPOINTMENT

& Barbara Marienthal 510.486.1495



OPEN HOUSES





\$1,499,000 Sun 2 - 4:30 in this contempo 33BA Revel in style in this contempo on-light views. Family room. d Eckert 510.339.4700

due Ave Sun 2 -FABULOUS MID CENTURY! Views, Spacious, open int-ext spaces 510.486.1495

OPEN HOUSES

BERKELEY HILLS SBR Spruce BR 3 BA Totally remod mid century home lay view. Hdwd, lrg fam rm, 2 car gar, huge deck. Lrg lot. Kim & Barbara Marienthal 510.486.1495



MONTCLAIR
7001 Eleverton
4++ BR 3 BA Space & views. 4 levels. This is all you need to feel like royalty.
Reva Tolbert/ Preston Grant 510.339.4700



MONICLAIR \$1,149,000
7260 Homewood Sun 1:30 - 4:30
4:30
4:30
4:30
4:30
Contemp will wow you. High ceilings, fam rm, & offc.
Leslie Wei 510,330

510.339.4700 Haideh Chew



CROCKER HIGHLANDS \$1,050,000
719 Longridge Rd Sun 2 - 4:30
3 BR 2 BA Mediterranean with remodeled eatin kitchen, newer baths, charming sun room & Dian Hymer/Joan Duffield 510.339.4700

OPEN HOUSES

510.486.1495



4 Ry 3 BA Vaulted ceiling LR & DR. HWF 2
FP. Eat-in Kit. South Bay View.
Ruby Ng 510.339.4700



dro. 510.339.4700



ALAMEDA \$749,000 1349 Park Ave Sun 2 - 4:30 3 BR 2 BA Victorian in great loc w/ full locatement. High ceilings, fir floors & many orig Bonnie Ross

5763 Florence Terrace Sun 2 -4 BR 3 BA Remodeled kit, bamboo floors, granite countertops and cherry cabinets. 2 510.339.4700







space Julie Joyce/ Nancy Maloney 510.339.4700



EL CERRITO \$679,000 558 Clayton Ave. 3 BR 2 BA Sweet and Charming w/HDWD FLRS, L/R w/FP, GRDNS, near Fat Apples, EC Plaza & BART. 510.486.1495



510.339.4700

Lvdia Navo

REDWOOD \$649,000
4138 Eastlake Ave Sun 1 - 5
3 RR 15 BA Charming traditional w/views! Comer lot sits high wksunny Bay views. Too cute!!
Donna Conroy 510.339.4700

OPEN HOUSES

510.486.1495

GLENVIEW \$599,000 4053 Everett Sundander 1 - 4:30 2 BR 1 BA Offers taken on or before Aug 11 Great opportunity in Glenview. James Brown 510.339.4700

SAN LEANDRO \$599,000 1095 Bancroft Ave Sun 2 - 4:30 2 BR 1 BA Sunroom, Irg eat-in kit, Irpl: w mirrored mantle, fruit/flowering trees, garden. Lydia Nayo \$10.339,4700

JACK LONDON SQUARE \$590,000 201 4th 5t 411 2 BR 2 BA Kitchen-granite ctrs,5S appliances; MBA has soaker tub Ellen Lancaster 510.339,4700

510.339.4700

SAN LEANDRO \$535,000 231 Suffolk Dr. Sun 1 - 4 2 BR 2 BA Grt. Flr. Pln. Mstr bdrm suite, Eat in kit. HWF. FP, Sweet yd. Garage w/space for wk. \$535,000 Sun 1 - 4

OAKLAND \$499,000 1555 Lakeside Dr, Unit #30 Sun 2 - 5 2 BR 2 BA Remodeled Condo.w/gorgeous lake view & 2 balconies. Open, split [v] fir pln, bamboo firs. 510.486.1495

OAKLAND \$394,500
180 Caldecott Lane 116 Sun 2 - 4
18R 1 BA Beautiful Parkwoods unit. More info, photos and floorplan at www.lMakeYourMove.com.
Bobbie Giarratana 510,486,1495

510.486.1495

FRUITVALE \$379, 2750 Bona Street Sun 2 BR 1 BA Contractor's special! Chraming traditional. Wd floors, lg rooms, great \$379,000 Sun 1 - 4

MONTCLAIR \$525,000 937 26th St. Sun 2-4:30 Victorian Beauty nr BART. Updated w/large bcyd, hdwd floos, granite cttps and much

6137 La Salle Avenue, Oakland

1495 Shattuck Ave, Berkeley

VELL BANKER BE

\$1,200,000



FABULOUS MID-CENTURY

137 Purdue. Spacious 3700+ sq ft, 4bed/3bath, light-filled home on half-acre lot. Lush gardens, great interior-exterior spaces. Every detail thoughtfully designed. Views & great neighborhood.

BARB ALLENDORF 510-684-3468 www.thathouselady.com



OAKLAND

\$849,000



HILLER HIGHLANDS TOWNHOME

1885 Grandview Dr. Open Sundays (8/7 and 8/14) 2:00-4:00. Coveted end unit with expansive views of Bay, San Francisco and Golden Gate Bridge. 2 Bedrooms/2 baths plus large loft; approx. 1900 Sq. Ft. total. Vaulted ceiling, balconies, fireplace, sun-drenched deck overlooking the bay. Lg. kitchen with custo steel counters. Two-car garage plus darkroom and extra cedar-lined closet. Excellent privacy, impeccable condition, flooded with natural light throughout. www.GrandView.com



BERKELEY

\$1,350.00



VICTORIAN MASTERPIECE

VICTORIAN MASTERPIECE
2156 Ward Street. Designed and built by A.W. Pattiani in 1889, this Queen Anne Victoria is approx. 4,400 sq. ft. with 5 bedrooms/4 baths. Substantially restored by current owners, it retains many classic architectural features and gingerbread details, including stained glass wood paneling and trim, high ceilings with rosettes. Much, much more. Shown by Appointment.

KIM AND BARBARA MARIENTHAL 510-981-3036/3020 www.marienthal.com



BERKELEY

REPRESENTED THE BUYERS!

1100 Sutter St. A wonderful 3bds/2ba North

Berkeley traditional with an in-law unit. Oringinally offered at \$729,000 Sold with Multiple offers

PARVIZ BAGHERZADECH 510-981-3055



BERKELEY

\$2,150,000



BERKELEY HISTORIC TREASURE

This Gem is truly one of Berkeley's historically significant treasures. Built in 1877 this "Bartlett House" is considered one of the finest examples of Italianate architecture in the bay area. These two amazing homes share one large 13,500 sq ft lot and are being offered AS-IS

J. MICHAEL POWERS

510-981-3027

J. MICHAEL POWERS 510-981-3027 www.PowersGroup.com

1495 Shattuck Avenue Berkeley, CA 94709



HERCULES



GREAT HOME W/ POOL

1036 Regatta. Luxury throughoutl 100,000+ upgrades-landsca yd, & patio w/pool, gourmet kit w/cherry cabinets. Great maste suite, 3 garages. Located in prestigious Victoria By the Bay. Don't miss this one.

w.1036regattapoint.com

BARB ALLENDORF 510-684-3468 www.thathouselady.com

EI CERRITO

STYLISH MID-CENTURY MODERN

247 Lincoln. This light filled gem of Mid-Century design has a sinse of spaciousness, beamed ceilings throughout, hardwood lors, and a seamless connection with the private backyard. W updated kitchen, two bedrooms plus, two baths, it is set in a arden of olive

ess, lemons, lavender, and owering shrubs. Conveniently lose to El Cerrito Plaza, atapple's, and BART. www.camoveskathie.longinotti

BERKELEY



REMODELED WITH AMAZING VIEWS!

If Spruce Street. Open Sunday, 8/7 2:00-5:00. Totally modeled 3500 sq. ft. 4 bedroom/3 bath home. Commanding y, city and bridge views. All new hardwood floors, new kitchen the granite counters and cherrywood binets. Master bedroom suite with autiful tile and fixtures. Legal wnstairs unit. Over 12,000 sq. ft. beautifully landscaped private int courtyard.

KIM AND BARBARA MARIENTHAL 510-981-3036/3020 www.marienthal.com



REPRESENTED THE BUYERS!

2201 Virginia St. # 6 A Beautiful, Bright 1br/1ba North Berkeley Condo with SF Bay views Originally offered at \$439,000.

PARVIZ BAGHERZADECH 510-981-3055

EL CERRITO



SWEET AND CHARMING EL CERRITO HOME!
Light, bright and large 3 BR/2 BA home complete with white picket fence. Features hardwood floors, fresh interior paint, living room with fireplace, front and side gardens, large rumpus room and a 2-car detached garage. Please see www.GDELLA.com for photos and more information.

GENE DELLA MAGGIORA

GENE DELLA MAGGIORA 510-981-3044 gene@cubik.com

Office: 510.486.149

Fax: 510.549.31



House hunting? furn to the Open Homes Guide starting on 824 for a headstart.

HILLS 510.524.9888



439 Spruce St., Berkeley

Open Sunday, 2:00-4:00

This majestic Traditional delivers phenomenal Bay views. The living room boasts a wood-bea cathedral ceiling, graceful archways, a fireplace & hardwood floors. Featuring 5 bdrms & 4 fu baths, this home also presents a dignified home office wiseparate entrance & waiting room. Offered in excellent condition, recent improvements include drainage upgrades & dual-pane

Bill and Tracy, x33

Open Sunday, 2:00-4:30

Peter Damm, x13

SPECIALISTS IN FINE EAST BAY PROPERTIES

Albany = Berkeley = El Cerrito = Emeryville = Kensington = Oakland = Piedmont = Richmond = and beyond

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OAKLAND - NEW! \$857,000 3+/2.5 - Charming Cape Cod in Crocker High-lands with newly finished hardwoods & decorator colors. Close to Lakeshore shops & more! 711 Carlston Avenue Open 2-4



\$1,100,000 se, 1889 Queen ficant. Maintained in for privacy. Open 2-4 BERKELEY - NEW! 5/2.5 - Capt. Luttrell's Hous Anne Victorian, historically signifi-with many upgrades. Fenced







RED OAK EALTY











BERKELEY



RICHMOND ANNEX - NEW! \$499,000



OAKLAND - NEW! 1/1 - Distinctive 1,240 square foot live/work in coveted Clawson School lofts. Must see unexpected finishes. More at www.saragarabedian.com. 3240 Peralta Street #12 Open 2-4

[august 7th]

CONGRATULATIONS TO RED OAK REALTY'S TOP PRODUCERS FOR THE MONTH OF JULY 2005!

Top Team Producers: THE SARAYA MOTLEY TEAM 1891 Solano Avenue: KATHY NITSAN





2099 Pleasant Valley Avenue: ELIZABETH McDONALD 2983 College Avenue: JENNIFER FICKENSCHER

by appointment





\$1,950,000 Contemporary



\$1,225,000 ed homes, great



\$469.000



BERKELEY









6845 OAKWOOD DRIVE

CONTACT THE REAL ESTATE EDITOR AT 510-748-1655 OR E-MAIL DEVANOSKY@CCTIMES.COM.

Advertisers: To be considered for the Real Estate Focus (inside box) e-mail text and photo to: ljessup@cctimes.com







Hills, landscaped garden and many extras! This well-loved ho

Catherine Stern, Realtor®

BUYING

OPEN SUNDAY, AUGUST 7TH 2-4PM

Built in 1992 by Jackson Mosher, this impressive









Outstanding duplex, very large, restored with all original fixtures.

Better than new. Total six bedrooms, four baths PLUS Brick warehouse/
garage/super chic LOFT, approximately 2500 square feet with kitchen and
bath. ALL with permits. Plenty of off-street parking behind an electric
security gate. Near EMERYVILLE shopping. Minutes from
San Francisco and Berkeley.

MUST SEE.ppointment: (510) 523-2378 Phone for Appointment \$948,000

Donnaluci Williams Cell Phone: (510) 207-2378 Office: (510) 523-2378







Red Oak Realty Financial Services Providence

INDING GRO

The Weekly
Sales can
be found in
the Auto
Section on
page D4.

















Alameda		
\$289,000 Sat/Sun 2-4 Harbor Bay f		1 BD/1 BA 510-522-7173 Bev Williams
\$399,950 Open Sun 1-! By Owner	1321 Webster St. #102 Park Webster	2 BD/2 BA 510-521-6268
\$399,950 Sun 2-4 Alameda Rei	2000 Central Ave. Unit I.	2 BD/1 BA 510-522-8585
\$405,000 Sun 2-4 Kane & Asso	1500 Central Ave, #F	2BD/2BA 510-919-3204 Cunningham
\$425,000 Sun 2-4 Kane & Asso	325 Kitty Hawk Rd #205	2BD/1.5BA 510-919-5485 John Bergman
	51 Garden Road Bay Farm Isle Realty	2 BD/1 BA 510-814-4835 Elaine Budka
\$480,000 Sun 2-4 Bayside Rea	1519 Central Ave	2 BD/2 BA 510-521-1630 Janelle Spatz
	1143Camino Dei Valle 3 Bay Farm Lindsey Rolando &	2BD/1.5BA 510-748-1166 Coqui Basora
	3 Mastick Court 4 East End 510-748 Lindsey Do	2 BD/1 BA -1156/748-1172 reen T/Shon S
\$565,000 Sun 2-4 Harbor Bay	1237 Broadway Central 510-814- Realty Barbara Bolton	2BD/1BA 4714/814-4839 1/Bili Douglas
\$579,000 Sun 2-4:30 Bayside Rea	2525 San Jose Ave.	2 BD/1 BA 510-522-5827 Mark Wyman

580,000 1235 Broadway	2 units
un 2-4 Central ! Iarbor Bay Realty Barbar	a Bolton/Bill Douglas
590,000 1022 Dorls Ct	2 BD/1 BA
5590,000 1022 Dorls Ct 5at/Sun 2-4 East End larbor Båy Realty	George Williams
599,000 1827 St. Charles	St. 3 BD/1 BA
iat/Sun 2-4 Nameda Realty	510-333-8897 Eileen Walker
599,000 1843 8th St.	2 BD/2 BA
5599,000 1843 8th St. aat 2-4:30 Central larbor Bay Realty	510-814-4861 Susan Battaglia
639,000 2511 Eagle Ave	rue 2+ BD/2 BA
at/Sun 2-4 East End lallagher & Lindsey	
649,000 1227 Porta Ballo	ena 3 BD/2 BA
Sat/Sun 1-4 Keller Williams	510-865-2525 Deldre Dixon
3649,000 2860 Jackson S Sat/Sun 2-4 East End	. 3 BD/1 BA
Sat/Sun 2-4 East End Harbor Bay Realty Mark	510-814-4874/814-4846 Playsted/Janice Payno
649,000 402 Haight Ave	3 BD/2 BA
649,000 402 Halght Ave 6at/Sun 2-4:30 West End 4arbor Bay Realty	510-814-4869 Catherine Bierwith
5649,500 1126 Mound Str 5at/Sun 2-4 East En	eet 2BD/1BA
Sat/Sun 2-4 East En Gallagher & Lindsey	d 510-748-1108 Bill & Griselda Bisset
6659,000 224 Brighton Ci	2 BD/2 BA
Sun 2-4 Harbor Bay Isle Harbor Bay Realty Martha	Turner/Jane Friedrich
\$659,500 1216 Court St. Sat/Sun 2-4 East End	2 BD/1 BA
Sat/Sun 2-4 East End Harbor Bay Realty	510-814-4841 Tom Young

A1		
Alameda		
\$649,000 Sat & Sun 2-4 Gallagher & L	1713 Oak Street Central Alameda Indsey Bill &	3+BD/1.5 BA 510-748-1108 Griseida Bissett
\$665,000 Sat/Sun 2-5 Harbor Bay R	1726 Lafayette St Central ealty Dania	2 BD/1 BA 510-814-4832 Alvarez-Morroni
\$669,000 Sat/Sun 1-4 Gallagher & I	1032 Court St East End 510-7 Indsey Kurt Jacobse	3BD/2BA 48-1173/748-1110 en/Sonia Lastreto
\$679,000 Sun 2-4:30 Bayside Real	1050 Mangrove 510-522- Estate Dianna Wy	4 BD/2½ BA 5827, 510-387-3790 man, C. McFerrin
\$695,000 Sun 2-4 Alameda Rea	1822 Pacific Ave	3 8D/1½ BA 510-303-2525 Betty Barr
\$698,000 SAT/SUN 2-4 AGENT	1192 Park St.	3BD/1BA 510-814-8160 LANCHE DE LEON
	563 Country Isle 10 South Shore lealty	4 BD/2.5 BA 510-814-4813 Richard Kim
\$718,000 Sat/Sun 2-4 Kane & Asso	167 Orr Road	3BD/2.5BA 510-483-1676 Krystyna Nowak
\$719,500 Sat/Sun 2-4 Harbor Bay F	410 Lagunaria Harbor Bay isie lealty	3 BD/2.5 BA 510-814-4854 Donn Gutierrez
\$729,000 Sun 2-4 Harbor Bay F	1252 Hawthorne St. Gold Coast Realty	3 BD/1 BA 510-814-4810 Jane Friedrich
\$749,000 Sat/Sun 2-4 Harbor Bay F	3321 Central Ave East End Realty S	3 BD/2 BA 510-814-4825 hirley McWilliam
	311 Central Ave West End 510-8 Realty Elaine Budka/1	Margaret Lomba
\$775,000 Sat/Sun 2-4 Kane & Asso		3 BD/2.5 BA 76-4447/ 522-1175 elly / Betty Sewel
\$795,000 Sun 2-4 Gallagher &	1623 Moreland Dr Fernside Lindsey	3BD/1.58A 510-748-1116 Alicia Garvin
\$799,000 Sat/Sun 2-4 Harbor Bay I		4 BD/2 BA 510-814-4819 & Nancy Blanchi

\$775,000 Sat/Sun 2-4		
Kane & Associ	ates Michael Ke	lly / Betty Sewel
\$795,000 Sun 2-4 Gallagher & Ll	1623 Moreland Dr Fernside ndsey	3BD/1.58A 510-748-1116 Alicia Garvin
Cat/Cup 2-4	1409 9th Street Central calty Chuck	4 BD/2 BA 510-814-4819 & Nancy Blanchi
\$839,000 Sat & Sun 2-4 Gallagher & Li	1019 Taylor Ave. West End 510-7 Indsey Pacita D	Duplex 48-1148/748-1198 imicali/Dave Park
Sat/Sun 2-4	3260 Central Avenue East End 510-7 Indsey Mo	47-1620/748-1135
Sat/Sun 2-4	1417 St. Charles Central 510-8 ealty Nancy Gordo	
\$949,000 Sun 2-4 Harbor Bay Re	2811 Windsor Dr. Fernside Marina ealty	3 BD/2.5 BA 510-814-4845 Marilyn Pomeroy
\$949,000 Open Sun 2-4 C21 Heritage	918 Lincoln Ave	Tri-plex 925-487-4555 Sue Kabalin

Alameda	Berk
90,000 1620 Dayton Ave. 3 BD/2.5 BA	\$635,00
t/Sun 2-4 Gold Coast 510-814-4859	Open Si
trbor Bay Realty Karen Weilman	Keller V
95,000 1337 Sherman St. 48D/3BA	\$639,000
n 1-3 707-965-1905	Open Si
Righborhood Charles Dunn	Alistate
250,000 3017 Marina Dr 3BD/3 BA n 2-4 Fernside Marina 510-814-4709 arbor Bay Realty Marilyn Schumacher	\$650,000 Open St Red Oal
398,000 612 Fortress Isle 4+BD/3+BA	\$650,000
n 1-4 So. Shore 510-769-0581	Open Si
ntury 21 LandMark Excellence	Coldwe
Albany	\$675,00 Sun. 2~
34,900 535 Jackson St. Unit B 2bd/2ba	Serkele
een Sun. 2-4 510-292-2013	\$699,00
d Oak Realty Todd Andrew	Open Se
99,000 926 Masonic 2bd/1ba een Sun. 2-4 510-524-8508 ans Realty Diane Deutsche	\$725,00 Open S
59,000 939 Key Route Rd 2BD/1BA sen Sat/Sun. 2-4 510-280-2145 vd Oak Reaity Virginia Jones	The Gru \$769,00
65,000 1131 Portland Ave. 38D/21/3BA	Open Si
ben Sun 1-4 415-986-6312	Red Oa
orth Beach Properties Rick Durazzo	\$795,00 Open Si Thornw
Berkeley	\$799,00
,150,000 956 Arlington Ave, 4bd/2+ba ben Sun. 2-4 Berkeley Hills 510-428-0900 udential Judith Glass/Shella Sabine	Open So Red Oa
,850,000 1395 Grizziy Peak Blvd. 4+bd/2.5ba	\$799,95
sen Sun. 2-4:30 Berkeley Hills 510-834-2010	Open S
udential Cal. Realty Henriette Lanier-Green	Coldwe
50,000 2550 Dana St. #2E 1bd/1ba	\$895,00
sen Sun. 2-4 (Senior 55+Co-op) 510-848-1950x235	Open S
tornwall Properties Nancy Foss	The Gru
50,000 2550 Dana St. #7C 1BD/1BA	\$975,00
sen Sun 2-4	Open S
cific Union Lesile Easterday	ZipRea
59,000 1825 Vine St. Unit#6 1bd/1ba	\$1,100,0
sen Sun. 2-4 510-280-2178	Open Se
ed Oak Realty Grace Bishop	Red Oa
159,000 2632 Warring St., #4 2BD/1BA	\$1,175,0
ben Sunday, 2-4:30 510-773-4614	Open S
eller Williams	Coldwe
85,000 1116 Harrison Street 1+BD/1BA	\$1,289,0
ben Sun 2-4:30 Westbrae 510-655-2330	Sun 2-4
bekridge Realty Jan Fougner	Milistel
189,000 2740 Grant St. 2bd/1ba	\$1,350,

meda	Derkeley
000 1620 Dayton Ave. 3 BD/2.5 B/ un 2-4 Gold Coast 510-814-485t or Bay Realty Karen Wellmar	Open Sun. 2-4 Thousand Oaks
000 1337 Sherman St. 48D/38 <i>J</i> -3 707-965-1900 borhood Charles Dunr	\$639,000 1812 Chestnut St. N. Berkeley
0,000 3017 Marina Dr 3BD/3 BJ -4 Fernside Marina 510-814-470 or Bay Realty Marilyn Schumache	Open Sun. 2-4:30
3,000 612 Fortress Isle 4+BD/3+BJ -4 So. Shore 510-769-058: Iry 21 LandMark Excellence	
pany 535 Jackson St. Unit B 2bd/2b	\$675,000 1435 Campus Or. Sun. 2-4:30 No. Berkeley Hills 5140
Sun. 2-4 510-292-201 Pak Realty Todd Andrew	\$699,000 1745 Francisco #1 Open Sun 2-4
000 926 Masonic 2bd/1b: Sun. 2-4 510-524-850 Realty Diane Deutsch	8 \$725,000 1011 Keith Avenue
000 939 Key Route Rd 2BD/18/ Sat/Sun. 2-4 510-280-214 Oak Realty Virginia Jone	The Grubb Co. 5769,000 1188 Keeler Ave.
000 1131 Portland Ave. 38D/21/5B/ Sun 1-4 415-986-631	Red Oak Realty First No.
Beach Properties Rick Durazze rkeley	Open Sun. 2-4 (2 houses on 1 lot) Thornwall Properties
0,000 956 Arlington Ave. 4bd/2+b: Sun. 2-4 Berkeley Hills 510-428-090 ential Judith Glass/Shella Sabini	Red Oak Realty
0,000 1395 Grizzly Peak Blvd. 4+bd/2.5b Sun. 2-4:30 Berkeley Hills 510-834-201 ential Cal. Realty Henriette Lanier-Gree	\$799,950 2005-07 Delaware Open Sun. 1-4 Coldwell Banker Bartels
000 2550 Dana St. #2E 1bd/1b Sun. 2-4 (Senior 55+Co-op) 510-848-1950x23 awall Properties Nancy Fos	5 The Grubb Co Annes
000 2550 Dana St. #7C 1BD/1Bi Sun 2-4 510-338-136 ic Union Leslie Easterda	Open Sun. 1-4
000 1825 Vine St. Unit#6 1bd/1b Sun. 2-4 510-280-217 Oak Realty Grace Bisho	8 Open Sun. 2-4 SW3
000 2632 Warring St., #4 28D/18i Sunday, 2-4:30 510-773-461 r Williams	
000 1116 Harrison Street 1+BD/1B. Sun 2-4:30 Westbrae 510-655-233 ridge Realty Jan Fougne	0 Sun 2-4:30 Since
000 2740 Grant St. 2bd/1b Sat/Sun. 1-4 510-677-267 lax Executive Berkeley Betsalda Rosari	7 Open Sun 2-4:30
000 1013 Addison St. 3bd/2b Sat/Sun. 2-5 West 510-868-14 ential Kathleen Cranda	8 Open Sun 2-4:30 534
000 1564 Allston Way 2BD/18. Sun 2-4:30 510-652-213 crubb Co. Susie Schevi	3 Open Sun 2-4:30 556
000 1142 Francisco 2+BD/1 Sun 2-4:30 510-486-149 well Banker Rita Zwerdiln	8A \$1,399,000 2919 Fulton St. 6 5 Open Sun 12:30-4 SIM

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El Cerrito		
ssid 600 Open Surt. 2-4 Red Oak Realty	1326 Everett	2+BD/1BA 510-292-2030 Catherine Stern
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open Sun. 2-4 Legin Gardens	1320 Gayle Ct.	3bd/2ba 510-524-0800 elissa Eizenberg
	762 Norveli Str ee t Realtors	Duplex 531-7000 x235 Frank Hennefer
um.000 open Sun. 2-4:30 weedn Gardens	509 Sea View Dr.	2bd/1.5ba 510-524-0800 Celia Concus
oven Sun. 2-4:30	537 Albemarie St	3bd/2.5ba 510-527-9111 Barbara Kaplan
room Sun. 1-4 Prodential	2328 Carquinez Av El Cerrito Hills	e. 4bd/2+ba 510-845-0211 Deb G.
Sun. 2-4	717 Balra Dr.	5bd/2ba 510-849-9900 Scott Ward
Sun, 2-4:30 Sun, 2-4:30		3bd/2ba 510-662-8469 w.geristern.com
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1	Sobrante	
	4848 Morwood Dr.	3bd/2ba 510-527-9111
ı	ion Sun. 2-4 Movin Gardens Marni Fisch	ner&Jean Shrem
ı	221 Amend Ct.	3bd/2ba 510-527-9111
ı	Coun Sun. 1-4 Marvin Gardens	Doris Alexander
i	6400 Hillside Dr.	4+bd/3ba 510-868-1400
ı	Seen Sat/Sun 1-5 Audential	Areta Crivelari
	5245 San Pablo Dam I	
	In Sun. 2-4:30 (4-Plex) Realty	510-655-4884 Mary Lou Martin
	551 La Paloma Ct.	5 BD/3 BA
	Sat & Sun 2-4 Callagher & Lindsey	510-748-1148 Pacita Dimacali
Name and Address of	Emeryville	
1	\$405,000 5907 Vallejo #B	2BD/2BA
ı	Open Sun 2-4:30 Pacific Union	510-338-1317 Kathy Flynn
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MSA00 5907 Vallejo #B	2BD/2BA
Dan Sun 2-4:30	510-338-1317
Padic Union	Kathy Flynn
Hayward	
RA00 29423 Middleborough W	Vay 2 BD/2 BA
M/San 1-4 Mobile Home	510-346-4112
Mar Williams	Tere Lee
85,0t0 614 Atherton Place	3BD/3BA
800 Sat 12-4 & Sun 2-5	925-698-3455
60r Williams Realty	Shrina Choung
Kensington	
Ma,000 117 Lawson Rd.	2bd/1ba
Sun Sun. 2-4:30	510-524-3840
Matein & Assoc.	Sheri Madden

Lafayette		
\$199,000 4 Fran Sun 1-4 Skidwell Banker	Leeward Glen Kare	-BD/-BA 925-639-3904 en Richardson
P PAG ALL		4BD/6BA 1615/421-9000 rnn Babington

99,000 990 Sun, 2-4	176 Shuey Dr.	3BD/2,5BA
ad Oak Real	tv.	510-703-6542
108,000		Daniel Lopez
M1-4ran	29 Via Barcelona	5+ BD/3.5BA
ane & Assoc	lates washi	510-828-3118 le & Patrick Ng
Oakland	Ratif	e a rather ny

Open Sun, 2-5 Inidential Rockridge Upper	4++BD/4BA 510-287-2521 Lois Harris
MS.000 150 Pearl St. #312 Own Sun. 2-4:30 Adams Point Commonwealth Co.	18D/1BA 510-377-5285 Wen Tung
STLA00 2000 101st Avenue Onn Sun, 1-4:30pm Senter Homes Realty A1	2BD/1BA 510-380-6017 nne Ayankoya
Osto Sur 6304 Monadnock Way	28D/18A

open Sun, 1-4	2000 1	01st Avenue	2BD/1BA
Mitter Homes	30pm		510-380-6017
\$20,000			Anne Ayankoya
WORD SUID O. A.	6304 M	nadnock Way	/ 2BD/1BA
open Sun 2-4: Wells & Benne	30 N	lilismont	531-7000 x295
Diam	mbon	ors	Heidi Kearsley
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misential A	dams Po	int	510-339-9290
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mt ,	
Oakland	
\$369,950 10014 Pippin St.	2BD/1BA
Open Sat. & Sun. 1-4pm	925-586-0963
Keller Williams Realty	stvan Sonkoly
\$379,000 1745 67th Ave.	2BD/1BA
Sun 2-4:30 Havenscourt	510-339-9290
Prudential	Doug Fuller
\$379,000 2750 Bona St.	2BD/1BA
Open Sun 1-4 Fruitvale	510-339-4700
Coldwell Banker	Vicky Faulk
\$394,500 180 Caldecott Ln. #116	1BD/1BA
Open Sun 2-4	510-487-1495
Coldwell Banker Bob	bie Glarratana
\$399,000 1607 62nd Street Open Sun 1-4 Wells & Bennett Realtors	2BD/1.5BA 531-7000 x292 arol Robblano
\$399,000 1641 E. 33rd St.	2BD/2BA
Open Sun 2-4:30	510-899-8000
Alain Pinel Realtors	Maria Sinclair
\$400,000 3467 Loma Vista Ave	2BD/1BA
Sun 2-4:30	510-339-9290
Prudential	Dollie Henson
\$400,000 826 Aileen	2BD/1BA
Sun 2-4:30	510-339-9290
Prudential	Felicia Owens
\$409,000 2323 Magnolia St.	Loft
Open Sun. 2-4	510-280-2105
Red Oak Reaity S	ara Garebedian
\$410,000 3047 Delaware	2bd/1ba
Open Sun. 2-4	510-292-2034
Red Oak Realty	David Valdez
\$415,000 4099 Howe St.#203	2bd/1ba
Open Sun. 1-4 Piedmont Ave.	510-848-0110
Help U Sell Berkeley	Jerri
\$419,000 2250 Lakeshore Ave.#	3 2bd/2ba
Open Sun. 1-4 Lake Merritt	510-595-7699
Re/Max E.Bay Hills	Dave Higgins
\$429,000 9716 Thermal St.	2bd/1ba
Open Sun. 1:30-4:30	510-292-2037
Red Oak Realty	Matt Cord
\$438,000 2236 108th Ave	2+BD/1BA
Sun 2-4:30pm	510-759-9509
Prudential	Tara Banks

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	\$409,000 2323 Magnolia St. Loft Open Sun. 2-4 510-280-2105	\$679 Ope Pac
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_	\$438,000 2236 108th Ave 2+BD/1BA Sun 2-4:30pm 510-759-9509 Prudential Tara Banks	\$69 Ope Pac
_	\$450,000 1521 5th St 2BD/1.5BA Open Sat 2-4:30 West Oakland 510-451-7317 x22 Valva Realty Paul Valva	\$69 Ope
-	\$479,000 5832 Morse Dr. 2bd/1ba Open Sat & Sun. 2-4 Millsmont 510-845-0211 Prudential Deb G.	\$69 Ope Pru
	\$479,000	\$72 Sur Pru
	\$485,000 2807 Eastman Ave. 2 BD/1BA Sun 2-4 510-814-4822 Harbor Bay Realty Jean Powers	\$72 Op The
	\$499,000 1183 Bayview Avenue 4BD/2BA Open Sun 2-4:30 531-7000 x239 Wells & Bennett Realtors Don Dunning	\$73 Sat R. 1
-	\$499,000 1555 Lakeside Dr. Unit #30 2BD/2BA Open Sun 2-5 510-486-1495 Coldwell Banker Jacky Arvin	\$74 Op
	\$499,000 1755 67th Ave. 2BD/1BA Sun 2-4:30 510-339-9290 Prudential Doille Henson	\$7
1	\$499,000 5209 Fairfax Ave. 3 BD/1 BA Sun 2-4 Metrose Heights 510-337-8670 Prudential CA Realty Deborah Williams	\$74 Op
1	\$509,000 370 Oakiand Ave. 2+bd/1ba Sat/Sun. 2-5 Adams PtLakeshore 510-868-1400 Prudential Jake	\$7 Op
	\$510,000 3015 Morcom Avenue 2BD/1.5BA Open Sun 2-4:30 Maxwell Park 531-7000 x228 Wells & Bennett Realtors Kate Phillips	\$7 Op Pa
A	\$550,000 3027 Seminary Ave. 3 BD/2 BA Sun 1-4 Millsmont 510-337-8670 Prudential CA Realty Marilyn Grabina-Smiler	\$7 Op Pri
1	\$549,000 1136 E. 33rd Street -BD/-BA Open Sun 2-4:30 510-421-6818 C21 Heritage Andrea Gordon	\$7 Op Pr
2	\$550,000 6422 Benvenue Ave. 2BD/1.58A Open Sun. 2-5 Condo 510-336-9999 Assist-2-Sell	\$7 Op Th
2 4 8	\$559,000 3319 Magnolia 2bd/2ba Open Sat & Sun. 2-4 West Oak. 510-845-0211 Prudential Deb G.	\$7 Ot
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ors D	on Dunning	R. W. Chabot Highland ReneeTerrell,	Jewell Terrell
	2BD/2BA	\$749,000 379 Staten Ave.	DUPLEX
	510-486-1495	Open Sun. 2-4:30 Adams Pt.	510-339-4000
	Jacky Arvin	Montclair Better Homes	Arnold Muller
	2BD/1BA	\$749,000 453 McAuley St.	3+bd/2+ba
	510-339-9290	Open Sun. 1-4 Rockridge	510-845-0211
	oille Henson	Prudential	Roy Grigsby
	3 BD/1 BA 510-337-8670 ah Williams	\$749,000 5763 Florence Terr. Open Sun 2-4:30 Montclair Coldwell Banker Peter	4BD/3BA 510-339-4700 Nicolopoulos
PtLakeshore	2+bd/1ba	\$769,000 1225 90th Ave.	4-Plex
	510-868-1400	Open Sun. 2-4:30	510-376-4593
	Jake	Better Homes Montclair	Lila Owens
	2BD/1.5BA 31-7000 x228 Kate Phillips	\$789,000 6662 Liggett Open Sun 2-4:30 Montclair Pacific Union Se	3+BD/2BA 510-338-1314 andi Klemmer
	3 BD/2 BA 510-337-8670 abina-Smiler	\$790,000 321 Perkins St. Open Sun 2-5 Lake Merritt Prudential	3/bd/2.5ba 510-834-2010 Mayling Trinh
	-BD/-BA	\$795,000 59 Hamilton Place	4bd/3ba
	510-421-6818	Open Sun. 1-4 (Triplex) Adams Pt.	510-428-0900
	drea Gordon	Prudential Judith Glass/	Sheila Sabine
Condo !	2BD/1.5BA 510-336-9999	\$795,000 842 Creed Road Open Sun 2-4:30 Crocker Highlands The Grubb Co An	38D/1.5BA 510-339-0400 thony Riggins
Magnolia Yest Oak	2bd/2ba 510-845-0211 Deb G.	\$799,000 4755 Geranium Pl. Open Sun 2-4:30 Oakland Hills Coldwell Banker	4BD/3BA 510-339-4700 Ruby Ng
	3BD/1BA	\$829,000 2 Melvin Ct.	3+bd/2ba
	510-421-6818	Open Sun. 2-4:30 Oakmore	510-693-7973
	drea Gordon	Montclair Better Homes	Regina Jacobs
20 Elwood rand Lake	2BD/1BA 510-339-4700 CJ Boydston	\$829,000 6435 and 6437 Irwin Cou Open Sun 2-4:30 North Oakland Wells & Bennett Realtors	rt Duplex 531-7000 x277 Anne Manley
	3 BD/2 BA	\$849,000 149 Maiden Lane	3BD/2BA
	510-507-3334	Sun 2-4:30 Lincoln Highlands	510-339-9290
	erese Herget	Prudential	David Otero
18 Toyon Pl.	2BD/1BA	\$849,000 1885 Grand View Dr.	2+BD/28A
wood Heights	510-338-1352	Open Sun 2-4	510-486-1495

Open Sunday, 1	ınl
Dakland	0
95,000 9401 Murilio Ave. 3bd/2ba	\$89
pen Sun. 2-4:30 Oak Knoll 510-339-4284	Ope
tter Homes Montclair Sue Caro	Wel
99,000 4053 Everett 2BD/1BA	\$92
pen Sun 1-4:30 Gienview 510-339-4700 pldwell Banker James Brown	Ope Mor
99,000 4130 Bayo Ct. 2+BD/1.5BA	\$93
pen Sun 2-4:30 Laurel 510-338-1329	Ори
icific Union Jeanine Weller	Pac
99,000 438 East Merie Ct. 3bd/1ba	\$94
pen Sun. 2-4:30 Broadmoor 510-220-6407 etter Homes Montclair Earle Shenki	Ope Re/
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99,000 4601 Manila 2bd/1ba pen Sun. 2-4:30 Temescal 510-848-1950x2410	\$95 Opt
nornwall Properties Colleen Larkin	No
19,000 505 Fairmount Ave. Duplex	\$96
pen Sun 2-4:30 510-899-8000	Op
ain Pinel Realtors Sarah Schisler	Re/
529,000 26 Ramona Ave. 3bd/1.5ba pen Sun. 2-4:30 Pledmont Ave. 510-339-4550	\$1,
pen Sun. 2-4:30 Pledmont Ave. 510-339-4550 etter Homes Montclair Nahid Nassiri	Op
529,000 4044 Midvale 2BD/2BA	\$1,
pen Sun 2-4:30 Redwood Heights 510-338-1364	Op
acific Union Cindy Houts	Co
639,000 4089 Waterhouse 3BD/2BA	\$1,
pen Sun 2-4 510-614-7600	Op
e/Max Dolphin Linda Maltby	Va
649,000 29-31 Rio Vista Dupiex pen Sun 2-4:30 Pledmont Avenue 510-338-1316	\$1,
acific Union Joan Dark	Op
649,000 384 Palm Ave 2+BD/3+BA	\$1,
pen Sun 2-5 510-336-9999	Op
SSIST-2-SELL	Co
649,000 4138 Eastlake Ave. 3BD/1.5BA	\$1
pen Sun 1-5 Redwood 510-339-4700 Coldwell Banker Donno Conroy	Op
The state of the s	Ma
649,000 4965 Desmond St. 2+bd/1ba pen Sun. 2-5 Rockridge/Temescal 510-868-1554	\$1
rudential Anita	Ma
649,000 55 Chadbourne Way 3+BD/2BA	\$1
pen Sun 2-4:30 Crestmont 510-339-0400	Op
he Grubb Co Michael Friedman	Co
38D/2BA Open Sun 2-4:30 531-7000 x241	\$1
Vells & Bennett Realtors Rita Robinson	Op
6669,000 24 Joaquin Miller Ct. 3BD/1.5BA	\$1
Open Sun 2-4:30 Montclair 510-338-1303	01
Pacific Union Wendy Gardner-Ferrari	Ca
6675,000 5508 Broadway 3+bd/1.5ba	\$1
Open Sun. 2-4:30 Rockridge 510-428-0900 Prudential Brian Santilena	0
\$679,000 274 Covington St. 3BD/2BA	Th
Open Sun 1-4 Sheffield Village 510-338-1335	\$1
Pacific Union Michelle Miller	. Al
679,000 4021 Lyman Rd. 2bd/1ba	\$1
Open Sun. 2-4:30 Oakmore 510-482-9000 Montclair Better Homes PatriciaBennett.com	0
	- T
\$679,000 558 Clayton Ave. 3BD/2BA Open Sun 2-4:30 510-486-1495	\$1
Coldwell Banker Gene Della Maggiora	. Pi
\$679,000 6665 Girvin Dr. 3+BD/2BA	\$
Sat & Sun12-6 Montclair 510-339-9290	0
Prudentiai Erik Johnson	- C
\$690,000 4266 Knoli Ave. 3BD/2BA Open Sup. 2-5 415-434-4703	\$
Open Sun. 2-5 415-434-4703 Fresco Prop. Inc. Gordon Yamamoto	0
\$699,000 3140 Guinin St. 2BD/1BA	- C
Open Sun 2-4:30 Redwood Heights 510-338-1352	\$
Pacific Union Diane E. McCan	- E
\$699,000 4661 Park Blvd. 3BD/1.5B/	
Open Sat/Sun 2-4:30 Montclair 510-339-4700 Coldwell Banker Julie Joyce/Nancy Maloney	0
Table 1 A Table	- V
\$699,000 469 McAuley St Duplex Open Sun 2-5 510-428-0900	\$
Prudential Scott Thompson	- C
\$725,000 1415 Barrows Road 2BD/1BA	e
Sun 2-4:30 Trestle Glen 510-339-9290	9

Prudentiai		Erik Johnson
\$690,000 Open Sun. 2-5 Fresco Prop. Inc	4266 Knoli Ave.	3BD/2BA 415-434-4703 Ion Yamamoto
	Redwood Heights	2BD/1BA 510-338-1352 Diane E. McCan
Open Sat/Sun 2-	4661 Park Blvd. 4:30 Montclair Julie Joyce/M	510-339-4700
\$699,000 Open Sun 2-5 Prudential	469 McAuley St	Duplex 510-428-0900 cott Thompson
\$725,000 Sun 2-4:30 Prudential	1415 Barrows Road Trestle Glen	2BD/1BA 510-339-9290 Jane Flint
\$729,000 Open Sun 2-4:30 The Grubb Co	5533 Taft Avenue Rockridge	3+BD/1+BA 510-339-0400 Carolyn Jones
Sat & Sun. 2-4	3217 Telegraph Ave. Duplex 510- ghland ReneeTerre	632-2909 x14,13

Montclair Better Homes	Arnold Muller
\$749,000 453 McAuley St.	3+bd/2+ba
Open Sun. 1-4 Rockridge	510-845-0211
Prudential	Roy Grigsby
\$749,000 5763 Florence Terr.	48D/38A
Open Sun 2-4:30 Montclair	510-339-4700
Coldwell Banker Pete	or Nicolopoulos
\$769,000 1225 90th Ave.	4-Plex
Open Sun. 2-4:30	510-376-4593
Better Homes Montclair	Lila Owens
\$789,000 6662 Liggett Open Sun 2-4:30 Montclair Pacific Union	3+BD/2BA 510-338-1314 Sandi Klemmer
\$790,000 321 Perkins St.	3/bd/2.5ba
Open Sun 2-5 Lake Merritt	510-834-2010
Prudential	Mayling Trinh

	\$795,000 Open Sun. 1-4 (Prudential	59 Hamilton Place Triplex) Adams Pt. Judith Glas	4bd/3ba 510-428-0900 s/Sheila Sabine
	\$795,000 Open Sun 2-4:30 The Grubb Co	842 Creed Road Crocker Highlands	38D/1.5BA 510-339-0400 Anthony Riggins
		same a to mi	489 /28 A

	\$799,000 Open Sun 2-4:30 Coldwell Banker		4BD/3B 510-339-470 Ruby N
	\$829,000 Open Sun. 2-4:30	2 Melvin Ct. Oakmore	3+bd/2b 510-693-797
	Montclair Rottor		Regina Jacob

A		6435 and 6437 Irwin Cou	rt Duplex
IO		1:30 North Oakland	531-7000 x277
IT		1ett Realtors	Anne Manley
A 14 et	\$849,000 Sun 2-4:30 Prudential	149 Maiden Lane Lincoln Highlands	3BD/2BA 510-339-9290 David Otero

t	Prudential		David Otero
2	\$849,000 Open Sun 2-4 Coldwell Banker	885 Grand View Dr.	2+BD/28A 510-486-1495 Holly Rose
0 0	\$857,000 Open Sun. 2-4 Red Oak Realty	711 Cariston Ave.	3+bd/2.5ba 510-280-2162 Saraya Motley

Trails or mainters traditions	anya minimi
\$929,000 1858 Melvin Rd. Open Sun. 2-4:30 Oakmore Montclair Better Homes Patric	4bd/3ba 510-482-9000 ciaBennett.com
\$939,000 6457 Colby St. Open Sat & Sun 1-4 Pacific Union GMAC Patricia	3BD/2+BA 415-380-2161 Scott Winslow
\$945,000 8285 Skyline Cir. Open Sun. 2-4:30 Oakland Hills Re/Max E.Bay Hills W	4bd/2.5ba 510-636-0606 ayne Wilkerson
\$955.000 815 Paloma Ave. Open Sun 1-4 North Beach Properties	415-986-6312
\$969,000 8265 Skyline Cir. Open Sun. 2-4:30 Oakland Hills Re/Max E.Bay Hills W	4bd/2.5ba 510-636-0606 ayne Wilkerson
\$1,025,000 30 Starview Dr. Open Sun 2-4:30 Hiller Highlands Pacific Union	
\$1,050,000 719 Longridge Rd. Open Sun 2-4:30 Crocker Highland Coldwell Banker Dian Hymer	3BD/2BA s 510-339-4700 & Joan Duffield
	4 Units

Coldwell Banker Dian Hymer	& Joan Duffield
31,075,000 375 Somerset Rd	4 Units
Open Sun 2-4:30 51	0-451-7317 x22
Valva Realty	Paul Valva
\$1,130,000 6669 Sobrante	3BD/2.5BA
Open Sun 2-4:30 Montclair	510-339-4700
Coldwell Banker	Haideh Chew
51,149,000 7260 Homewood	48D/4.5BA
Open Sun 1-4:30 Montclair	510-339-4700
Coldwell Banker	Leslie Wei
51,190,000 2630 Mountain Blvd	4bd/4.5ba
Open Sun. 2-4 Montclair	510-527-9111
Marvin Gardens	Nic Tang
\$1,195,000 140 Florence Ave.	4bd/3.5ba
Open Sun. 2-4 Rockridge	510-849-9900
Maison Nouveau	Tory Finn
\$1,199,000 7001 Eleverton	4BD/3BA

7001 Eleverton	4BD/3BA
Montclair	510-339-4700
Reva Tolbert	& Preston Grant
6194 Mazuela Drive Montclair	4BD/4BA 510-339-0400 Carol Brown
6845 Oakwood Dr. Montclair 5	3BD/4.5BA 10-339-8900 x304 Cathy Truelove
8 Dorothy Place	4BD/3BA 510-339-0400 Debra J. Dryden
32 Cathy Ln.	4+BD/3.5BA 510-899-8000 Deborah Riney
	Montclair Reva Tolbert . 6194 Mazuela Drive Montclair 6845 Oakwood Dr. Montclair 5: 8 Dorothy Place 32 Cathy Ln.

\$1,395,000 Open Sun 2-4:30 The Grubb Co	B3 Castle Park Way Pledmont Pines	3+BD/3+BA 510-339-0400 Anne Feste
\$1,398,000 Open Sun. 2-4:30 Prudential		3+bd/2.5ba 510-339-9290 Marchesotti
\$1,499,000 Open Sun 2-4:30 Coldwell Banker	6267 Ruthland Rd. Montclair	3BD/3.5BA 510-339-4700 David Eckert
\$1,599,000	6171 Ruthland Rd.	4BD/2BA

Open Sun 1-4 Montclair	925-217-5030
Empire Realty Associates	Robin Miles
\$1,695,000 175 Villanova Drive	3BD/3.5BA
Open Sun 2-4:30 Montclair	531-7000 x251
Wells & Bennett Realtors M	ary Neuberger

\$1,795,000 5801 Buena V Open Sun 2-4:30 Upper Ro The Grubb Co	
\$1,950,000 5747 Buena Sat & Sun 2-4:30 Rockr	

Sat & Sun 2-4:30 Prudential	Rockridge Held	510-339-9290 li Marchesotti
\$2,380,000 Open Sun. 2-4:30 Better Homes Mo		4++bd/4.5ba 510-339-4550 Nahid Nassiri
\$3750000 15	55 Grandview Drive	5BD/4+BA

Orinda		
\$1,790,000 Open Sun 1-4 Coldwell Banker		4BD/2.5BA -1615/421-9000 ynn Babington
	\$1,790,000 Open Sun 1-4	\$1,790,000 20 La Cintilla Open Sun 1-4 510-547

Orinda		
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Piedmont		
\$859,000 Open Sun 2-5 Pacific Union	16 Nace Ave.	2+BD/2BA 510-338-1334 icki Woodhead
\$949,000 Open Sun. 2-4:30 Prudential	260 Wildwood Judith Glass	3++bd/1+ba 510-428-0900 s/Sheila Sabine
\$1,175,000 13 Open Sun 2-4:30 The Grubb Co	4 Ricardo Avenue	3BD/2BA 510-339-0400 Mavis Delacroix
\$1,275,000 Sun 2-5pm Prudential	25 Portsmouth	4BD/2½BA 510-428-0900
\$1,275,000 2 Open Sun 2-5 Prudential Cal Res	5 Portsmouth Rd. alty David & Clai	4 BD/2.5 BA 510-287-9065 re Cunningham
\$1,295,000 140 Open Sun 2-4:30 The Grubb Co	00 Oakland Avenu	e 3+BD/2.58A 510-339-0400 Mindy Scott
\$2,500,000 23 Open Sun 2-4:30 The Grubb Co	11 Crocker Avenue	48D/3.5BA 510-339-0400 Mindy Scott
\$2,695,000 Open Sun. 2-5 Prudentiai	84 Cambrian Ave Pledmont	5bd/5½ba 510-428-0900 Scott Thompson
Richmond		

Richmond		
\$419,500 3511 Barrett Ave.	2bd/2ba	
Open Sun. 1-4 North&East	510-848-0110	
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\$439,000 3433 Rheem Ave.	3bd/1ba	
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Open Sun. 2-4	510-280-2158
Red Oak Realty J	ose Fernandez
\$499,000 5920 Burlington Ave	28D/1BA
Open Sat & Sun. 2-4 Richmond Annex	415-724-5495
Keller Williams Realty	Ed Broberg
\$529,000 991-37th St.	3bd/2ba
Open Sun. 2-4 North&East	510-868-1404
Prudential Cal. Reatly Phil	na Chrisentery
\$545,000 5733 Fresno Ave.	2bd/1ba
Open Sun. 2-4:30 Annex	510-303-8245
Coldwell Banker Bartels	Sil Addiego
\$599,000 6039 Park Ave. Open Sun. 2-4 5	3bd/3ba 10-527-2700x31 liana Wynberg
\$665,000 3946 Selmi Grove	4bd/2.5ba
Open Sun. 2-4 Country Club	510-691-1222
Coldwell Banker Bartels	Sam Cheng
\$686,500 724 Rock Rose Wy	4bd/2.5ba
Open Sun. 2-4 Country Club	510-691-1222
Coldwell Banker Bartels	Sam Cheng
\$978,800 456 Wood Glen Dr.	6bd/3ba
Open Sun. 2-4 Country Club	510-691-1222
Coldwell Banker Bartels	Sam Cheng
San Francisco	
\$669,000 11 Altura Way	3BD/1BA
Sun 1-4 Buri-Buri	510-748-1118
Gallagher and Lindsey	Ty Welchhart
San Leandro	
\$479,888 485 Cascade Rd.	2 BD/1 BA
Sat/Sun 2-4:30	510-814-4857
Harbor Bay Realty	Carole Kim
\$495,000 1110 Lucille St. Sun 2-4 Centennial Real Estate Tr	2 BD/1 BA 510-521-5210 uyen The Dang
\$510,000 2519 Galleon Place	3 BD/2.5 BA

\$479,888 485 Cascade Rd.	2 BD/1 BA
Sat/Sun 2-4:30	510-814-4857
Harbor Bay Realty	Carole Kim
\$495,000 1110 Lucille St. Sun 2-4	2 BD/1 BA 510-521-5210 uyen The Dang
\$510,000 2519 Galleon Place	3 BD/2.5 BA
Sat/Sun 1-4	510-346-4112
Keller Williams	Tere Lee
\$535,000 231 Suffolk Dr.	2BD/2BA
Open Sun 1-4	510-339-4700
Coldwell Banker	Nancy Maloney
\$599,000 1095 Bancroft Ave.	2BD/1BA
Open Sun 2-4:30	510-339-4700
Coldweil Banker	Lydia Nayo
\$689,000 16671 Winding Blvd	3 BD/2 BA
Sat/Sun 2-4 510-814	1-4823/814-4889
Harbor Bay Realty Nancy Brand	dt/Steve Brandt
\$699,999 2271 Prosperity Way	4BD/2BA
Open Sun 1-4	510-910-6713
Tierra Real Estate	Tara N. Nelson
\$789,000 1079 Lee St. Open Sun 2-4:30 Estudillo Estates Gotdwell Banker	3BD/2BA 510-339-4700 Lydla Nayo
\$825,000 1832 Hillview Drive	48D/2BA
Open Sun 1-4 Bay O Vista	531-7006 x234
Wells & Bennett Realtors	Beth DeAtiey
\$828,000 1387 Manor Blvd	2BD/1BA
Sun 1-4:30	510-828-3118
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Training the "Wright" way

training in all areas of real estate, but the majority of their education consists in learning how to market prope increase seller and buyer awareness. One major advantage that Gallagher and Lindsey has over other agencies is an in-house team responsible solely for agent training. Tim and Karen Wright, vice presidents of agent development and training, make sure every agent receives top-notch training in how to enhance the listing process, whether it's from a professional speaker, an in-house seminar or oneon-one instruction.

"Our agent training focuses on being very proactive in marketing properties," explains Karen Wright. "And while there are several sophisticated marketing techniques to learn, knowing the basics is very important. We recently had a camera workshop taught our agents how to take the best photo for

Agents at Gallagher and Lindsey receive intensive and ongoing enhancing the sale of a home. And next month we're having a home staging seminar led by a well-known author in the field."

Print and Internet marketing is just as vital to getting the word out on a new property. Through our newspaper advertisements, Gallagher and Lindsey reaches over 80,000 readers in the East Bay with prime-space, full-page color ads. Marketing on the Web is so essential that Tim and Kare recently organized a workshop for agents on how best to feature a property online.

> But when it comes down to it, the most effective marketing tool is a savvy, hard-working, supportive agent who will work tirelessly for his or her client. "Our agents don't just put a sign in the yard," notes Karen. "They are trained to actively prospect for potential buyers."

To meet with one of the best-trained age in the East Bay, contact Gallagher and Lindsey at (510)521-8181.



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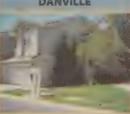
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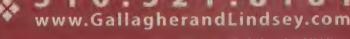
SOUTH SAN FRANCIS



T ALTURA WAY

SAN LEANDRO





♦ West End Alameda - 1410 Webster Street --- ♦ East End Alameda - 2424 Central Av

Fajardo healthy again, ready to run junior golf event

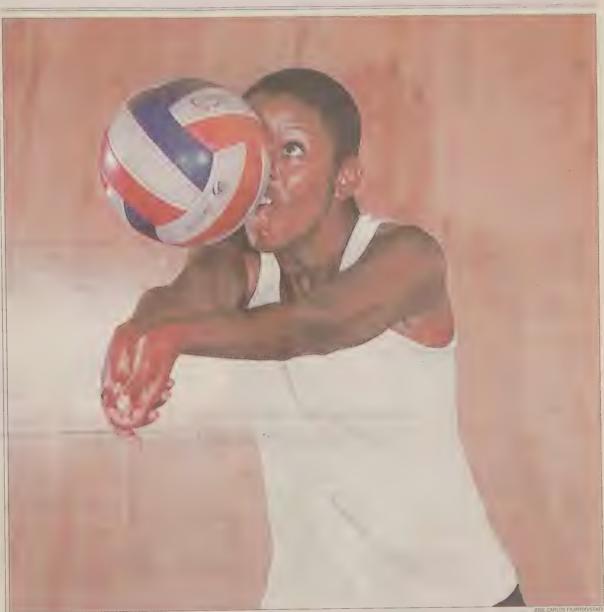
ior Classic also will see o sons compete in the tourney at Tilden Park

Ex-Albany coach gets S.F. St. job

By Curtis Pashelka

ISHING REPORT

e FISHING, Page 2



A chance for city girls to join the club

club volleyball affordable and promotes 'life skills' for those less fortunate



LISA BUSBEE-YOUNG, director of Starlings Volleyball Club of Oakland, tells players they can

WHAT'S HAPPENING

FRIDAY, AUGUST 5, 2005

Bob 922-79-6/41, elocoacn@aol.com.

Richmond PAL — Signups for 11th annual Jumpers R Us youth summer basketball camp, ages 6-16, through Aug. 5, 8:30 a.m.-4 p.m. Kannedy High School, 4300 Cutting Blvd., Richmond. NBA surprise guests and camp counselors will provide instruction in basketball fundamentals. \$100-\$150. 707-432-1467, jumpersrus20@aol.com

FUND-PAISER

Unity in the Community Golf
Tournament — Tournament to benefit
"Positive Directions Equals Change,"
Sept. 17, 10 a.m. at Chuck Corica
Golf Complex, Alameda. Proceeds go

■ Bay Regional Golf Tournament
68th annual, 72-hole medal play tour
nament for championship (5.4 and
under) and handleap (5.5 and over)
flights takes place Aug. 6 and 7
\$5,000 in prizes, 100 NCGA points to
the winner, 510-848-7373 or visit
www.tildenparkgolfclub.org.

■ Alameda Contra Costa Youth Soc cer League — Open tryouts for Mave icks Aztecas 13U team 6-8 p.m. Mon-

SOFTBALL

Hayward Lady Wolfpack Fast-pitch — Looking for players, 16U and 18U, for fall season. Call for tryout in-formation. 510-317-1710. Visit www.ladywolfpack.org

head varsity and junior varsity boys water polo, head varsity and junior varsity girls tennis. Fred Albano, 925 866-8933, falbano@srvusd.k12.ca.us

HOW TO REACH US

Fishing

FROM PAGE 1

tocarrerro and his clients are king up some nice salmon using trish fish lures and bouncing roe. E DELTA
David Dutra of Gotchal Bait and kle in Antioch said it is been touch-go throughout the delta. Stripers showing up near Rio Vista and on Antioch Pier. In going after the sers, anglers are having the most cesses using pile worms and sar-

Lake Chabot continues to stock the lake with catfish, and will do so until the lake temperature cools down. Currently the lake temperature is 70 degrees. The warm water temperatures is keeping the trout fishing fairly slow. However, trolling at depths of about 25 feet near the dam has yielded trout for a few anglers. Bass action remains steady from the past couple of weeks. A lot of smail bass are still all over the lake. Although there are plently of trophy size bass, no one seems to be landing any. When going after bass, the most success has come from sing crankbaits and worms. In addition to Indian Cove, there are several reports of good catfish action happening by the first dock closest to the marina in the early evening time. Some of the other good catfishing spots are back in Bass Cove, Honker Bay and across from Raccoon Point.

LOS VAQUEROS, BRENT-WOOD: The staff at Los Vaqueros said that the bass and catfish action has been prefty fruitful. There has been a great early morning and late evening top water bite for bass. Try throwing buzz bait to locate fish and then work the area slowly with popper or plastics after getting a first strike. Catfish are being caught over the whole lake, but the south end is producing most of the action.

Anglers fishing with anchovies have been reporting limits of 2-4 pound fish. Livermore's Dillard Wangles caught and released an 8-pound catfish while fishing in the south end with anchovies.

As for trout, there is still some action happening. Plan on fishing

cautish while fishing in the south end with anchovies. As for trout, there is still some action happening. Plan on fishing between 30 and 50 feet deep, balt fishing or trolling. Balt fishing is yielding between one to two fish per rod, and trollers are reporting as many as three per rod. Trolling nightcrawlers and flashers around the deep coves of Heron Bay has seen success, and an inflated nightcrawler topped with a florescent yellow Power Egg is the hot setup for balt fishing.

LAKE DEL VALLE, LIVERMORE: The staff at Lake Del Valle said that a developing trend has been the heavy use of attractants in going after trout. Slightly murkler water may mean the fish have to rely on their sense of smell more heavily, which would



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ing, as is Oak Point and just about anywhere in between. Look for deep or water as well and bring your strong casting arm. The bass fishing has tapered some. The bitss from the rock wall seem to have slowed, however standard protocol still applies. Give them an aggressive approach early on and then ease out into something a little slower. Dropshotting worms is a great etchnique for itale afternoon. Cattlish action spiked thi past weekend with a number of cats being pulled in on anchovies, chicken livers and nightcrawlers.

Pablo, but there seems to have been a rash of largemouth caught in the 8-10 pound range as of late.

— Compiled by Chace Bryson

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Volleyball

FROM PAGE 1





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n the Tatum ginal was both at the humor in di-ater's version of bad taste: very ch Thornton also . (PG-13: rude be-

(NR) 1 hour, 47 minutes. B+

"CHARLIE AND THE CHOCOLATE FACTORY." Tim Burton's take on Roald Dahl's book is darker, stranger and way cooler than the 1971 Gene Wilder cinematic classic. Visually it's all Burton, a fairy tale come to life. Johnny Depp's Willy Wonka is like a cross between Michael Jackson and Carol Channing, which sounds terrifying, but is instead captivating. A don't-miss summer movie that should live on for decades to come. — M. Pols. (PG: quirky situations, mild language.) 1 hour, 55 minutes. A.

"CRAS": In the course of 24 hours, a group of Los Angeles residents wrestles with the demons of racism. Writer/director Paul Haggis (screenwiter of "Million Dollar Baby") wants to provoke a serious discourse, a noble goal. But the movie is heavy-handed, and, despite some brilliant scenes and strong acting from a great ensemble, is riddled with mistakes, particularly coincidences that border on the absurd. Ultimately, Haggis insults his audience by assuming he has to instruct us on everything about racism, as if merely to be alive in America today weren't already a primer. Still, flaws and all, well worth seeing. — M. Pols. (R: language, saxual content, some language.) I hour, 40 minutes. B-"CRONICAS": In this sometimes savy media melodrama, John Leguizamo plays Manolo Bonilla, the charismatic star reporter for a tabloid investigative news show. A swaggering little fame-monger ablaze with ambition, Manolo descends with his producer and cameraman on a dirtpoor Ecuadorian village in time to film an emotional and violent episode. The film explores the ratings-hungry values of tabloid ITV, but by the end inches toward the sort of exploitation it condemns. — S. Holden. (R: violence and profanity; in Spanish with subtities.) I hour, 38 minutes. C+"DARK WATER". Jennifer Connelly stars as a possibly psychologically disturbed woman who has terrifyingly real visions involving demonic plumbing fixtures and floods of Coca-Colacolered water in her grim papartment building. But her problems run deeper than that. Shorty after mother and daughter move in, Ceci (Arlei Gade) starts having conversations with an imaginary friend. — M. O'Sullivan. (PG-13: language, riightening images, intensity.) I hour, 45 minutes. B-"THE DEVIL'S BE LEFTCE". P. L. "THE DEVIL

intensity.) 1 hour, 45 minutes. B"THE DEVIL'S REJECTS": Rob Zombie's latest — about a white-trash
family of homicidal maniacs — is a
deafening, repetitive, gratuitous assault, where victims are tortured and
blood is shed, all to a Southern-rock
soundtrack. Every other word is a
four-letter one. All the women are
whores, or they're treated like
whores, or they just dross like
whores. All this is just Zombie — the
heavy-metal star turned writer-director
— displaying a tack of effort. — C.
Lemire. (R: sadistic violence, strong

sexual content, language, drug use.)
1 hour, 41 minutes, D-

ARTS & LEISURE

1 hour, 41 minutes, D"ENRON: THE SMARTEST GUYS IN
THE ROOM": An eye-opening film
that puts the whole Enron scandal
into focus. One that will likely have
you stomping about afterward in
righteous indignation at the crimes
perpetrated by these corporate
swindlers. Cleverly done, too, with a
terrific soundtrack. — M. Pols. (NR) 1
hour, 49 minutes. B+
"EANLYSIC EQUIP". This big screen

hour, 49 minutes, 8+
"FANTASTIC FOUR": This big-screen
adaptation of the Marvel Comic superhero story line is rarely terrible or
memorable. Four astronauts return
from space, where they were exposed to cosmic radiation, with new
abilities. This film has very little of the
epic gravitas or moral complexity that
distinguish the best superhero
movies. That would be fine if it were
an overflowing boatload of fun. But
it's not. — C. Vognar. (PG-13: comic
book violence, suggestive content.) 1
hour, 46 minutes. C
"HAPPY ENDINGS:" From director

— M. Pols. (G) 1 hour, 35 minutes. B.
"HOWL'S MOVING CASTLE": This animated film, which boasts emotional depth and mind-bending visuals, is mostly for adults. But by all means take the kids, even though they may have a hard time following the plot. The wizard Howl (Christian Bale) lives in an ambulatory home with a door that opens into any number of exits, including both sides of an ominously brewing war. Along the way, Howl's haunt picks up a stragger, Sophie (Emily Mortimer), a youngster transformed into an elderly

OPENING TODAY

"BROKEN FLOWERS" (R)
Bill Murray plays an aging playboy
who goes in search of old girlfriends
who might have had his child 19
years ago. With Jessica Lange, Tilda
Swinton and Sharon Stone.

"THE DUKES OF HAZZARD" (PG-13)
The old television show gets a movie version, with Johnny Knoxville, Seann William Scott and Jessica Simpson as the fun-loving

THE EDUKATORS" (R)
Three German activists hatch a kid-napping plot involving a wealthy businessman. In German with subti-

woman who manages to help end the war, and reclaim Howl's lost soul and her own innocence. Other voice artists include Lauren Bacall and Billy Crystal. — D. Kronke. (PG: frightnering images, brief mild language.) 1 hour, 58 minutes. B+

"MAD HOT BALLROOM": This do

iniolenca, 1 hour, 45 minutes, B+

"MA MERE": Isabelle Huppert plays
releine, who spends each night in a
nihilistic blur of sex with whomever
she can find at the local clubs. Never
mind that she has an elderly husban
and a 17-year-old son, Pierre, a dark,
eonine, Oedipal wreck. Probably not
for anyone not interested in the darkest corners of the human psyche,
where all moral bets are off, and
where a boy's worst friend is his
mother. — T. Burr. (NC-17: nudity,
oraphic sex, incest, sadomaschism;

minutes. B

"MARCH OF THE PENGUINS": A
stunningly beautiful documentary
about the mating habits of Emperor
penguins. Makes you feel like a kid
again — curious, excited and enraptured by a story that has nothing to
do with humans, not to mentrol Mny
an Freeman narrating in his soothing, rich-as-caramel voice. The only
unfortunate aspect is the way direct.
Luc Jacquet anthropomorphizes the
birds, incorporating human ideals of
love into the screenplay. It's unneces
sary; the remarkable story of the per
guins can more than stand alone.
Still, this is the perfect family movie.
— M. Pols. (G) 1 hour, 20 minutes.
B+

"ME AND YOU AND EVERYONE W

lameita Conser y

d1 and 2 Center Street, Berkeley 510-464-5980

C Bay Street 16

stic Four (PG-13) 1:30, 2:35, 4:15, 5:0, 7:50, 9:50, 10:20.

e & Flow (R) 1:40, 2:30, 4:20, 5:20, 105, 10, 10:45.
sland (PG-13) 1, 1:45, 2:15, 3:30, 4, 15, 6:40, 7:20, 7:45, 8:15, 9:40, 10:56.

California Theatre

Jays (R) 2, 4:45, 7:15, 9:40.

bot Space & Science

way Speakeasy

mont Theatre Oakland 510-464-5980

Hazzard 11:15, 1:50, 4:25, 7,

tic Four (PG-13) 11, 1:40, 4:20, 7

45. Howl's Moving Castle (Subtitled) (PG)

United Artists Berkeley 7

United Artists Emery Bay *

10:40.

The Dukes of Hazzard (PG-13) 12, 1, 2:30, 4, 5, 7:15, 8, 10, 10:45.

March of Penguins 12:15, 2:10, 4:15, 7:10,

9:20.

Mr. & Mrs. Smith (PG-13) 7, 9:45.

SSky High (PG) 11:45, 12:30, 2, 2:45, 4:40, 5:20, 7:10, 7:45, 9:30, 10:20.

*Wedding Crashers (R) 11:45, 1:10, 2:20, 4:10, 5:10, 7, 7:45, 9:45, 10:40.

Central Contra Costa

Renaissance Orinda
Theatre
4 Orinda 795-254-0960
Charlie and the Chocolate Factory (PG)
1:15, 4:15, 7:15, 9:30.
eltowi's Moving Castle (PG) 1:45, 4:15,
6:45.

Renaissance Park Theatre 3519 Golden Gate Way., Lafayette 925-283-799 •March of the Penguins (G) 1, 3, 5, 7, 9.

Rheem All Stadium 4 * 950 Park St, Moraga 925-988-3411 •The Dukes of Hazzard (PG-13) 12, 2:35, 5:10, 7:45, 10. •Sky High (PG) 12:15, 2:45, 5:05, 7:40, •5-6-6

West Contra Costa

Century 16 Hilltop *
2001 Klose Way, Richmond 510-758-2345
2011:10, 1:45, 4:25. 11.25, 2.20, 5.05, 7.50, 10.25.

The Devil's Rejects (8) 7.10, 9.30.
The Dukes of Hazzard (Pd.-13) 11.30, 2.15, 11.5, 2.245, 3.46, 4.30, 5.15, 6.15, 6.15, 7.46, 8.46, 9.40, 10.15.

Fantastic Four (Pd.-13) 11.45, 2.25, 4.55, 9.30, 10.14, 8.16, 8.16, 9.1

9-185 ar flow (1911, 1940, 4:20, 6:35, 9:45) arThe Island (PG-13) 12-45, 4, 7:05, 10:10. Alarchi of the Penguins (6) 11:05, 1:10, 3:10, 5:10, 7:15, 9:35. Alarchi of the Penguins (6) 11:05, 1:10, 7:15, 9:35. Alarchi of 12:00, 2:15, 3:10, 7:10, 7:15, 9:30, 10:20 arXiv:100, 10:20, 10: 15, 7:55, 10:30. Wedding Crashers (R) 11:15, 1:50, 4:35, 120, 10:05

San Francisco

AMC Van Ness 14
1000 Van Ness Avenue, San Francisco 415-922-

Hustle & Flow (R) 12:05, 2:40, 5:20, 8:10

Sky High (PG) 1:50, 4:10, 7:05, 10:20. Stealth (PG-13) 11:35, 2:10, 5:40, 8:20,

1:10. War of the Worlds (PG-13) 11:25, 2:25, 1:10, 7:50, 10:40. Wedding Crashers (R) 11, 1:45, 4:30, 1:45, 8:45, 10:30, 11:30.

AMC Kabuki 8 *
1881 Post Street, San Francisco 415-922-4262
•Charite and the Chocolate Factory (PG)
1, 4, 7, 9:50.

•The Dukes of Hazzard (PG-13) 1:45,
4:40, 7:30, 10:10.

:10, 10:30. Sky High (PG) 12:30, 2:50, 5:20, 7:50, Stealth (PG-13) 1:10, 4:15, 7:15, 10. War of the Worlds (PG-13) 1:30, 4:20, 7:10, 9:55.

:55. ling Crashers (R) 2, 5, 8, 10:50. # 3010 Geary Blvd, San Francisco 415-267-4893

Me and You and Everyone We Know (R)
2:15, 4:35, 7, 9:30.

Clay Theatre 2261 Fillmore Street, San Francisco 415-267-4893 •March of the Penguins (G) 12, 2:15, 4:30, 7, 9:15

Embarcadero Center Cinemas 1 Embarcadero Center, San Francisco

oken Flowers (R) 12, 1:15, 2:30, 3:45, 30, 7:30, 9, 10. raband (R) 1:30, 4:20, 7:40, 10:10.

Opera Plaza Cinema *
601 Van Ness Ave., San Francisco 415-267-4893
elernon: The Smartest Guys In the Room
(Not Ratad), 0-30

Loews Theatres Metreon*

0:20. War of the Worlds (PG-13) 11:20, 2:20, 5:30, 8:30, 11:15. •Wedding Crashers (R) 10:40, 12:30, 1:50, 3:30, 5, 6:40, 8:20, 9:50, 11:20.

Loews IMAX Theatre 101 Fourth Street, San Francisco 415-369-9Batman Begins: The IMAX Experie (PG-13) 10. Charlie and the Chocolate Factory: The MAX Experience (PG) 10:30, 1:20, 4:10, 7.

Cinderella Man (PG-13) 12:40, 3:40 9:40.

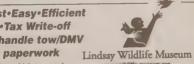
•Crash (R) 1, 4, 7:15, 9:50.

•Crash (R) 1, 4, 7:15, 9:50.

•Mr. & Mrs. Smith (PG-13) 1, 4, 7, 9:45.

•Star Wars: Episode III - Revenge of the Sith (PG-13) 12:45, 3:45, 7, 9:50.

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Reviews FROM PAGE C3

Events

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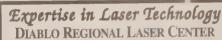
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HILLS NEWSPAPERS
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THE PIEDMONTER TALAMEDA JOURNAL



WARRER BILLY KNOXVILLE and Seann William Scott star in the big-screen "Dukes of Hazzard." Don't worry, fans; their car, the General Lee,

Dukes' dumb, Daisy dumbfoundingly divine

the benefit of those with by et born in 1979 — and heludes Jessica Simpson, are in the new big-screen from — the show revolved the shenanigans of a pair old boy Southerners, Boke, and their cousin Daisy, the used her feminine wiles be and Luke out of trouble. The shown will be compared to the shenaning that hasic scenario, and the shenaning that basic scenario, as centry and Luke (Johnny Liber are still swilling moon-chasing pretty girls and to evade the law, while simpson) still looks divine at shorts.

ellie's

REVIEW

■ WHAT: "The Dukes of Hazzard"
■ STARRING: Johnny Knoxville, Seann William Scott, Jessica Simpson, Burt Reynolds, Willie Nelson

 RATING: PG-13 (sexual content, crude and drug-related humor, language, comic action violence) RUNNING TIME: 1 hour,

■ WHERE: Opens today at area # GRADE: C-

Their No. 1 enemy is still villainous county commissioner
Boss Hogg, played here by Burt
Reynolds — tan, fit and dressed
from head to toe in white, which,
as an extra in a prison scene
helpfully points out, makes him
look like a pimp. Boss is involved
in a nefarious land-grab scheme,
which he has timed to coincide
with an annual stock car rally Bo
has won for four years running.
As a teenager, "The Dukes of
Hazzard" may have been the first
television show I found completely
unwatchable. Just what was its
appeal, anyway? As an adult, I remain baffled, but made a sincere
effort to keep an open mind. Cer-

tainly there is some grace to the way the General Lee jumps large objects and sails through the air in a long, slow descent back to Earth. If that is what drew you to the "Dukes" in the first place, rest assured that in 2005, the General Lee takes flight roughly once every 10 minutes.

Affection for the South must have also been a factor, and there is plenty of that present today, with lots of drawling, tobacco chewing, and references to regional staples like ribs and Confederate flags. The ever-popular Willie Nelson is featured in the role of the Dukes' Uncle Jesse, who makes moonshine by the gallon, but likes to step into the smokehouse to take his own personal pleasures (wink, wink). Every time Nelson is called upon to say anything, he tells a series of off-color jokes, as if channeling George Carlin.

Then there's Daisy. Pop/reality TV star Simpson makes her screen debut in the role that fleetingly made Catherine Bach a household name and spawned a fashion trend of cut-off jeans that persists to this day. Her acting range remains untested, but as a vehicle for bikinis and skimpy shorts, Simpson is astounding. Her curves are so tawny, her curls so bouncy, her smiles so sunny that there is nothing to do but concede that plastic has never looked so good. That, and hope that Britney

Spears, who seems to be the target audience for "Dukes," sees the movie and is shamed by Simpson's glossy perfection into retiring her own Daisy Dukes.

What doesn't translate well for modern times is "The Dukes of Hazzard's" abiding sense of lawlessness. Bo and Luke are constantly about to be arrested for some naughty act, and their typical response is to escape in a cloud of dust, hootin' and hollerin' to beat the band. When they take a road trip to Atlanta (aside from the bloopers at the closing credits, the only part of the movie that comes close to funny), they lead various law enforcement agencies on a series of spectacular car chases.

In the age of media immediacy, well-connected computer systems and helicopter pursuits — to say nothing of the same watchful government that spawned the Patriot Act — all this seems nonsensical. It's as if the filmmakers figured the intended audience would be so happy to see the Dukes again, they wouldn't even notice that they seem like vintage characters in a contemporary setting. The sad thing is, they're almost certainly correct. Ka-ching!

Reach movie critic Mary F. Pols at mpols@cctimes.com or 925-945-4741.

FOOD



(overall value rating of our visit; out of a possible 5)

CUISINE: Soul food.

PRICES: \$\$ (entrees \$10.95-\$17.50).

pried Pork Chops (\$14) milar breading, but a conad pork-fat taste that can
mpleasantly strong, deavy seasoning with black
You'll want to dose them
big slug of vinegary hot
Fried cornmeal-coated (\$15.50 as part of a comaplate with fried chicken)
and a little bland, with
the quintessentially rich,
laste of catfish. Nellie's
you get three with an enplust what you'd think:
green beans simmered
bunks of potato, sweet
dunks of potato, sweet
same my favorite.

The buttery blackas are my favorite
ab of the menu's charm is
daily specials, but — like
seet
the samal bowb) is
a Friday visit. With the
fbunt sugar under its cap
white rice, thick and velall's full of hacked-up ■ HOME RUN: Fried Chicken; Sweet Potato Pie.

■ STRIKEOUT: None.

■ VEGETARIAN: The Vegetable Plate offers a choice of any four

■ KIDS MENU: No — but ask for smaller portions from the regular menu

■ DESSERTS: All house made, and all likely to sell out early. The Sweet Potato Pie (\$3.25) alone is worth a visit; 7-Up Cake (\$3.25) is a delicious, buttery pound cake with the tang of

■ FREEBIES: Tiny combread muffins

■ BEVERAGES: Sugary iced tea and lemonade, plus a full bar.

■ FOOD COST (pre-tax): \$60.95; four entrees, two desserts

chicken legs and backs, and joints of Dungeness crab. It's got the weedy taste of file powder, the green, spicy taste of bell peper and some of the chicken pieces taste almost smoked from having stuck, at the first stage of burning, on the bottom of the pot. It's just plain lusty.

Ever since Alice Waters began writing about her inspiration for Chez Panisse and made us yearn

for an ideal of peasant food that had the power to bind communities together, we went looking for connection in the wrong neighborhoods, on expensive menus that evoked Tuscany or Provence. But the real thing was a lot closer than some of us ever realized.

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■ PRIVATE PARTIES: Up to 100 in the dining room.

■ NOISE LEVEL: High.

■ MOOD: A vast loftlike space with exposed rafters, tables covered in clear vinyl and lace curtains.

■ SERVICE POINT: Polite and personable — though if you show up within an hour of closing, the staff can seem slow and distracted.

NORTHERN CALIFORNIA BEST SELLERS

Fiction

1. "Until I Find You," by John Irving. (Random House, \$27.95.)

2. "The Historian," by Elizabeth Kostova. (Little, Brown, \$25.95.)

3. "No Country for Old Men," by Cormac McCarthy. (Knopl, \$24.95.)

4. "Snow Flower and the Secret Fan," by Usa See. (Random House, \$21.95.)

5. A Long Way Down," by Nick Hornby. (Riverhead, \$24.95.)

6. "The Mermald Chair," by Sue Monk Kidd. (Viking, \$24.95.)

7. "Zorno," by Isabel Allende. (Harper-Cellins, \$25.95.)

8. "Gillead," by Marilyn Robinson. (FSG, \$23.)

8. Called, by Incil Code," by Dan Brown. (Doubleday, \$24.95.) 10. "Eleven On Top," by Janet Evanovich. (St. Martin's, \$26.95.)

Nonfiction

1. "Freakonomics," by Steven Levitt and Stephen Dubner. (William Morrow, \$25,95.)
2. "1776," by David McCullough. (Simon & Schuster, \$32.)
3. "The World Is Flat," by Thomas L. Friedman. (Farrar, Straus & Giroux, \$27,50.)
4. "Blink," by Malcolm Gladwell. (Little, Brown, \$25,95.)
5. "French Women Don't Get Fat," by Mircellle Gulliano. (Knopt, \$22.)
6. "The Secret Man," by Bob Woodward. (Simon & Schuster, \$22.)
7. "Oh, the Glory of it All," by Soan Wilsey. (Penguin, \$25,95.)
8. "Lance Armstrong's War," by Daniel Coyle. (HamperCollins, \$25,95.)
9. "Everybody Into the Pool," by Beth Lisick. (ReganBooks, \$23,95.)
10. "The Devil's Teeth," by Susan Casey. (Henry Holt, \$25.)

Trade paperback fiction

Trade paperback fiction

1. "The Kite Runner," by Khaled Hosseini. (Riverhead, \$14.)
2. "The Curlous Incident of the Dog in the Night-Time," by Mark Haddon. (Vintage, \$12.)

3. "The Secret Life of Bees," by Sue Monk Kide, (Penguin, \$14.)
4. "The Shadow of the Wind," by Carlos Ruiz Zafon. (Penguin, \$15.)
5. "Snow," by Orhan Pamuk. (Vintage, \$14.95.)
6. "Skinny Dip," by Carl Hiaasen. (Warner, \$12.95.)
7. "The Sunday Phillosophy Club," by Alexander McCall Smith. (Anchor, \$12.95.)
8. "The Time Traveler's Wife," by Audrey Niffenegger. (Harvest, \$14.)
9. "The Jane Austen Book Club," by Karen Joy Fowler. (Plume, \$14.)
10. "44 Scotland Street," by Alexander McCall Smith. (Anchor, \$13.95.)

Trade paperback

Trade paperback nonfiction

nonfiction

1. "Dress Your Family In Corduroy and Denim," by David Sedaris. (Back Bay, \$14.95.)

2. "The Devil In the White City," by Erik Larson. (Vintage, \$14.95.)

3. "The Tipping Point," by Malcolm Gladwell (Back Bay, \$14.95.)

4. "Guns, Germs, and Steel," by Jared Diamond. (Norton, \$16.95.)

5. "What's the Matter With Kansas?" by Thomas Frank. (Owl, \$14.)

6. "The Wild Parrots of Telegraph Hill," by Mark Bittner. (Three Rivers, \$12.95.)

7. "Bad Cat," by Jim Edgar. (Workman, \$9.95.)

8. "Under the Banner of Heaven," by Jon Krakauer. (Anchor, \$14.95.)

9. "Don't Think of an Elephant," by George Lakoff. (Chelsea Green, \$10.)

10. "A Short History of Nearly Everything," by Bill Bryson. (Broadway, \$15.95.)

Mass market paperback

Mass market paperback

Mass market paperback

1. "The Rule of Four," by lan Caldwe
Dustin Thomason. (Dell, \$7.99.)

2. "Trace," by Patricia D. Cornwell.
(Berkley, \$7.99.)

3. "Angels & Demons," by Dan Brow
(Pocket, \$7.99.)

4. "Nights of Rain and Stars," by
Maeve Blinchy. (Signet, \$9.99.)

5. "Illum," by Dan Simmons. (Harper
Torch, \$7.99.)

— Northern California Independ

'Ugly'

FROM PAGE C8

FROM PAGE C8
are American"), at what sounds like a fairly ordinary British college. Daisey, by the way, doesn't do dialects in his monologue, focusing more on the pacing and vocabulary of the story, rather than its sound.

In addition to his school play, Daisey ventures south of the Thames and joins an avantgarde theatrical group that is doing its own version of Caryl Churchill's "Uniegar Tom." The director of the piece augments the author's work with ideas of his own, which include a nineminute rape scene, which is how Daisey meets and falls for his London girlfriend.

It is only later he learns — becomes that last person in the world to learn — something sig-

nificant about the young woman that colors, but does not end, the relationship.

Daisey's story meanders charmingly through his experiences in London, as well as through the thoughts that played in his mind while he was there. He manages to capture much of the innocence of a 19-year-old, but is also able to put it in a sort of perspective without ruining the charm of the basic story.

Although he claims not to be an actor, Daisey does quite an acting job in this solo show. He creates complex word pictures and manages to convey them beautifully with a minimum of movement. It is only when you reflect on the piece that you realize just how complex it is.

Reach Pat Craig at 925-945-

Reach Pat Craig at 925-945-4736 or pcraig@cctimes.com

AUDITIONS

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■ Contra Costa Youth Chorus — Placement interviews being scheduled for the 2005-06 chorus year Poys and cide



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a.m. on KQED-FM, is the most
popular public radio talk program in the country. It also, not
surprisingly, sells more books
than any local TV or radio show

than any local TV or radio show.

Krasny is an anomaly in the increasingly nasty and partisan world of talk radio — he's thoughtful (he's also an English professor at San Francisco State), and is pleasant, even solicitous, to guests and callers. He's also arguably the best-known intellectual in the Bay Area.

But Krasny a 12 year yet.

But Krasny, a 12-year veteran of the NPR affiliate after coming over from top-rated commercial broadcaster KGO, does have some strong opinions off-air that you won't often hear on his well-modulated show. When I spoke with him the other day, he offered a few candid thoughts.

One is about KGO's policy of refusing to book any guest who's appeared on any other local station that week. Krasny: "It's a stupid and annoying policy that only creates ill will and is found, to my knowledge, nowhere else in the crazy, competitive radio world."

As far as ratings, we've men-

petitive radio world."

As far as ratings, we've mentioned here before that KQED has more people listening than any NPR affiliate in the country. The "Forum" host expounds, bringing up his direct competition and former KGO colleague, Ronn Owens, when asked whether his Arbitron ratings stack up favorably against KGO:

The Cleveland native says.

The Cleveland native says, "KQED is doing very favorably indeed against KGO, the long-time No. I powerhouse, and I'm doing very well against Ronn Owens."

I'm doing very well against Ronn Owens."

So, does the bookish Krasny listen to commercial radio? Yes, but his choice of stations might surprise many of his "Forum" listeners: "I listen to music, preferably oldies on KFRC or Kiss-FM. I used to listen to (Don) Imus, but he's gone. My not-so-secret vice is Howard Stern. I hop around on the talk and news stations a lot — almost like guys habitually are supposed to do with TV channel switching."

Any comment on the deplorable state of commercial broadcasting these day? Will satellite hurt it, and isn't "Forum" on satellite? "Commercial radio is being seriously challenged by non-terrestrial radio like Sirius and XM. I've been on Sirius, distributed by NPR, for five years. Satellite brings in a lot of choices without commercials the way cable did in television. It, along with podcasting — which 'Forum' also presently has — will have enormous impact. In fact, it is already having it."

KQED operates under a different mandate than commer-

act, it is already having it."

KQED operates under a difierent mandate than commerial stations — it has more of a
oublic-service obligation. If
Forum" sometimes sounds a
oit dry, explains Krasny, there's
ir eason: "We are all about
oublic service," says the Marin
oesident, "and as a result we
cometimes need to do programning that is not as sexy as it
night otherwise be — such as
election coverage, which includes races that people don't
are mightily about but that are
mportant nevertheless and
hallenging to make interesting
o a broader base of listeners.

"Forum" does have its

o a broader base of listeners.
"Forum" does have its
ighter moments, however, and
asked Krasny to recall one of
us favorites: "One amusing
noment last month was when I
had Michael Jackson's lawyer
Thomas Mesearou) on. I had a
oy caller with a question who
as listening on satellite and
whoning in to us from Nederand, Colo.

The producer typed in 'Nev-land.' So I'm welcoming a by named George from Never-nd," laughs Krasny, "and ask-ig if he's calling from the tockson ranch."







MIKE DAISEY, writer and star of the one-man show "Ugly American," tells the story of his time in London with complex word pic

'Ugly American' star acts out his stories beautifully at Berkeley Rep

T ISN'T UNTIL afterward you realize the guy never moved.

moved.

Not counting intermission, Mike Daisey was glued to his chair behind the library table set at center stage, all night long. The magic, it turns out, is in his words and his remarkably expressive face, because you swear you'd spent a semester abroad with him in London. His piece, "The Ugly American," which opened Sunday night at Berkeley Repertory Theatre's Thrust Stage,

is a darkly hilarious, occasionally jarring journey through recollections of a facile mind.

Daisey, who performed "21 Dog Years" at Berkeley Rep last year, bills himself as a monologist, not an actor, not the captain of a one-man show.

He's a guy who tells stories, working from notes, rather than a script; his tales are slightly different each night as he travels, once again, from Maine to London to discover a wild sexual and theatrical subculture that would leave quite an impression on a 19-year-old man.

When, Daisey says, he decided to spend a term abroad, the idea was to do a year of college lite, and to study theater at the fountainhead — England — where he hoped the spirits of Laurence Olivier and John Gielgud would somehow pay him a visit and imbue him with that special flair that comes only from a London-trained actor.

What he gets, though, is a part in a pretty lousy play ("You must learn to perform bad work," the teacher tells him, "because you

See 'UGLY,' Page C7

■ WHAT: "The Ugly American," one-man show written and performed by Mike Daisey
■ WHEN: Wednesdays-Sundays through Aug. 14

Southern comfort and sweet pie are awaitin'

By John Birdsall

R&B singer Jill Scott breaks it down about soul food, how the best of it drips with shared meaning like sorghum molasses down a stack of hotcakes. Scott's songs describe love so deep that it flows into everything her hands touch, and especially soul food. "Do you want it on your rice and gravy?" she sings in "it's Love." "Do you want it on your biscuits, baby?"

The thing about soul food is that it's never just about food. Whether through love or shared experience, oxtails and collard greens are about human connection as surely as they're about a long, slow simmer of humble ingredients.

If you grew up like me — a white kid, in just another effectively segregated subdivision — a meal at a place like Nellie's Soulfood Restaurant can be as heady as a first beer. You feel the buzz in the restaurant's vast loftlike space (a couple of semi lengths from the Oakland docks), perhaps the friendliest place you'll ever eat. Feel it in the Al Green or R. Kelly booming from the big jukebox; from the poised granny at the next table in a primpantsuit and outrageously furry beret; the gentleman in seer-sucker and white suspenders chatting softly with the host, the thuggish kid in tall tee, braids and tattoos, tipping the waitress directly, personally, with a nod of the head.

No matter where you grew

the head.

No matter where you grew
up, your first bite of Nellie's
Sweet Potato Pie (§3.25) can
make you feel genuinely happy.
Baked by owner Nellie Ozen's



NELLIE'S SOULFOOD'S down-home dishes, such as fried chicken, bind it to the Oakland community.



filling so light and porous it's downright airy, far from sweet potato pie's typically dense and clammy texture. Yeah, it's sweet (sweet is one of soul food's cardinal tastes), and there's enough powdered cinnamon to leave your tongue numb. But beyond that is a remarkably dry sweet potato puree with the opulent perfume of butter, barely set with egg. Make sure to ask the server to warm it for you.

Nothing else I've tasted at Nelie's has such a strikingly originate.

nal quality, but almost everything has been solidly good. Fried Chicken (\$13.95) is archetypal, flocked with a breading that's blistered and crispy and more or less greaseless. The flesh inside, from both thighs and breast hunks, is so moist its release of trapped steam can burn your upper lip. Save the best part, the first wing joint, for the end: breading, skin and brittle bone fused into a single salty sensation.

See NELLIE'S, Page C7

Shotgun pla Cyrano' rel

REVIEW

■ WHAT: "Cyrar" presented by the

Friday Auto Plus

cars.com

orising supplement to The Montclarion, The Piedmonter, The Berkeley Voice, The Journal, The Alameda Journal

Friday, August 5, 2005

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Classic Classics	 .Page 2
Auto Doctor	Page 2
Down the Road	Page 2





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1938 Ford has been given 'kid glove' treatment from day or



The making of a brand new Mazda Miata



Cadillac Seville has better ratings in recent years

BY JUNIOR DAMATO
MOTOR MATTERS

Dear Doctor: I am interested in buying a two- or three-year-old certified Gadillac Seville. Recently I read a Consumer Reports rating that the car has poor reliability. Based on your experience, would you recommend buying one?—

Dear Bichard: I have seen my chare of Cadillacs in my shop for service and repair. The 2003 model year and newer have been much better than the prior years.—

When the engine starts in the solid problem happens dealing the sum of a good insurance company, if you truly like the Seville, buy it.—

Dear Boctor: I own a 2000 Cardillac Seville. Recently I does not start. My mechanic of 10 years has need the form in the lights were working and the batter than the prior years.—

Poer Richard: I have seen my chare of Cadillacs in my shop for service and repair. The 2003 model year and newer have been much better than the prior years.—

Poer Bichard: I have seen my chare of Cadillacs in my shop for service and repair. The 2003 model year and newer have been much better than the prior years.—

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Poer Bichard: I have seen my chare of Cadillacs in my shop for service and repair. The 2003 model year and newer have been much better than the prior years.—

Poer Glober I own a 1989.

Poer Bichard: I have seen my chare of Cadillacs in my shop for service and repair. The 2003 model year and newer have been much better than the prior years.—

Poer Glober I own a 1980 model year and newer have been much better than the prior years.—

Poer Glober I own a 198

SELL YOUR CAR, BOAT, MOTORCYCLE THROUGH THE CLASSIFIEDS IN HILLS NEWSPAPERS



THE R-CLASS traction control, left.
The new R-Class is designed as a single seats in a spacious interior.



sales begin with taking care of the customer

SHE'S FREEWHEELING

They deserve what they get, he implied. My point is this: people around the globe speak the same language when it comes to poor customer treatment. In my interview earlier this year with Renault/Nissan chief Carlos Ghosn, lasked him to describe his company's biggest global challenge. "For us and for everyone in the industry, it is making sure the customer experienc." Is one that is clearly ahead of the competition and one that the customer looks at as a delightful experience," he said.

Ghosn may well want to clone sales director Bob Golomb, of Nissan's dealership in Flemington, N.J. The star salesman, who sells double the number of cars of other sales associates, is featured in a fast and fascinating book I highly recommend called "Bilnk," by Malcolm Gladwell. It has been on The New York Times' bestseller list for 24 straight weeks alongside Gladwell's earlier book. "The Tipping Point" another good read. Whereas "The Tipping Point" dis-

People around the globe speak the same language when it comes to poor customer treatment.

"You cannot prejudge people in this business," he told the author repeatedly. "Prejudging is the kiss of death. You have to give everyone your best shot." "This person looks like he can't afford a car," is the worst thing to say, because sometimes the most unlikely person is flush, he points out. In stark contrast, the book suggests, most salespeople let the first impression about the person's appearance drown out every other piece of information they gather. Too bad for my German friend that Golomb didn't work at the Mercedes dealership.

finiti's Lane Departure Warning system arns drifting drivers to get back in their lane

BY MATT NAUMAN

ANGIFF RIDDER NEWSPAPERS

JOSE — I'm driving on the intering to my kids in the back seat. It the Infinite sport-utility I'm driving the right, its wheels crossing the itsistantly, a light on the dashboard king, and there's this insistent beeplets me to my peril.

Bit the steering wheel, get back into and the blinking/beeping stops. The system was the steering wheel, get back into and the blinking/beeping stops. The system was the steering wheel, get back into and the blinking/beeping stops. The system was the steering wheel, get back into and the blinking/beeping stops. The system was the steering wheel, get back into and the blinking/beeping stops. The system was the steering wheel, get back into and the blinking/beeping stops. The system was the system would rather have two lines. The system isn't fail-proof. Certain washe to lack dents in the United States are director of product safety, regula-accessory quality for Nissan North infinitis Nissan's upscale car brand, distraction, inattention and drowsisse cars to leave the road, he said. The system was the system working to offer a solution.

The result, the Lane Departure Warning as lame when it's not supposed to the total seasing of leaving a lane, when it's not supposed to the instrument panel, "then the driver can make that necessary adjustment," Yakushi said.

The result, the Lane Departure Warning a lane when it's not supposed to the instrument panel, "then the driver can make that necessary adjustment," Yakushi said.

If the computer thinks the vehicle is unintentionally leaving a lane, it reacts in about one second. "That gives you enough time to a microprocessor where such factors as whicle speed and lateral velocity are calculated.

If the computer thinks the vehicle is unintentionally leaving a lane, it reacts in about one second. "That gives you enough time to a microprocessor where such factors as wehicle speed and itare." That information is sent to a microprocessor wher

My one complaint: I found the whole thing a bit too subtle.

To me, a blinking light on the bottom of the instrument panel is too easy to ignore. And a fairly quiet beep, especially if the radio or the conversation is loud, is too easy to miss.

That's intentional, Yakushi said.

"This is the first system into the market," he said. "If we were to make that beeping sound more obnoxious, we may end up getting negative feedback from the customer."

The system is sold as part of an option package. So far, according to Infinit spokesman Bill Garlin, acceptance has been strong. About 43 percent of M35/M45 buyers have gotten it as part of the \$4,200 technology package for that car. It's included in the \$1,750 mobile entertainment-system package in the FX models, and 12 percent of FX35 buyers have bought it.

The next step for researchers, Yakushi said, is getting a vehicle to automatically return to its lane once it leaves, a lane-departure prevention system.

Yakushi believes the Infiniti system will save lives, that it'll show up in other Nissan models and that variations of it will arrive from other automakers. Proving its worth, like other passive safety equipment from anti-lock brakes to stability control systems, will remain a bit difficult as it's hard to quantify an accident that doesn't happen.

But a drifting driver will soon learn its value.





Jim's driveway

Jim's Driveway is capsules of Jim Mateja's auto reviews.

2005

Buick Lacrosse CXS

Base price: \$28,335; Engine: 3.6"fler, 240-horsepower V6; fuel econ"flow: 19 m.p.g. city/27 highway. First
"hew Bulck car since 2000 replaces
Regal/Century. Pains taken on fit, finland quiet for the perception of
the same quality as rival midsize
"Japanese sedans: All fasteners cov"ered with caps, vinyl trim looks and
Jeels like leather and sound deadgeners applied throughout. New V6
"provides ample power yet very good
-mileage. Suspension upgrades dedever smooth ride and precise handing. ABS and traction control standard, stability control optional. FiveTor six-passenger seating.

"Chevrolet Equinox LT AWD"

Chevrolet Equinox LT AWD

Chevrolet Equinox LT AWD

Base price: \$24,335; Engline: 3.4Illier, 185-horsepower V6; fuel econdry: 19 m.p.g. city/25 highway. The
blggest SUV in the compact segment—because it's really midsize
end only slightly smaller than a TrailBlazer, but shhh, don't tell. Replaces
any Tracker. FWD or AWD. Peppy V6
with decent mileage. Pleasant ride
and handling. Neat features, such as
second-row seat that moves forward
of back by 8 inchesi: cargo hold pareel shelf that doubles as picnic table;
fold-down second-row and front passenger seat backs to expand cargo
capacity; and everything from cup
to tissue to grocery bag to coin and
purse holders.

Chryster 300C

Chrysler 300C

Base price: \$32,370; Engine: 5.7-Mer, 340-horsepower, Hemi V8; fuel economy: 17 m.p.g. city/25 highway. The RWD replacement for the FWD 300, with one other new twist, a potent Hemi. And another twist comes this fall when AWD is added as an option. Hemi comes with mui-

tiple displacement system, which shuts off 4 cylinders when not needed to improve mileage. This RWD sedan comes with stability control and all-speed traction control to eliminate the slip and slide tendency of RWD cars in the snow. Ride and handling benefit from 18-inch touring radials. Excellent cabin room.

Dodge Dakota Laramie Quad Cab 4x4

Guad Cab 4x4

Base price: \$28,679; Engine: 4.7liter, 230-horsepower V8; Fuel economy: 15 m.p.g. city/20 highway. The
midsize pickup gets even larger for
'05, call it midsize plus. Design
closely resembles the Ram. About 4
inches added in length to provide
more crush space and occupant protection in an impact. No more regular cabs, only Club or Quad cabs
with four access or traditional doors.
Choice of 230- or 260-horsepower
4.7-liter V8s. Only V8 in the midsize
truck segment, making it capable of
towing more than 7,000 pounds.
Neat features: rear seat bottom cushions lift up and fold against backs to
provide added cargo space and
side-curtain air bags offered.

Ford Escape Hybrid FWD

Ford Escape Hybrid FWD

Ford Escape Hybrid FWD

Base price: \$26,380; Engine: 2.3liter, 133-horsepower, 4-cylinder gas engine tearned with 94-horsepower, 70-kilowatt electric motor; Fuel economy: 35-40 m.p.g. city/29-31 highway (estimated). Uses gas and electric power to conserve fuel, which it does well as evidence by its mileage rating. Just like the regular compact SUV except an electric motor takes some of the load off the gas engine when starting and when added muscle is needed to merge, pass or climb. Power of a V6 from a 4-cylinder gas engine/electric motor. Avaliable with FWD or AWD. Dash display tells you when you are using gas, batteries or both as well as mileage at the moment. Eerie silence when batteries power the car. Heating pack promises cold-climate starts.

Ford Freestyle SEL

Base price: \$30,185; Engine: 3ilter, 203-n.p. Vé, fuel economy:
n.p.g. city/24 highway. Looks a little like a wagon, a lot more like a
SUV, but acts like a sedan in ride and
handling. Looks small on the outside
but is spacious inside. Offers a
choice of FWD or AWD. Can seat up
to seven in three rows, and third row
flips and folds flat into floor while
second-row seat backs fold flat as
well. The V6 has adequate power
and good mileage, but don't be surprised if a more potent engine is
added soon.

Nummer H2 SUT

Base price: \$51,995; Engine: 6-liter, 325-horsepower V8; fuel economy: 310-mile range from 32-gallon tank. A new pickup to attract more followers into the camp that finds comfort in purchasing the biggest vehicle money can buy without 18 wheels. Smooth ride for a giant. Basically a SUV with an abbreviated bed. Holds five people in the cabin. If more cargo room is needed, the cabin wall opens to extend the bed. An optional hard cover keep items in bed out of sight. Drawback? Mileage.

Jeep Grand Cherokee Limited 4WD

Base price: \$34,045; Engine: 5.7-liter, 330-horsepower V8; fuel economy: 14 m.p.g. city/21 highway. A remake for '05, though it still looks a lot like an '04. Subtle, but appreciated differences, such as 5-inch stretch to provide cargo space behind the second-row seat. But don't look for a lot of foot room in front of that second-row seat. Plastic body cladding gone. Hemi V8 added with feature that shuts off 4 cylinders when not needed for better mileage. Choose Quadradrive II 4WD system with electronic limited-slip differential to help ford streams or climb boulders.

Land Rover LR3

Base price: \$44,995; Engine: 4.4-liter, 300-horsepower V8; fuel econ-omy: 14 m.p.g. city/18 highway. Ma-chines that take man into space have fewer controls, the most noteworthy

being the huge dial in the console with settings to match engine torque, transmission gearing and traction control to the terrain—mud, snow, gravel, boulders or sand. Bigger replacement for Discovery. Stands tall, but doesn't feel top-heavy. Do ease off the pedal in sharp corners, though. Modified Jaguar V8 delivers more muscle than mileage. Dynamic stability control, traction control, 18-inch all-season radials and full-time 4WD standard for excellent manners on- or off-road.

Missan Xtorra SE 4x4

Base price: \$27,300; Engine: 4-liter, 265-horsepower V6; fuel economy: 16 m.p.g. city/21 highway. The changes consumers have been demanding are here. The 4-cylinder is gone and the new V-6 is far more spirited for on- or off-road adventure. Yet the suspension has been tweaked so ride and handling aren't as spirited as they used to be. 6-speed manual and 5-speed automatic are new, too. Larger dimensions for more cabin room. Stability control and furaction control and four-wheel ABS are standard. Roof gear basket comes with latchable lid and rear bumpers come with steps to load roof rack.

Honda Ridgeline RTL

Honda Ridgeline RTL

Base price: \$31,490; Engine: 3.5liter, 255-horsepower V6; fuel economy: 16 m.p.g. city/21 highway. Its
first pickup for the U.S., a midsize
truck derived from the Acura MD-X
SUV platform. Loaded with neat features, such as a lockable trunk under the bed big enough to hold three
sets of golf clubs; a tailgate that
swings open or folds down; a bed
wide enough to hold 4x8 sheets of
plywood flat; a short 5-foot bed for
easier parking/garaging still holds
dirt or mountain bikes or ATVs; and
a second-row seat bottom cushion
that lifts and locks out of the way to
expand cargo capacity. Also, on-demand AWD, standard stability control, side-curtain air bags and a powerful V6.

Hummer H3

Base price: \$28,935; Engine: 3.5-

liter, 220-horsepower 5-cylinder; fuel economy: 16 m.p.g. city/19 m.p.g. highway. At last a smaller, higher-mileage, lower-cost member of the family to keep tree-huggers from getting their shorts in a knot. Smaller than its giant stablemates, but still capable of fording a 24-inch deep stream or climbing 16-inch rocks while making its way up a 60-degree grade. More agile than bigger members of the family, but large roof pillars block side vision and make backing out of the parking space an adventure. Only family member to boast 20 m.p.g. mileage — with manual. Derived from the midsize Chevy Colorado pickup.

Lexus RX400h

Base price: \$48,535; Engine: 3.3-lite; 208-horsepower (6 and 68-horsepower, 650-volt electric motor; fuel economy: 31 m.p.g. city/27 m.p.g. highway. Fleet-of-foot SUV with ample power from gas and electric combined. Batteries start the vehicle, and assist the gas engine when added power is needed to pass, merge or climb. Mileage excellent. Other than hybrid power, the SUV is noteworthy for standard Vehicle Dynamic Integrated Management (VDIM), a stability control system that anticipates slippage and corrects before it happens. Hefty price premium of about \$5,000 for hybrid power. Limited availability of about 28,000 units.

Lincoln LT AWD

Base price: \$42,700; Engine: 5.4-liter, 300-horsepower V8; fuel economy: 14 m.p.g. city/18 highway. Not a Blackwood, its first attempt at a luxury pickup. This machine offers 2WD and 4WD and an open bed—plus chrome and ebony bling. Can hold anything a full-size pickup can, but most won't want to get it dirty—or take it off-road. Short box for easier parking and garaging. Get the \$250 running boards to easy cabin entry. V8 mileage rating makes gas a luxury. First 20,000 buyers get a scale model.

Mercedes-Benz ML350

Base price: \$39,750; Engine: 3.5-liter, 268-horsepower, 24-valve V6; fuel economy: 16 m.p.g. city/20

Subaru B9 Tribeca

Toyota Highl

WEEKLY SALES

1722 Bay St - \$730,000
514 Central Av - \$740,000
2207 Clinton Av - \$750,000
22917 Fernside Bl - \$755,000
3310 Fernside Bl - \$685,000
3315 Fernside Bl - \$685,000
3215 Fernside Bl - \$686,000
1351 Hansen Av - \$912,000
325 Kitty Hawk 101 - \$425,000
343 Lincoln Av - \$530,000
138 Norwich Rd - \$740,000
1819 Ohlone St - \$840,000
100 Orr Rd - \$729,000
2137 Otis Dr 105 - \$435,000
1026 Otis Dr - \$782,000
33 Palm Beach - \$845,000
22 Rutto Rd - \$835,000
22 Ruttand Ct - \$620,000
1835 San Jose - \$1,390,000
6 Sand Harbor - \$1,1100,000
2530 Washington - \$570,000
1519 Willow St - \$688,000

714 Curtis St - \$855,000 1133 Garfield Av - \$800,000 924 Key Route BI - \$513,000 1110 Neilson St - \$740,000 555 Pierce St 1001 - \$453,000 545 Pierce St 2109 - \$488,000

BERKELEY

2333 10th St - \$505,000
1405 66th St - \$450,000
1234 Addison St - \$585,000
155 Alvarado Rd - \$1,600,000
900 Arlington Av - \$1,766,000
2970 Avaion Av - \$2,000,000
1115 Chaucer St - \$759,000
2601 College 209 - \$349,000
3111 College C - \$440,000
545 Cragmont Av - \$750,000
1648 Curlis St - \$530,000
1828 Delaware 4 - \$470,000
1706 Derby St - \$650,000
2191 Emerson St - \$450,000
2191 Emerson St - \$450,000
2191 Emerson St - \$595,000
2192 Grant St - \$780,000
2191 Hearts Av - \$959,000
2191 Hearts Av - \$959,000
2206 Grant St - \$780,000
2591 Hillgard Av - \$860,000
2591 Hillgard Av - \$860,000
2591 Hillgard Av - \$860,000
2516 McK Jr Wy - \$600,000
1511 McGee Av - \$650,000
2506 Parker St - \$750,000
730 Peralta Av - \$705,000
270 Peralta Av - \$705,000
271 Rossevelt Av - \$600,000
1831 San Juan Av - \$1,850,000
275 The Alameda - \$991,000
1801 University 201 - \$265,000
2371 Virginia St 2 - \$525,000
2373 West St - \$495,000

405 Bonnie Dr - \$907,000 1645 Julian Dr - \$880,000 7010 Manila Av - \$755,500 2118 Pinehurst Ct - \$738,000 2219 Spyglass Ln - \$830,000

EL SOBRANTE

715 Alhambra Rd - \$500,000 854 Allview Av - \$540,000 5290 SP Dam Rd A19 \$237,000 734 Santa Maria Rd - \$210,000

EMERYVILLE

1221 40th St 1304 - \$372,500 1121 40th St 1401 - \$600,000 1121 40th St 2403 - \$520,000 1121 40th St 3106 - \$116,000 1121 40th St 3107 - \$287,000 5 Admiral Dr - \$255,000 111 City Limits Cr - \$590,000 91 City Limits Cr - \$576,000 92 City Limits Cr - \$572,000 93 City Limits Cr - \$572,000

KENSINGTON

40 Kenyon Av - \$1,650,000 1659 Oakview Av - \$628,000 389 Ocean View - \$540,000 209 Stanford Av - \$900,000

466 Capistrano Dr - \$390,000
1382 Chatham Rd - \$593,000
4654 Commonwealth - \$720,000
4656 Davenport Av - \$756,000
3319 Davis St - \$279,500
3315 Deering St - \$480,000
80 Donna Wy - \$600,000
6520 Dover St A - \$489,000
80 Donna Wy - \$600,000
6520 Dover St A - \$489,000
2449 East 22nd St - \$480,000
250 East 25th St - \$511,000
5606 Edgerly St - \$450,000
81 El Carmello - \$795,000
81 El Carmello - \$795,000
610 Franklin St 631 - \$327,000
339 Faranklin St 601 - \$397,000
989 Franklin St 601 - \$351,000
989 Franklin St 601 - \$351,000
989 Franklin St 601 - \$355,000
989 Franklin St 601 - \$355,000
1400 Grand View - \$1,700,000
1552 Holman Rd - \$650,000
1552 Holman Rd - \$680,000
5726 Holway Ct - \$398,000
2590 Holyrood Dr - \$865,000
1101 Howe St 204 - \$490,000
127 Ironwood - \$559,000
127 Ironwood - \$559,000
128 Hubert Rd - \$1,480,000
124 Inormood - \$559,000
125 Huber Rd - \$1,480,000
127 Ironwood - \$559,000
128 Holway St 204 - \$490,000
128 Hubert Rd - \$1,480,000
128 Hubert Rd - \$1,480,000
128 Hubert Rd - \$1,480,000
240 Lakeside 1706 - \$430,000
128 Lakeshore 1 - \$555,000
128 Lakeshore 1 - \$555,000
128 Lawor St 204 - \$398,000
31 Lane Ct - \$1,120,000
819 Lawlor St - \$579,000
325 Lenox 310 - \$379,000
321 Lawor St - \$579,000
321 Maple Av - \$459,000
321 Maple Av - \$459,000
3224 Lorenzo Av - \$500,000
321 Maple Av - \$459,000
322 Larenzo Av - \$500,000
323 Lane Ct - \$1,120,000
3290 Morcom Av - \$550,000
3290 Mortom Av - \$715,000
290 Morcom Av - \$500,000
33 Crange St 303 - \$320,000
33 Crange St 303 - \$320,000
340 St 5170 - \$435,000
360 Rankow Av - \$459,000
370 Sag Parridge Av - \$439,000
370 Sag Parridge Av - \$459,000
370 Sag Parridge Av - \$500,000
370 Sag Parridge Av - \$500,000
370 Sag Parridge Av - \$500,000
370 Sag Parridge Av - \$600,000
370 Sag Parridge Av - \$600,

PIERMONT

1087 Ashmount - \$1,365,000
423 Moraga Av - \$567,000
4501 Moraga Av - \$540,000
114 Olive Av - \$840,000
115 Requa Rd - \$5,910,000
117 Sunnyside - \$1,000,000
7 Tyson - \$1,500,000
152 Wildwood - \$939,000

втанмона

167 17th St - \$460,000
259 1st St - \$375,000
644 24th St - \$500,000
642 24th St - \$515,000
535 31st St - \$542,000
801 32nd St - \$542,000
801 32nd St - \$542,000
801 32nd St - \$527,000
779 34th St - \$550,000
633 40th St - \$530,000
1845 4th St - \$530,000
1845 4th St - \$530,000
2715 Andrade - \$325,000
2745 Andrade - \$325,000
2740 Arlington Bl - \$650,000
2700 Barrett Av - \$490,000
2700 Barrett Av - \$490,000
1713 Easyside Ct - \$472,000
17 Bayside Ct - \$472,000
17 Bayside Ct - \$4451,500
203 Bayside Ct - \$447,000
95 Bayside Ct - \$450,000
1711 Cutting Bl - \$355,000
1711 Cutting Bl - \$355,000
1712 Lowell Av - \$355,000
1718 Henderson Dr - \$425,000
2810 Lowell Av - \$352,000
2810 Lowell Av - \$382,000
2810 Lowell Av - \$480,000
2814 Marina Lakes - \$408,000
178 Marina Lakes - \$490,000
2830 Marina Lakes - \$490,000
2830 Marina Lakes - \$450,000
197 Marina Lakes - \$261,000
197 Marina Lakes - \$465,000
1611 Nome St - \$485,000
1611 Nome St - \$485,000
1611 Nome St - \$487,000
280 A Ohio Av - \$350,000
190 Saview Dr - \$962,500
212 Seaview Dr - \$917,000
670 S,20th St - \$386,000
1611 Nome St - \$487,000
280 S,20th St - \$386,000
1618 S,30th St - \$320,000
376 S,34th St - \$380,000
380 South St - \$380,000
397 South St - \$380,000
398 Syth St - \$350,000
397 South St - \$380,000
398 Syth St - \$350,000
398 Syth St - \$350,000
3997 Sythindridg - \$600,000
340 Stege Av - \$455,000
3412 Wall Av - \$455,000

2656 Wilart Dr - \$505,000 2909 Wiswall - \$510,000 744 Yuba St - \$570,000 960 Yuba St - \$505,000

1229 144th Av - \$591,000
1205 147th Av - \$591,000
1205 147th Av - \$590,000
1379 147th Av - \$550,000
1379 147th Av - \$550,000
1343 Ardmore Dr - \$812,500
1363 Ardmore Dr - \$812,500
1364 Selvedere Av - \$463,000
2395 Bowling Green - \$515,000
2495 Bowling Green - \$515,000
14011 Corvallis St - \$541,000
2768 Darius Wy - \$775,000
14110 E. 14th St 106 - \$352,000
14101 E. 14th St 106 - \$352,000
14101 E. 14th St 204 - \$400,000
14101 E. 14th St 209 - \$375,000
14101 E. 14th St 209 - \$375,000
14101 E. 14th St 209 - \$375,000
14101 E. 14th St 310 - \$265,000
14101 E. 14th St 310 - \$275,000
873 Glen Dr - \$755,000
894 Lewelling 20 - \$355,000
16029 Mateo St - \$450,000
952 Melcher St - \$515,000
15579 Oceanside - \$790,000
2181 Prosperity Wy - \$790,000
111 San Jose St - \$400,000
14152 Tiburon Rd - \$605,000
369 Warren Av - \$525,000

SAN LORENZO

1338 Culver Pi - \$371,000 16280 Galway Ct - \$525,000 663 Via Acalanes - \$550,000 16041 Via Alamitos - \$525,000 340 Via Coches - \$595,000 16140 Via Sonora - \$574,000 905 William Dr - \$642,500

By the numbers

ALAMEDA

TOTAL SALES: 21 LOWEST PRICE: \$425,000 HIGHEST PRICE: \$1,390,000 MEDIAN PRICE: \$740,000 AVERAGE PRICE: \$750,762

ALBANY

TOTAL SALES: 6 LOWEST PRICE: \$453,000 HIGHEST PRICE: \$855,000 MEDIAN PRICE: \$740,000 AVERAGE PRICE: \$641,500

BERKELEY

TOTAL SALES: 35 LOWEST PRICE: \$265,000 HIGHEST PRICE: \$4,409,500 MEDIAN PRICE: \$695,000 AVERAGE PRICE: \$874,743

IL SOBRANTE

TOTAL SALES: 4 LOWEST PRICE: \$21 HIGHEST PRICE: \$50 MEDIAN PRICE: \$50

EMERYVILLE

TOTAL SALES: 10 LOWEST PRICE: \$ HIGHEST PRICE: \$ MEDIAN PRICE: \$5 AVERAGE PRICE: \$

ULNSINGION

OAKLAND

TOTAL SALES: 1 LOWEST PRICE: HIGHEST PRICE: MEDIAN PRICE: AVERAGE PRICE

PILLIMONA

INCHMOND

TOTAL SALES: 62 LOWEST PRICE: \$ HIGHEST PRICE: \$

SAN LEANDRO

TOTAL SALES: 29 LOWEST PRICE: \$ HIGHEST PRICE: \$ MEDIAN PRICE: \$ AVERAGE PRICE:

SAN LORENZO

TOTAL SALES: 7 LOWEST PRICE: HIGHEST PRICE: MEDIAN PRICE: AVERAGE PRICE

This list is provide

Please be kind! environment, Ret this newspape

RVers have many options for travel and hardware information





"THE RV HANDBOOK," by Bill Estes, and "Trailer Life's Repair & Maintenance Manual," by Bob Livingston, should be stashed away every RVer's mobile tool crib.



DETAILED STATE MAPBOOKS, known as the Atlas & series, produced by DeLorme.

General Motors car prices to fall, but the incentives will stay

Highway bill imposes strict car safety rules agency. The tests are almed at mitigating risks posed by SUVs and pickup trucks when they collide with cars. The legislation says a final rule must be issued by July 1

BY DANNY HAKIM



Habitat for Humanity's Cars for Homes program steers families toward affordable housing

AMERICUS. Ga. — Steering more low-income families toward affordable homeownership opportunities, Habitat for Humanity is launching its nationwide Cars for Homes vehicle density appears

Humanity is launching its nationwide Cars for Homes wehicle donation program.

Cars for HomesTM takes donated cars, trucks, boats, motorcycles. RVs and other vehicles and sells them through automobile auctions, recyclers or salvage yards to raise funds that help build simple, decent homes. Funds generated from vehicle sales benefit the local Habitat for Humanity affiliate and community where the donation is made.

Habitat began its Cars for HomesTM program in the fall of 2003 in the Seattle area. Since that time, car donations have raised hundreds of thousands of dollars that ultimately help build homes in partnership with low-income families.

"We are excited to expand Habitat's Cars for Homes program across the country," said Marcia Rundle, Cars for Homes

eTM general manager. "It provides a hassle-free and easy way to give to Habitat. Anyone can help provide affordable housing within their own community by donating vehicles they aren't using or are ready to sell or trade-in."

Donors can call the Cars for Homes toll-free number or process their car donation on line. Donor contact, title and vehicle information is collected and, upon acceptance of the donation, arrangements are made for the vehicle, keys and title to be picked up for processing. Habitat for Humanity receives between 70 and 8p bercent of the sales proceeds after towing fees and other expenses. Donors receive an acknowledgement letter for their car donation and can check with the internal Revenue Service or their tax advisor for information on the tax deductibility of their donation.

More information on how to donate a car, truck, boat, RV or other vehicle to help ellminate substandard housing can be

Inventor develops car helmet for kin

BY JIM MATEJA

attorney/inventor

and to be in one anymore because

they consider it a baby seat it's a red

hallenge for parents to deal with.

And how do parents who refuse to on only beit up, but helmet up as well.

Fleming thinks he has the answer: loading the helmet with electronics.

"By building a helmet that allows a helmet with electronics.

"By building at h

BY JIM MATEJA
CHICAGO THEIUNE
Michael Fleming, amateur inventor and full-time Houston attorney, has filled a patent application for a new safety device for kids.
It's called the Automobile Helmet.
The time has come for a helmet that protects children in autors, "Fleming said in a phone interview.
Actually the time is long overdue.
When kids hop on their bikes, they slip on a helmet, no questions asked. But when kids slip into a car, not a thought is given to protecting the melon. Hmmm. Melon Protector?
"Too many children are killed in car crashes from head injuries and too many who survive face a truture filled with head injuries and too many who survive face a truture filled with head injuries and too many who survive face a truture filled of the protector?
"Too many children are killed in car crashes from head injuries and too many who survive face a future filled of with head injuries."

Michael Fleming, autorious distributions of the safety Council. "They don't want to be in one anymore because they consider it a baby seat. It's a real challenge for parents to deal with."
And how do parents who refuse to sue seats beits convince kids to not only beit up, but helmet with electronics.

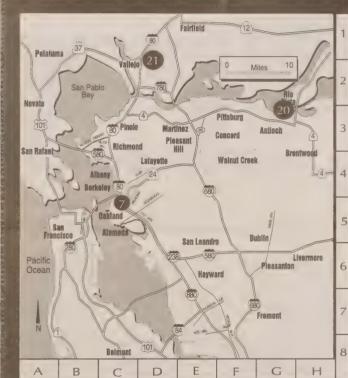
But being produced and being "Too many children

Ain't gonna h

cars.com

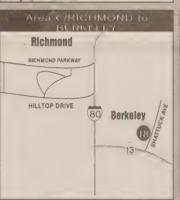
Hills Auto Directory For Door-to-Door Directions visit www.ContraCostaTimes.com

Fairfield











INFINITI of Oakland

TOYOTA Ron Goode Toyota 1-800-716-9634 ANTIOCH AUTO

1-800-778-4888

4 CHEVROLET GOOD (510) 522-9221

OAKLAND'S TOYOTA STORE!

DOWNTOWN TOYOTA 510-547-4635



TOYOTA Toyota of Berkeley

2400 Shattuck Ave., Berkeley 1-888-251-3634









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N

Americans Spend 3.7 billion hours year n ongested traffic accordate in the Texas Transportation Inman 2005 Urban Mobility Report.

In this translets to 2.3 billion gallons in the stanslets to 2.3 billion gallons and a Mericas major urban roads affection congestion. The result is exact a conomic efficiency, higher to congestion to goods, and a weakening act ability to compete globally.

All ability to compete globally.
Many of these bottlenecks result
manerica's aging transportation
astructure. The American Society
CMI Engineers (ASCE) recently
assed its 2005 Report Card on the
ton's infrastructure. Overall, we're
abus above a falling grade — get-

ting a D. How do we raise our grade? According to the U.S. Department of Transportation, the federal government must invest about \$59 billion annually between 2004 and 2009 to help reverse our deteriorating bridges and highways

Bridges represent a key component of our transportation system. Compared to roads, they're expensive and require more time to construct. The ASCE report notes that According to Conn Abnee, executive director of the National Stories Bridge Aliance, new, cost-effective designs, innovative construction practices, and high performance mater als are beginning to reduce the cos of bridges. High performance steels for example, permit lighter bridging circles, and longer span lengths.

Americans spend 3.7 billion hours a year in congested traffic. This translates to 2.3 billion gallons of wasted fuel.

dations and reduce construction requirements. Longer span lengths minimize the number of supporting piers and lessen environmental impact. Such advances, as they become integrated into our highway system, reduce the investment nec-

The Federal Highway Adminisration states that every dollar inrested in the nation's highway sysem yields \$5.40 in economic penefits. These paybacks result from educed delays, improved safety, and educed vehicle operating costs. This neans that funds allocated to our attion's highways and bridges are eally investments — investments hat will eventually lessen the hours we spend stuck in traffic.

To check your state's infrastructure grade, log on to ASCE's Web site www.asce.org/reportcard/2005/ states.cfm.



TUCK IN TRAFFIC AGAIN? Deteriorating infrastructure is a analogor cause of congestion on our nation's bridges and

2006 Cadillac DTS gets new styling, refinement and name for 2006

RY ANN M. JOB

president Bush and Donald mu aren't the only ones to ride tye in Cadillacs refreshed full-

Beginning this fall, consumers Beginning this fall, consumers Il find the 2006 version of the dillac DeVille at dealerships, alt several months after Bush and ump received keys to their new

callates.

Cadilacs largest car is restyled

de and out, for a more modn, uscale look, has new, more

gooomic seats and updatec

spansion tuning and adds 18

thactory wheels for first time,

Cadillacs largest auto isn'

utel the DeVille anymore

num.
Following the nomenclature it Cadillac started to adopt me four years ago when it induced its CTS entry luxury den, the 2006 DeVille is remot the DTS.

DIS may sound familiar. It was name of one of the trim levels of beville in the 2005 model year. Saving manufacturers suggested all price, including destination up, for the 2006 DTS is \$41,990. See \$4,850 less than the base, of model and makes the base is see pricey than many full-size, way sedan competitors.

For example, the 2006 Lincoln and Car has a starting MSRP, including destination charge of 2,375 and the 2006 Lexus LS

The new styling on this Cadillac in the styling on this Cadillac in the styling on the style-concoat los Angeles staring and sing the car over. The front now as look similar to the edgy style Catillacs CTS and Escalade, on its not quite as sharp.

The DTS rear is a long, streamted trunk lid thats reminiscent of back of a Cadillac Eldorado. scall, the look is definitely con-

uppary.

Wilke the major competitors, as lacs big car remains front
set drive, even as new rear
mod-drive sedans such as
typiers 300C have become
mit sellers. Some drivers pre
flear-drive for its predictable,

my character and feel it be
my sharacter and feel it be-

But Cadillacs DTS continues to the cushioned, quiet ride that the sin this segment seek. Even the test DTS with performance dage and new 18-inch wheels, our sort of bobbed up and the over sizable highway excision cracks, but I was never lact. The DTS seemed to absorb the of the limpact from potholes, and there was no roughness

ong straight stretches of road redelightful, because the 4,000pound DTS sometimes seemed aim the road surface lightly, or than heave itself along.

such mountain twisties, I readwood the back-and-forth weight
every going on as this more than
colong auto took a lefthand lesolid lefthand le

reeway, I could talk in conversational tones to passengers. I didnt notice much road noise, even with the larger tires, and wind noise

Cadillac retains the two versions of Northstar V8 for this car, and power has been subtly tuned. The base, 4.6-liter, double overhead cam engine generates 275 norsepower at a lower, 5,200 rpm now, rather than the 5,600 rpm of last year. Torque is a healthy 292 foot-pounds at 4,400 rpm for noticeably augks det up and go.

But the uplevel V8 that was in the test DTS with performance package has more horsepower—291. Peak torque is 286 fortpounds at 4,400 rpm and came on smartly — and always smoothly. The engine sounds had a satisfying, big-engine quality to them but didnt deter from the comfortable, luxurious ride.

Note the DTS powertrains compare with the 239 horses in the Lincoln Town Car with 4.6-liter VB. The Town Cars torque peaks at 287 foot-pounds at 4,100 rpm. Meantime, the Lexus LS 430s 290-horsepower, 4.3-liter VB provides 320 foot-pounds of torque at a low, 3,400 rpm.

Fuel economy isn't great in this big-sedan segment, and the DTS is estimated to carry a rating of 17 miles a gallon in city driving and 27 mpg on the highway. This is a bit less than the 18/25 mpg of the LS 430

I wish the DTS came with something other than its four-speed automatic transmission. It dates back to the early 1990s, and while it has been shown to be durable, it doesnt include a shift-it-yourself manumatic feature, much less a higher number of gears that could improve fuel economy and responsiveness. The Lexus, for example, has a six-speed automatic. The long-running Town Car retains its four speed.

The DTS back seat is a highlight. Theres good room for three adults to sit back there without them having to squeeze tightly against each other. The middle passenger, however, has a slight hump to contend with in the middle of the rear floor and also doesnt have a height adjustable head restraint.

Dimensions for the new DTS are pretty close to that of the 2005 DeV-ille. Overall length, for example, has grown just 0.6 inch. And while the DTS is nearly an inch taller than its predecessor, front-seat headroom remains the same and back-seat headroom is reduced 0.3 inch.

Cadillac officials said they provided about an inch greater track for the front seats to go forward and back, but measured back-seat legroom is 41.6 inches now compared with 43.2 inches in the 2005

The DTS trunk has 18.8 cubic feet of cargo room, which is less than the 21 cubic feet in the Town Car.

Night Vision, an option that nelped drivers see obstacles at night and in foggy conditions, is no longer offered. Officials said lew consumers — only 5 percent or so — bought it. But standard DTS safety equipment includes antilock brakes, stability control, six airbags and improved structural reinforcements.

Some safety equipment isn't available, however. For example, an automatic brake drying system that BMW is adding to its sedans to help ensure good brake performance in



THE 2006 CADILLAC DTS is restyled, inside and out, for a more modern, upscale look, has new, more ergonomic seats and updated

wet weather isnt available on the DTS. Neither is an automatic pre-collision feature offered by Mercedes and Lexus that helps prepare passengers and the vehicle for impact

Indeed, the DTS arrives in

stalled rear entertainment system
Officials said theyre still studying
their choices for this feature.

Cadillac officials expect that early buyers of the DTS will be "Cadillac loyalists" who already like the brand and have been previous Cadillac expers.

Most are expected to be married. But officials also look for younger buyers to be attracted to the new styling. This will help reduce the average buyer age from the mid to high 60s that has been characteristic of the former DeV-

There have been no safety recalls of the new DTS. The National Highway Traffic Safety Administration also has not yet reported.

Because the vehicle is new Consumer Reports does not provide a reliability rating.

Disc brakes; eight speeds; two-legged drive

BY JIM MATE, IA

e at the price employees pay i attraction, how about an even

and get one free!

with that offer," said Doug hunacker, accessories manager

Before you rush down to you I Caddy store, it's not buy one an, get another free, It's more and sedan, SUV or truck and a bicycle free, Dealers can make such an offer thanks to a licensing agreement between the automaker and Kent International Inc., to produce premium Cadillac bikes — the All Road, All

Mountain, Adventure and Road. By premium, Schumacker said, the bikes are "fully assembled with carbon fiber frames, disc brakes, eight speeds and handle bars that you can adjust up and down as well

They are sold through bike stores as well as Caddy dealerships at

orices ranging from \$500 to \$1,900.

Automakers keep looking for new ways to promote a sale, and

this is one of them. Dealers can sell the bikes or use them as an incentive or gift.

"The blikes are one more tool in the dealer's toolbox," Schumacker said. "They can be used in lieu of a traditional incentive, or dealers can toss in a blike to help make a sale or give them away to customers as a thank you present for

lt also gives dealers the opportunity to sell accessories, such as

bike racks, Schumacker said.
Cadillac is offering the bikes to
General Motors employees at a 25
percent discount through 50 deal-

ers nationwide now and an expected 300 by year's end. But that discount doesn't extend to con-

Unlike the employee-pricing-to all offer on its four-wheeled vehicles, the discount on bikes doesn' expire Monday, Schumacker said

And, no, GM Chairman and CEO Rick Wagoner hasn't purchased a Cadillac bike, even at 25

percent off.

"Rick really doesn't have the time or a bike right now," Schumacket said, adding that Cadillac didn't lencte name to Kent bikes to help Wacter name to Kent bikes to help Wacter name to Kent bikes to help Wac

"I don't think so. GM derives small revenue from licensing the name, but the real value comes from brand contact." Schumacker said

orand contact, sommacker said.
"The Cadillac image has undergone a huge change during the last tew years, and we need to communicate the change. Bikes give us an opportunity to reach people who may not have been paying attention or who may have grown unaware of

he brand, "he said.

And to ensure the correct image, Schumacker said: "Kent agreed to take it slow and not overoroduce. Our concern was producing too many and then having the bikes discounted, essentially the same issue when you produce oo many cars and need incentives or discounts to sell them, which has or discounts to sell them, which has At first glance, the bikes seem aimed at doing what introduction of the CTS sedan did in 2002: attract younger buyers into Cadillat's showrooms and reduce the averting age buyer age.

Not necessarily so, Schumacker says. "Lance Armstrong's winning his seventh Tour de France had universal appeal. These bikes aren "
just for the younger, hipper consumers but for people of all ages.

"The people who buy premium bikes are the ones who buy ptg-mium vehicles. The bikes give us a chance to have contact with them, and the more chances to break through preconceptions of what they think, they know how to contact with the whom the chances to break through preconceptions of what they think,

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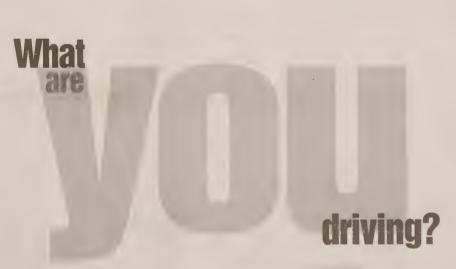
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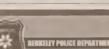
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